State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## Filing at a Glance

Company: CareFirst BlueChoice, Inc.

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

State: District of Columbia
TOI: H21 Health - Other
Sub-TOI: H21.000 Health - Other

Filing Type: Rate

Date Submitted: 06/13/2014

SERFF Tr Num: CFAP-129554176

SERFF Status: Assigned

State Tr Num:

State Status:

Co Tr Num: 1968

Implementation 01/01/2015

Date Requested:

Author(s): Todd Switzer, Brad Boban, Shane Kontir, Cory Bream, Michaela Berry

Reviewer(s): John Morgan (primary), Beichen Li, Alula Selassie

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## **General Information**

Project Name: DC BC IND64- ACA ON-EXCHANGE

Project Number: 1968

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Status of Filing in Domicile:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Submission Type: New Submission Individual Market Type: Individual Overall Rate Impact: 13.4% Filing Status Changed: 06/16/2014

State Status Changed:

Deemer Date: Created By: Cory Bream

Submitted By: Shane Kontir Corresponding Filing Tracking Number:

PPACA: Non-Grandfathered Immed Mkt Reforms

PPACA Notes: null

Include Exchange Intentions: No

Filing Description:

This filing contains the rate proposal for the portfolio of benefits to be offered by CareFirst BlueChoice, Inc. to Individuals Under 65 on the D.C. Exchange. We are submitting 11 benefit plans on the D.C. Exchange.

## **Company and Contact**

## **Filing Contact Information**

Brad Boban, Senior Actuarial Assistant brad.boban@carefirst.com 10455 Mill Run Circle 410-998-6230 [Phone]
Owings Mills, MD 21117 410-998-7704 [FAX]

## Filing Company Information

CareFirst BlueChoice, Inc. CoCode: 96202 State of Domicile: District of

840 First Street NE Group Code: Columbia

Washington, DC 20065 Group Name: Company Type: Health

(410) 581-3000 ext. [Phone] FEIN Number: 52-1358219 Maintenance Organization

State ID Number:

## **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## **Rate Information**

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: %

Effective Date of Last Rate Revision: 01/01/2014
Filing Method of Last Filing: SERFF

## **Company Rate Information**

,	Company Rate Change:	Indicated	Overall % Rate Impact:	Premium	Number of Policy Holders Affected for this Program:	Premium for	Change	Minimum % Change (where req'd):
CareFirst BlueChoice, Inc.	Increase	13.400%	13.400%	\$6,925,659	17,800	\$51,631,268	24.100%	2.800%

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## **Rate Review Detail**

**COMPANY:** 

Company Name: CareFirst BlueChoice, Inc.

HHS Issuer Id: 86052

## PRODUCTS:

Product Name	HIOS Product ID	HIOS Submission ID	Number of Covered
			Lives
BlueChoice	86052DC040		4739
BlueChoice HSA	86052DC041		7114
BlueChoice Plus	86052DC042		1301
HealthyBlue	86052DC043		4646

Trend Factors:

FORMS:

New Policy Forms: DC/CFBC/EXC/2015 AMEND (1/15), DC/CFBC/DB/HMO/INCENT (1/15),

DC/CFBC/DB/POS IN/INCENT (1/15), DC/CFBC/EXC/HMO HSA/4000 BRZ SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/6000 BRZ SOB (R. 1/15), DC/CFBC/EXC/HMO

HSA/SIL SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL 74 SOB (R. 1/15),

DC/CFBC/EXC/HMO HSA/SIL 88 SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL 95

SOB (R. 1/15), DC/CFBC/EXC/HMO/GOLD 0 SOB (R. 1/15),

DC/CFBC/EXC/HMO/GOLD 1000 SOB (R. 1/15), DC/CFBC/EXC/HMO/CAT SOB (R. 1/15), DC/CFBC/EXC/HMO/NATAMER SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 74 SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 88 SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/BRZ SOB (R. 1/15), DC/CFBC/EXC/BC+IN/NATAMER SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 74 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL

88 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 95 SOB (R. 1/15),

DC/CFBC/EXC/HBIN/PLAT SOB (R. 1/15), DC/CFBC/EXC/HBIN/GOLD SOB (R. 1/15),

DC/CFBC/EXC/HBIN/NATAMER SOB (R. 1/15)

Affected Forms:

Other Affected Forms: DC/CFBC/EXC/HMO/IEA (1/14), DC/CFBC/EXC/BC+ IN/IEA (1/14), DC/CFBC/EXC/HB

IN/IEA (1/14), DC/CFBC/SHOP/EXC/DOCS (1/14), DC/CFBC/EXC/NATAMER (1/14), DC/CFBC/DOL APPEAL (R. 7/11), DC/CFBC/MEM/BLCRD (1/12), DC/CFBC/PT

PROTECT (9/10)

## **REQUESTED RATE CHANGE INFORMATION:**

Change Period: Annual
Member Months: 190,814
Benefit Change: Increase

Percent Change Requested: Min: 2.8 Max: 24.1 Avg: 13.4

PRIOR RATE:

Total Earned Premium: 51,631,268.00

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

Total Incurred Claims: 39,435,562.00

Annual \$: Min: 99.48 Max: 380.12 Avg: 256.97

**REQUESTED RATE:** 

Projected Earned Premium: 58,556,896.00 Projected Incurred Claims: 43,356,184.00

Annual \$: Min: 123.41 Max: 453.58 Avg: 291.43

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## Rate/Rule Schedule

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		1968_DC BlueChoice Exchange Filing	DC/CFBC/EXC/2015 AMEND (1/15), DC/CFBC/DB/HMO/INCENT (1/15), DC/CFBC/DB/POS IN/INCENT (1/15), DC/CFBC/EXC/HMO HSA/4000 BRZ SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/6000 BRZ SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL 74 SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL 88 SOB (R. 1/15), DC/CFBC/EXC/HMO HSA/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/HMO/GOLD 0 SOB (R. 1/15), DC/CFBC/EXC/HMO/GOLD 1000 SOB (R. 1/15), DC/CFBC/EXC/HMO/CAT SOB (R. 1/15), DC/CFBC/EXC/HMO/NATAME R SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/BRZ SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 74 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 88		Previous State Filing Number: CFAP-129047510 or 1901 Percent Rate Change Request: 13.4	1968_DC_BlueChoice - Exchange (Q1 2015) - Rate Filing.pdf,

SERFF Tracking #: CFAP-129554176 State Tracking #: Company Tracking #: 1968 District of Columbia Filing Company: CareFirst BlueChoice, Inc. State: TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968 SOB (R. 1/15), DC/CFBC/EXC/BC+IN/SIL 95 SOB (R. 1/15), DC/CFBC/EXC/HBIN/PLAT SOB (R. 1/15), DC/CFBC/EXC/HBIN/GOLD SOB (R. 1/15), DC/CFBC/EXC/HBIN/NATAME R SOB (R. 1/15), DC/CFBC/EXC/HMO/IEA (1/14), DC/CFBC/EXC/BC+ IN/IEA (1/14), DC/CFBC/EXC/HB IN/IEA (1/14),DC/CFBC/SHOP/EXC/DOCS (1/14),DC/CFBC/EXC/NATAMER (1/14), DC/CFBC/DOL ÀPPÉAL (R. 7/11), DC/CFBC/MEM/BLCRD (1/12), DC/CFBC/PT PROTECT (9/10)

BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

D.C. Individual Exchange Products
Rates Effective 1/1/2015

**Rates & Factors** 

## BlueChoice, Inc.

## d.b.a. CareFirst BlueCross BlueShield

## (NAIC # 96202)

## **D.C. Individual Exchange Products**

## Rates & Factors

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Rates Effective 1/1/2015

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# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 Form Numbers

### Form Numbers Associated With This Filing:

This list contains the applicable forms for the ACA products.

	ins the applicable forms for the ACA	In-Network	Out of Network
	BlueChoice - Open Access	DC/CFBC/EXC/HMO/IEA (1/14)	N/A
		DC/CFBC/SHOP/EXC/DOCS (1/14)	
		DC/CFBC/EXC/NATAMER (1/14)	
		DC/CFBC/DOL APPEAL (R. 7/11)	
		DC/CFBC/MEM/BLCRD (1/12)	
		DC/CFBC/PT PROTECT (9/10)	
		DC/CFBC/EXC/2015 AMEND (1/15)	
		DC/CFBC/DB/HMO/INCENT (1/15)	
		DC/CFBC/EXC/HMO HSA/4000 BRZ SOB (R. 1/15) (Bronze Metal Level)	
		DC/CFBC/EXC/HMO HSA/6000 BRZ SOB (R. 1/15) (Bronze Metal Level)	
		DC/CFBC/EXC/HMO HSA/SIL SOB (R. 1/15) (Silver Metal Level)	
		DC/CFBC/EXC/HMO HSA/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	
		DC/CFBC/EXC/HMO HSA/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	
		DC/CFBC/EXC/HMO HSA/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)	
		DC/CFBC/EXC/HMO/GOLD 0 SOB (R. 1/15) (Gold Metal Level)	
		DC/CFBC/EXC/HMO/GOLD 1000 SOB (R. 1/15) (Gold Metal Level)	
		DC/CFBC/EXC/HMO/CAT SOB (R. 1/15) (Catastrophic Plan)	
		DC/CFBC/EXC/HMO/NATAMER SOB (R. 1/15)	
		DC/CFBC/EXC/HMO/SIL SOB (R. 1/15) (Silver Metal Level)	
		DC/CFBC/EXC/HMO/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	
		DC/CFBC/EXC/HMO/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	
υ U		DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL) DC/CFBC/EXC/BC+ IN/IEA (1/14)	DC/CF/EXC/BC+ OON/IEA (1/14)
Exchange			DC/CF/EAC/DC+ OON/IEA (1/14) DC/CF/SHOP/EXC/DOCS (1/14)
Ą			DC/CF/EXC/NATAMER (1/14)
On E			DC/GHMSI/DOL APPEAL (R. 11/11)
0			DC/CF/MEM/BLCRD (1/12)
			DC/CF/ANCILLARY AMEND (10/12)
			DC/GHMSI/HEALTH GUARANTEE 2/08
			DC/CF/PT PROTECT (9/10)
		DC/CFBC/EXC/BC+IN/BRZ SOB (R. 1/15) (Bronze Metal Level)	DC/CF/EXC/2015 AMEND (1/15)
		DC/CFBC/EXC/BC+IN/NATAMER SOB (R. 1/15)	DC/CF/EXC/BC+OON/BRZ SOB (R. 1/15) (Bronze Metal Level)
		DC/CFBC/EXC/BC+IN/SIL SOB (R. 1/15) (Silver Metal Level)	DC/CF/EXC/BC+ OON NATAMER SOB (R. 1/15)
		DC/CFBC/EXC/BC+IN/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	DC/CF/EXC/BC+ OON/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)
		DC/CFBC/EXC/BC+IN/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	DC/CF/EXC/BC+ OON/SIL 87 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)
		DC/CFBC/EXC/BC+IN/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)	DC/CF/EXC/BC+OON/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)
			DC/CF/EXC/BC+OON SIL SOB (R. 1/15) (Silver Metal Level)
	HealthyBlue	DC/CFBC/EXC/HB IN/IEA (1/14)	DC/CF/EXC/HB OON/IEA (1/14)
		DC/CFBC/SHOP/EXC/DOCS (1/14)	DC/CF/SHOP/EXC/DOCS (1/14)
		DC/CFBC/EXC/NATAMER (1/14)	DC/CF/EXC/NATAMER (1/14)
		DC/CFBC/DOL APPEAL (R. 7/11)	DC/GHMSI/DOL APPEAL (R. 11/11)
		, ,	DC/CF/MEM/BLCRD (1/12)
			DC/CF/ANCILLARY AMEND (10/12)
			DC/GHMSI/HEALTH GUARANTEE 2/08
			DC/CF/PT PROTECT (9/10)
			DC/CF/EXC/2015 AMEND (1/15)
		DC/CFBC/EXC/HBIN/GOLD SOB (R. 1/15) (Gold Metal Level)	DC/CF/EXC/HB OON/PLAT SOB (R. 1/15) (Platinum Metal Level)
		DC/CFBC/EXC/HBIN/NATAMER SOB (R. 1/15)	DC/CF/EXC/HB OON/GOLD SOB (R. 1/15) (Gold Metal Level)
			DC/CF/EXC/HB OON/NATAMER SOB (R. 1/15)

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

## Age Factors

Age	Factor
0-20	0.654
21	0.727
22	0.727
23	0.727
24	0.727
25	0.727
26	0.727
27	0.727
28	0.744
29	0.760
30	0.779
31	0.799
32	0.817
33	0.836
34	0.856
35	0.876
36	0.896
37	0.916
38	0.927
39	0.938
40	0.975
41	1.013
42	1.053
43	1.094
44	1.137
45	1.181
46	1.227
47	1.275
48	1.325
49	1.377
50	1.431
51	1.487
52	1.545
53	1.605
54	1.668
55	1.733
56	1.801
57	1.871
58	1.944
59	2.020
60	2.099
61	2.181
62	2.181
63	2.181
64+	2.181

# CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA BlueChoice Young Adult \$6600 Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate 123.41

Age	Monthly Premium		
0-20	\$80.71		
21	\$89.72		
22	\$89.72		
23	\$89.72		
24	\$89.72		
25	\$89.72		
26	\$89.72		
27	\$89.72		
28	\$91.82		
29	\$93.79		
30	\$96.14		
31	\$98.60		
32	\$100.83		
33	\$103.17		
34	\$105.64		
35	\$108.11		
36	\$110.58		
37	\$113.04		
38	\$114.40		
39	\$115.76		
40	\$120.32		
41	\$125.01 \$129.95 \$135.01 \$140.32 \$145.75 \$151.42		
42			
43			
44			
45			
46			
47	\$157.35		
48	\$163.52		
49	\$169.94		
50	\$176.60		
51	\$183.51		
52	\$190.67		
53	\$198.07		
54	\$205.85		
55	\$213.87		
56	\$222.26		
57	\$230.90		
58	\$239.91		
59	\$249.29		
60 \$259.04			
61 \$269.16			
62	\$269.16		
63 \$269.16			
64+	\$269.16		
	· · · · · · · · · · · · · · · · · · ·		

	In Network	Out-Of-Network	
DEDUCTIBLE	\$6,600	None	
COINSURANCE	0%		
OUT-OF-POCKET MAXIMUM	\$6,600		
Office Copays	\$0 PCP /\$0 Specialist		
Drug: 0% Gene	ric, 0% Preferred Brand		
0% Non-F	Preferred Brand Coinsur	ance	
Drug and Medical Combined for Ded & OOP Max			

## BlueChoice HSA Bronze \$4000

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate 198.02

Age	Monthly Premium	
0-20	\$129.51	
21	\$143.96	
22	\$143.96	
23	\$143.96	
24	\$143.96	
25	\$143.96	
26	\$143.96	
27	\$143.96	
28	\$147.33	
29	\$150.50	
30	\$154.26	
31	\$158.22	
32	\$161.78	
33	\$165.54	
34	\$169.51	
35	\$173.47	
36	\$177.43	
37	\$181.39	
38	\$183.56	
39	\$185.74	
40	\$193.07	
41	\$200.59	
42	\$208.52	
43	\$216.63	
44	\$225.15	
45	\$233.86	
46	\$242.97	
47	\$252.48	
48	\$262.38	
49	\$272.67	
50	\$283.37	
51	\$294.46	
52	\$305.94	
53	\$317.82	
54	\$330.30	
55	\$343.17	
56	\$356.63	
57	\$370.50	
58	\$384.95	
59	\$400.00	
60 \$415.64		
61 \$431.88		
62 \$431.88		
63	\$431.88	
64+	\$431.88	

	In Network	Out-Of-Network		
DEDUCTIBLE	\$4,000	None		
COINSURANCE	30%			
OUT-OF-POCKET MAXIMUM	\$6,350			
Office Copays	\$30 PCP /\$40 Speci	ialist		
Drug: 20% Gene	eric, 30% Preferred Br	and		
50% Non-	Preferred Brand Coin	surance		
Drug and Medical Combined for Ded & OOP Max				

## CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA BlueChoice HSA Bronze \$6000

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 191.19

Ago	Monthly Premium		
Age 0-20	\$125.04		
21	\$139.00		
	·		
22	·		
23	\$139.00		
24	\$139.00		
25	\$139.00		
26	\$139.00		
27	\$139.00		
28	\$142.25		
29	\$145.30		
30	\$148.94		
31	\$152.76		
32	\$156.20		
33	\$159.83		
34	\$163.66		
35	\$167.48		
36	\$171.31		
37	\$175.13		
38	\$177.23		
39	\$179.34		
40	\$186.41		
41	\$193.68		
42	\$201.32		
43	\$209.16		
44	\$217.38		
45	\$225.80		
46	\$234.59		
47	\$243.77		
48	\$253.33		
49	\$263.27		
50	\$273.59		
51	\$284.30		
52	\$295.39		
53	\$306.86		
54	\$318.90		
55	\$331.33		
56	\$344.33		
57	\$357.72		
58 \$371.67			
59	\$386.20		
60	\$401.31		
61 \$416.99			
62 \$416.99			
63 \$416.99			
64+	\$416.99		
04+	<b>Ф410.99</b>		

	In Network	Out-Of-Network	
DEDUCTIBLE	\$6,000	None	
COINSURANCE	0%		
OUT-OF-POCKET MAXIMUM	\$6,000		
Office Copays	\$0 PCP /\$0 Specialist		
Drug: 0% Gene	eric, 0% Preferred Brand		
0% Non-	Preferred Brand Coinsur	ance	
Drug and Medical Combined for Ded & OOP Max			

## CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA BlueChoice Plus Bronze \$5500

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 223.57

Age	Monthly Premium		
0-20	\$146.21		
21	\$146.21 \$162.54		
22	*		
23	\$162.54 \$162.54		
	\$162.54 \$162.54		
24	-		
25	\$162.54		
26	\$162.54		
27	\$162.54		
28	\$166.34		
29	\$169.91		
30	\$174.16		
31	\$178.63		
32	\$182.66		
33	\$186.90		
34	\$191.38		
35	\$195.85		
36	\$200.32		
37	\$204.79		
38	\$207.25		
39	\$209.71		
40	\$217.98		
41	\$226.48		
42	\$235.42		
43	\$244.59		
44	\$254.20		
45	\$264.04		
46	\$274.32		
47	\$285.05		
48	\$296.23		
49	\$307.86		
50	\$319.93		
51	\$332.45		
52	\$345.42		
53	\$358.83		
54	\$372.91		
55	\$387.45		
56	\$402.65		
57	\$418.30		
58	\$434.62		
59	\$451.61		
60	\$469.27		
	\$469.27 \$487.61		
61	\$487.61		
62			
63	\$487.61 \$487.61		
64+	\$487.61		

	In Network	Out-Of-Network	
DEDUCTIBLE	\$5,500	\$11,000	
COINSURANCE	20%	40%	
OUT-OF-POCKET MAXIMUM	\$6,350	\$12,700	
Office Copays	\$30 PCP /\$40 Speciali	ist	
Drug: \$10 Generic Copay, 30% Preferred Brand,			
40% Non-Preferred Brand Coinsurance			
Drug and Medical Combined for Ded & OOP Max			

## CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA BlueChoice HSA Silver \$1300

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 262.60

Age	Monthly Premium		
0-20	\$171.74		
21	\$190.91		
22	\$190.91		
23	\$190.91		
24	\$190.91		
	*		
25	\$190.91		
26	\$190.91		
27	\$190.91		
28	\$195.37		
29	\$199.58		
30	\$204.57		
31	\$209.82		
32	\$214.54		
33	\$219.53		
34	\$224.79		
35	\$230.04		
36	\$235.29		
37	\$240.54		
38	\$243.43		
39	\$246.32		
40	\$256.04		
41	\$266.01		
42	\$276.52		
43	\$287.28		
44	\$298.58		
45	\$310.13		
46	\$322.21		
47	\$334.82		
48	\$347.95		
49	\$361.60		
50	\$375.78		
51	\$390.49		
52	\$405.72		
53	\$403.72		
54	\$438.02		
55	\$455.09		
56	\$472.94		
57	\$472.94 \$491.32		
58	\$510.49		
59	\$530.45		
60	\$551.20 \$572.73		
61	*		
62	\$572.73		
63	\$572.73		
64+	\$572.73		

	In Network	Out-Of-Network	
DEDUCTIBLE	\$1,300	None	
COINSURANCE	20%		
OUT-OF-POCKET MAXIMUM	\$6,350		
Office Copays	\$30 PCP /\$40 Speci	alist	
Drug: 20% Gene	g: 20% Generic, 30% Preferred Brand		
50% Non-Preferred Brand Coinsurance			
Drug and Medical Combined for Ded & OOP Max			

## CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA BlueChoice Silver \$2000

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 279.52

n	
\$294.33 \$305.79	
\$317.81 \$330.11	
\$484.41	
\$503.42	
\$522.98	
\$543.39	
\$564.63	
\$586.71	
\$609.63	
\$609.63	
\$609.63 \$609.63	

	In Network	Out-Of-Network	
DEDUCTIBLE	\$2,000	None	
COINSURANCE	20%		
OUT-OF-POCKET MAXIMUM	\$6,350		
Office Copays	\$30 PCP /\$40 Special	list	
Drug: \$10 Generic Copay, 30% Preferred Brand,			
40% Non-Preferred Brand Coinsurance			
Drug and Medical Combined for Ded & OOP Max			

### BlueChoice Plus Silver \$2500

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 278.57

Age	Monthly Premium	
0-20	\$182.18	
21	\$202.52	
22	\$202.52	
23	\$202.52	
24	\$202.52	
25	\$202.52	
26	\$202.52	
27	\$202.52	
28	\$207.26	
29	\$207.20	
	T	
30	\$217.01 \$222.58	
31		
32	\$227.59	
33	\$232.88	
34	\$238.46	
35	\$244.03	
36	\$249.60	
37	\$255.17	
38	\$258.23	
39	\$261.30	
40	\$271.61	
41	\$282.19	
42	\$293.33	
43	\$304.76	
44	\$316.73	
45	\$328.99	
46	\$341.81	
47	\$355.18	
48	\$369.11	
49	\$383.59	
50	\$398.63	
51	\$414.23	
52	\$430.39	
53	\$447.10	
54	\$464.65	
55	\$482.76	
56	\$501.70	
57	\$521.20	
58	\$541.54	
59	\$562.71	
60	\$584.72	
61	\$607.56	
62	\$607.56	
63	\$607.56	
64+	\$607.56	
04+	φυυ1.50	

	In Network	Out-Of-Network	
DEDUCTIBLE	\$2,500	\$500	
COINSURANCE	20%	40%	
OUT-OF-POCKET MAXIMUN	M \$6,350	\$12,700	
Office Copays	\$20 PCP /\$40 Specialis	t	
Drug: \$10 Generic Copay, 30% Preferred Brand,		Brand,	
40% Non-Preferred Brand Coinsurance			
Drug and Medical Combined for OOP Max			

### BlueChoice Gold \$1000

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 332.83

n	
\$241.97 \$241.97	
\$241.97 \$241.97	
\$337.16 \$350.47	
\$364.12	
\$378.43 \$393.07	
\$576.79	
\$599.43	
\$622.72	
\$647.02	
\$672.32	
\$698.61	
\$725.90	
\$725.90	
\$725.90 \$725.90	

	In Network	Out-Of-Network
DEDUCTIBLE	\$1,000	None
COINSURANCE	10%	
OUT-OF-POCKET MAXIMUM	\$3,750	
Office Copays	\$20 PCP /\$30 Special	ist
Drug: \$10 Generic Copay, 30% Preferred Brand,		
40% Non	-Preferred Brand Coinsu	rance
Drug and Medical Combined for Ded & OOP Max		

### BlueChoice Gold \$0

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate \$ 342.69

Age	Monthly Premium	
0-20	\$224.12	
21	\$249.14	
22	\$249.14	
23	\$249.14	
24	\$249.14	
	\$249.14	
25		
26	\$249.14	
27	\$249.14	
28	\$254.96	
29	\$260.44	
30	\$266.96	
31	\$273.81	
32	\$279.98	
33	\$286.49	
34	\$293.34	
35	\$300.20	
36	\$307.05	
37	\$313.90	
38	\$317.67	
39	\$321.44	
40	\$334.12	
41	\$347.14	
42	\$360.85	
43	\$374.90	
44	\$389.64	
45	\$404.72	
46	\$420.48	
47	\$436.93	
48	\$454.06	
49	\$471.88	
50	\$490.39	
51	\$509.58	
52	\$529.46	
53	\$550.02	
54	\$571.61	
55	\$593.88	
56	\$617.18	
57	\$641.17	
58	\$666.19	
59	\$692.23	
60	\$719.31	
61	\$747.41	
	\$747.41	
62	\$747.41	
63	·	
64+	\$747.41	

	In Network	Out-Of-Network
DEDUCTIBLE	\$0	None
COINSURANCE	30%	
OUT-OF-POCKET MAXIMU	M \$6,350	
Office Copays	\$20 PCP /\$30 Speci	alist
Drug: 20% Generic, 30% Preferred Brand		
50% Non-Preferred Brand Coinsurance		
Drug and Medical Combined for OOP Max		

## HealthyBlue Gold \$1500

### Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate 371.94

<b>A</b>	37 (1) D
Age	Monthly Premium
0-20	\$243.25
21	\$270.40
22	\$270.40
23	\$270.40
24	\$270.40
25	\$270.40
26	\$270.40
27	\$270.40
28	\$276.72
29	\$282.67
30	\$289.74
31	\$297.18
32	\$303.87
33	\$310.94
34	\$318.38
35	\$325.82
36	\$333.26
37	\$340.70
38	\$344.79
39	\$348.88
40	\$362.64
41	\$376.78
42	\$391.65
43	\$406.90
44	\$422.90
45	\$439.26
46	\$456.37
47	\$474.22
48	\$492.82
49	\$512.16
50	\$532.25
51	\$553.07
52	\$574.65
53	\$596.96
54	\$620.40
55	\$644.57
56	\$669.86
57	\$695.90
58	\$723.05
59	\$751.32
60	\$780.70
61	\$811.20
62	\$811.20
63	\$811.20
64+	\$811.20
0-7-1	Ψ011.20

	In Network	Out-Of-Network			
DEDUCTIBLE	\$1,500	\$2,500			
COINSURANCE	0%	0%			
OUT-OF-POCKET MAXIMUM	\$3,450	\$5,900			
Office Copays	\$0 PCP /\$40 Specia	ılist			
Drug Deductible	\$400				
Drug: \$0 Gener	ic, \$45 Preferred Bran	d			
\$200 Non-Preferred Brand Copay					
Drug and Medical Combined for	r OOP Max				

## CareFirst BlueChoice, Inc. (NAIC No. 96202) Individual On Exchange DISTRICT OF COLUMBIA HealthyBlue Platinum \$0

Proposed Monthly Premium Rates Effective 1/1/2015

### Base Rate 453.58

Age	Monthly Premium
0-20	\$296.64
21	\$329.75
22	\$329.75
23	\$329.75
24	\$329.75
25	\$329.75
26	\$329.75
27	\$329.75
28	\$337.46
29	\$344.72
30	\$353.34
31	\$362.41
32	\$370.57
33	\$379.19
34	\$388.26
35	\$397.34
36	\$406.41
37	\$415.48
38	\$420.47
39	\$425.46
40	\$442.24
41	\$459.48
42	\$477.62
43	\$496.22
44	\$515.72
45	\$535.68
46	\$556.54
47	\$578.31
48	\$600.99
49	\$624.58
50	\$649.07
51	\$674.47
52	\$700.78
53	\$728.00
54	\$756.57
55	\$786.05
56	\$816.90
57	\$848.65
58	\$881.76
59	\$916.23
60	\$952.06
61	\$989.26
62	\$989.26
63	\$989.26
64+	\$989.26
0-7.	ψ000. <u>2</u> 0

	In Network	Out-Of-Network				
DEDUCTIBLE	\$0	\$1,000				
COINSURANCE	0%	0%				
OUT-OF-POCKET MAXIMUM	\$2,000	\$4,000				
Office Copays	\$0 PCP /\$40 Specia	list				
Drug Deductible	\$0					
Drug: \$0 Gener	\$0 Generic, \$45 Preferred Brand					
\$200 Nor	\$200 Non-Preferred Brand Copay					
Drug and Medical Combined for OOP Max						

State: District of Columbia Filing Company: CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

## **Supporting Document Schedules**

Octional Home	
Satisfied - Item:	Cover Letter All Filings
Comments:	Please see the Actuarial Memorandum for these items.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	This filing is being made by the insurer.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	
Attachment(s):	1968_DC_BlueChoice - Exchange (Q1 2015) - Actuarial Memo Cover Letter.pdf 1968_DC_BlueChoice - Exchange (Q1 2015) - Actuarial Memorandum.pdf 1968_DC_BlueChoice - Exchange (Q1 2015) - Actuarial Value Calculations.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Justification
Comments:	This information can be found in the Actuarial Memorandum.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	This is not a P&C filing.
Attachment(s):	-
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	This is not a P&C filing.
Attachment(s):	Ŭ

SERFF Tracking #:	CFAP-129554176	State Tracking #:	C	Company Tracking #:	1968
State:	District of Columbia	a	Filing Company:	CareFirst BlueCho	ice, Inc.
TOI/Sub-TOI:	H21 Health - Other	r/H21.000 Health - Other			
Product Name:	BlueChoice Open	Access/BlueChoice Plus/HealthyB	Blue - ON-EXCHANGE		
Project Name/Number:	DC BC IND64- AC	A ON-EXCHANGE /1968			
Item Status:					
Status Date:					
Bypassed - Item:	Co	nsumer Disclosure Form			
Bypass Reason:	As	noted, we are bypassing th	is Requirement.		
Attachment(s):					
Item Status:					
Status Date:					
Satisfied - Item:	Act	tuarial Memorandum and C	ertifications		
Comments:					
Attachment(s):	196 196 196	68_DC_BlueChoice - Excha 68_DC_BlueChoice - Excha 68_DC_BlueChoice - Excha	ange (Q1 2015) - Actuarial Memo ange (Q1 2015) - Actuarial Memo ange (Q1 2015) - Actuarial Value	Cover Letter.pdf orandum.pdf Calculations.pdf	
Item Status:			<u> </u>	·	
Status Date:					
Satisfied - Item:	Un	ified Rate Review Template	<b>;</b>		
Comments:					
Attachment(s):	196	ifiedRateReviewSubmissior 68_DC_HMO - URRT - SEF rtII-DC-CD-BC-1968.pdf			
Item Status:					
Status Date:					
Satisfied - Item:	DIS	SB Actuarial Memorandum	Dataset		
Comments:					
Attachment(s):	Pa DIS	rtII-DC-CD-BC-1968.pdf SB Actuarial Memo Dataset	- BC_1968 - 6-13-14.xlsx		
Item Status:					
Status Date:					

 State:
 District of Columbia
 Filing Company:
 CareFirst BlueChoice, Inc.

TOI/Sub-TOI: H21 Health - Other/H21.000 Health - Other

Product Name: BlueChoice Open Access/BlueChoice Plus/HealthyBlue - ON-EXCHANGE

Project Name/Number: DC BC IND64- ACA ON-EXCHANGE /1968

Attachment UnifiedRateReviewSubmission\_20140613142047.xml is not a PDF document and cannot be reproduced here.

Attachment 1968\_DC\_HMO - URRT - SERFF - 6-13-14.xlsm is not a PDF document and cannot be reproduced here.

Attachment DISB Actuarial Memo Dataset - BC\_1968 - 6-13-14.xlsx is not a PDF document and cannot be reproduced here.

## CAREFIRST BLUECROSS BLUESHIELD (CF) PART III ACTUARIAL MEMORANDUM

## 1. GENERAL INFORMATION:

- A. Company Legal Name: BlueChoice, Inc. (NAIC # 96202).
- B. Jurisdiction: District of Columbia.
- C. **HIOS Issuer ID**: 86052.
- D. Market: Individual, Non-Medigap (On Exchange).
- E. **Effective Date**: 1/1/15 12/31/15.
- F. Primary Contact Name: Mr. Todd Switzer, A.S.A., M.A.A.A.
- G. Primary Contact Telephone Number: 410-998-7107.
- H. Primary Contact E-Mail Address: Todd.Switzer@CareFirst.com.
- 2. PROPOSED RATE INCREASE(S): In compliance with the "Patient Protection and Affordable Care Act" (ACA, H.R. 3590) and toward the same 2014 objectives of maximizing access and affordability, long-term financial viability and customer rate stability, CareFirst (CF) is proposing to raise premiums by 13.4%, prior to age band changes. (For CF the proposed renewal is 13.0%.) The range is 2.8% to 24.1%. (For renewing customers, an age band change adds 2.6% to the renewal, on average, with a range of 0.0% to 3.9% for ages 22 and upwards per the DC age curve.)
- 3. **EXPERIENCE PERIOD PREMIUM AND CLAIMS**: The incurred period is 1/1/13 through 12/31/13, as required.
  - A. Paid Through Date: 3/31/14.
  - B. Premiums (Net of Medical Loss Ratio (MLR) Rebate) in Experience Period: \$137,679,176 (Merged Index Rate).
  - C. Allowed and Incurred Claims From Experience Period: \$136,985,100 (Merged Index Rate).

## 4. BENEFIT CATEGORIES:

- A. Inpatient (hospital).
- B. Outpatient (hospital).
- C. Professional.
- D. Other Medical (non-capitated ambulance, home health care, durable medical equipment, prosthetics, supplies, vision exams, dental services and other).
- E. Prescription drug (Rx).
- F. Capitations.

## 5. PROJECTION FACTORS:

A. Changes in the Morbidity of the Population Insured: For 2015, CareFirst estimates a morbidity factor that is almost identical to 2014's projected morbidity. The morbidity risk factor projections are based upon the model that supported CareFirst's 2014 rate filings. The model compares known and estimated allowed claims costs per member per month (PMPM) for 2013 to project the costs of various categories of the estimated 2015 membership.

These categories are based upon the prior status of the 2015 membership – previous CareFirst members (medically underwritten "Individual Non-Medigap" (INM), Open Enrollment, HIPAA, Group Conversion, Groups (small and large including Congress)) and New Entrants sorted by income (i.e., > 200% of the Federal Poverty Level (FPL)). As of 5/12/14, CF has enrolled approximately 10,000 members from Congress through the Small Business Health Options Program (SHOP). The prospect of offering SHOP plans to Congress was not known at the time of the 2014 rate filings. This influx of Congressional members with an average age of 32.3 years versus 33.7 for Small Group (SG) and 36.1 for INM contributed to the decline in the morbidity factor. Congress is projected to represent

- ~12% of total enrollment with an ~10% improvement in the loss ratio leading to ~1% reduction to premiums. On 12/31/15 we are projecting about 23,000 CF INM members and 71,000 for CF SG for a total of approximately 94,000.
- B. Changes in Benefits: For CareFirst's Individual offerings, our portfolio is not changing. We will still offer 15 benefit plans 1 Young Adult/Catastrophic, 4 Bronze, 4 Silver, 4 Gold and 2 Platinum. We have recalculated the costs of "Essential Health Benefits" (EHB) as well as Non-EHBs.

Related to autism benefits, per the "Better Prices, Better Quality, Better Choices for Health Coverage Amendment Act of 2013" passed on 6/4/13 (D.C. Official Code § 31-3171.01, et seq.) we have calculated an increase in claims PMPM of \$1.74 for INM and \$5.15 for SG PMPM for 2015. This is largely for "Applied Behavioral Analysis" (ABA) treatments and is a D.C.-mandated benefit.

Attached exhibits detail adjustments for pediatric dental, mandatory generics, a new hepatitis C prescription drug, Sovaldi, and maternity.

C. Changes in Demographics: Comparing the overall CareFirst member-level average age as of 12/31/12 to 3/31/14, we have seen an increase of 0.4 years from 33.8 to 34.2. For BlueChoice the increase is +0.6 from 33.7 to 34.3. For Group Hospitalization and Medical Services, Inc. (GHMSI) the increase is +0.2 years from 33.9 to 34.1.

For INM CF, the average age increased by 2.1 years from 34.0 to 36.1. For BlueChoice the increase is +1.8 from 34.2 to 36.0. For GHMSI the increase is +2.4 years from 33.9 to 36.3.

Age factors will account for a portion of the corresponding increase in claims cost. We find the CMS age curve spread of "3 to 1" to be lower than the "4.5 to 1" that is more correlated with expected claims costs. We have therefore adjusted expected claims costs accordingly in the "experience period" (EP) index rate projection in the "other" category.

D. Other Adjustments: CareFirst is proposing to introduce an incentive program (IP) whereby members can earn medical expense debit cards of as much as \$150 annually, for an individual (\$400 for a family). The cards must be utilized for qualified medical expenses such as deductibles, copays, and out-of-pocket costs. The scope includes all benefit plans within CF's portfolio. This is being done in a revenue-neutral way. That is, the costs to CF of the incentive payments were chosen such that they match the expected savings to CF from more efficacious health care delivery. "HealthyBlue" (HB) was first launched effective 10/1/10 with the objective of motivating and rewarding greater engagement by the member in his or her health, improved wellness and prevention and better provider coordination and quality. As we sought to respond to feedback about HB, subsequent versions were released on 1/1/12 and 10/1/12. This IP represents an evolution of the HB concept. Further, it joins the tenets of HB with our "Patient Centered Medical Home" (PCMH) program which was launched in January, 2011.

The savings has been incorporated in the "Other" category when projecting the EP index rate. The cost of the incentive has been included in "general and administrative expenses." Our aim is that this IP will improve our members' health.

Included in this calculation are decreases to claims costs for 1) a change in our "Pharmacy Benefits Manager" (PBM) in 2014 and 2) a reduction in our fee schedule for out-of-network (OON) utilization for HMO-based products that have an OON option (a.k.a., "NP3").

E. **Trend Factors (Cost/Utilization):** The proposed trend of 7.0% is a reduction of 200 basis points from 2014's 9.0%.

## **6. CREDIBILITY MANUAL RATE DEVELOPMENT:**

A. **Source and Appropriateness of Experience Data Used**: The calendar 2013 base data includes 438,476 member months (average monthly of 36,540) and is therefore considered 100% credible.

- B. Adjustments Made to the Data: Non-EHBs (adult vision and abortion) were removed to develop the index rate.
- C. Inclusion of Capitation Payments: A new exhibit lists all capitations.
- 7. PAID TO ALLOWED RATIO: Projected at 66.5%, on average.
- **8. RISK ADJUSTMENT AND REINSURANCE:** 
  - A. Projected Risk Adjustments PMPM: \$0 due to uncertainty.
  - B. Projected ACA Reinsurance Recoveries Net of Reinsurance Premium (Individual Market and Combined Markets Only): Total reinsurance recoveries are based upon a calendar year (CY) 2015 attachment point of \$70,000, cap of \$250,000, and 50% coinsurance. Total net reinsurance recoveries of \$12.30 PMPM are derived by subtracting the CY2015 reinsurance assessment fee of \$3.67 and reinsurance administrative fee of \$0.11 PMPM from gross recoveries of \$16.08 PMPM.
- 9. **NON-BENEFIT EXPENSES AND CONTRIBUTION TO RESERVE (CtR)**: The 2015 "desired incurred claims ratio" (DICR) has decreased from 76.4% (2014) to 74.0%, due primarily to the medical expense debit card issue described in "Other Adjustments," above.
  - A. Administrative Expense Load: G&A PMPMs decreased by 12% versus 2014
  - B. CtR & Risk Margin: Remains at 0.0%, break-even.
  - C. Taxes and Fees:
    - Community Health Investment of 2.0%.
    - Federal Income Tax (FIT) of 0.0%.
    - Health Insurer Fee increased 90 basis points to 3.2% considering non-deductibility for tax purposes.
    - Patient-Centered Outcomes Research Institute (PCORI) of \$2.11 PMPY (\$0.18 PMPM).
    - Reinsurance Payments decreased from \$5.25 PMPM to \$3.67 PMPM.
    - Risk Adjustment User Fees remained at \$0.08 PMPM.
    - Reinsurance Administrative Fee is \$0.11 PMPM.
    - Exchange Assessment Fee of 1.0% for 2015 and 1.0% for 2014 per the "Health Benefit Exchange Authority Financial Sustainability Emergency Amendment Act of 2014" (D.C. Act 20-329) approved on 5/22/14. In addition, there is an additional state assessment fee of 0.04%.
- PROJECTED LOSS RATIO: Our projected DICR for MLR purposes is 80.4%, meeting the 80.0% minimum of "Public Health Service Act" (PHSA) 218. For testing we used the combined experience of INM and SG.
- 11. **SINGLE RISK POOL (SRP)**: Our SRP reflects all covered lives for every non-grandfathered product in our market per 45 CFR Part § 156.80 (d). There are no transitional policies for CareFirst in D.C. This encompasses INM Open Enrollment, HIPAA, Group Conversion and formerly medically underwritten coverages as well as SGs.
- 12. **INDEX RATE**: The EP index rate is a key component driving the renewal. Last year's implicit 2013 index rate was \$329 (\$302 + trend of 9.0%). The actual for 2013 is \$312 for a favorable variance of -5%.

For BlueChoice the experience period index rates for INM, SG and INM+SG are \$370, \$306 and \$312, respectively. By using the merged index rate, INM goes down by -16% (i.e., \$312 versus \$370) and SG goes up by +2% (i.e., \$312 versus \$306).

For CF the experience period index rates for INM, SG and INM+SG are \$290, \$372 and \$364, respectively. By using the merged index rate, INM goes up by +26% (i.e., \$364 versus \$290) and SG goes down by -2% (i.e., \$364 versus \$372).

The ratio of our composite PPO to HMO rate was 1.41 in 2014. 2015 filings change this ratio to 1.39.

For the Young Adult/Catastrophic plan, the "deductible/out-of-pocket maximum" has been raised from \$6,350 to \$6,600 per year. Our 2014 Catastrophic rates overly adjusted downwards for the fact that, with some hardship exceptions, rates are only available to ages 29 or younger. Our adjustment factor for 2015 rates is only for the aforementioned inaccuracy of the compressed age curve with its 3:1 ratio. We calculated a needed renewal for catastrophic of 68% but have chosen to grade in the correction. Hence the proposed renewal is 24.1%.

Retail Clinics will have reduced copays to match the primary care physician (PCP) rather than specialist copay with negligible price impact.

A 5-tiered drug structure (Generics-Preferred, Generics-Non-Preferred, Brand Name-Preferred, Brand Name-Non-Preferred, Specialty) is currently used for approximately 20% of our benefits. This is changing to a 4-tier structure by collapsing the Generics tiers.

- 13. MARKET ADJUSTED INDEX RATE: A summary exhibit is provided.
- 14. **PLAN ADJUSTED INDEX RATES**: Network factors composite to 1.00. The "cost-share" factor includes 1) pricing AVs, 2) H.S.A./Non-H.S.A. factors and 3) benefit generosity. There are 2 types of HMO network factors HMO Open Access and Point of Service (POS).
- 15. **CALIBRATION**: Done for age and geography but we have elected not to rate for tobacco usage. Capping dependents under the age of 21 at 3 is implicit in the calibration.
- 16. CONSUMER ADJUSTED PREMIUM RATE DEVELOPMENT: Rate charts are provided.
- 17. **HHS ACTUARIAL METAL VALUES (AV)**: The Federal calculator was used exclusively, without major modifications. The two HealthyBlue plans required minor modification to the AV inputs. These plans have copays on OP facility which is not accommodated by the AV calculator, so equivalent coinsurances were computed using the AV calculator continuance tables so that an input could be entered. Printouts for each plan are provided as part of the QHP binder submission under separate cover.

Some AVs changed from last year even though we have the same product portfolio and the Federal calculator "stayed the same." The reasons are 1) 4 RX benefit options collapsed from 5 to 4 tiers, 2) 1 undocumented change of the Federal calculator was to fix it to allow the 150-200% Cost Sharing Reduction (CSR) plans to be run with a gold metal level selected as indicated in the instructions, instead of being forced to run it as platinum contrary to the instructions of last year (3 of the 4 CSR plans stayed in range but have a new AV - one had to have a copay raised to get back into range), 3) for Platinum \$0, the AV went down because we correctly ran it as a non-integrated plan this year instead of an integrated plan last year with an impact of ~ 0.2%.

- 18. **AV PRICING VALUES**: Our 2014 rates had used a 50%/50% blend of CF internal AVs and HHS AVs. We have graded that more toward CF's AVs for 2015 with 75% CF/25% HHS. The same 2 foundational models were used with minor modifications.
- 19. **MEMBERSHIP PROJECTIONS**: We had projected 80% of enrollment in HMO-based plans as of 12/31/14 in our 2014 filings. Actual data as of 5/12/14 indicate that HMO comprises 77% of our CF members. We had also expected 5% of enrollment in Platinum plans versus actuals of 23%. We incorporated both of these facts in projecting 12/31/15 enrollment. As of 5/12/14 we have 6,205 INM members and 16,960 SG members in metaled products.

- 20. **TERMINATED PRODUCTS**: Not applicable.
- 21. PLAN TYPE: HMO and POS.
- 22. **WARNING ALERTS**: Per the District's instructions, we have developed our index rate with combined Small Group/Individual experience which is filled in on Worksheet 1 of the URRT, but have developed plan level rates separately as the markets are remaining separate from the federal perspective. Therefore, Worksheet 2 has only the Individual market's plan data, and all of the warnings have been triggered because the Individual totals on Worksheet 2 are less than the combined Small Group/Individual totals on Worksheet 1.
- 23. RELIANCE: None.

## BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

D.C. Individual Exchange Products
Rates Effective 1/1/2015

**Actuarial Memorandum** 

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

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# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 Actuarial Certification

I, Todd Switzer, am the Senior Director of Actuarial Pricing with CareFirst BlueCross BlueShield of which CareFirst BlueChoice, Incorporated is a subsidiary. I am a member of the American Academy of Actuaries. I have been involved in the development of these rates, and to the best of my knowledge and understanding, the rates in this filing have been developed in accordance with the available regulations and guidance for the Individual, non-Medigap market (on exchange) in the District of Columbia for business effective 1/1/2015. The actuarial values (AV) of the benefits proposed have been calculated with the minimally necessary modifications to the HHS AV calculator. Further, the Index rate has been developed based on my best understanding of the available regulations, guidance and sound actuarial practices and assumptions in the aggregate for the legal entity. I certify the following:

- 1. I am a member in good standing with the American Academy of Actuaries.
- 2. The projected index rate complies with applicable statutes based on my best understanding of the available guidance and sound actuarial practice and is in accordance with applicable actuarial standards including ASOP 8. The Actuarial Memorandum has been developed following the format and content prescribed in the CCIIO instructions for Part III Actuarial Memorandum.
- 3. The projected index rate is reasonable in relation to the projected benefits and the projected population and is based on a plausible scenario that assumes a more favorable view of the morbidity in the Individual market in the District of Columbia as described in the Actuarial Memorandum. Given the significant changes in the Individual market from 2014-2016, it is possible that the projected index rate could miss the true costs by a considerable margin up or down. If this occurs, I expect the ACA risk mitigation techniques to dampen the impact of such pricing actions with the intent to achieve long-term target pricing by the end of 2016.
- 4. The plan level rates are developed based only on allowed index rate modifiers in accordance with 45 CFR 156.80(d)(1) and (2) and have been calibrated to account for prescribed rating factors.
- 5. The percent of total premiums related to Essential Health Benefits has been estimated based on sound actuarial practice.
- 6. The Actuarial Values have been calculated using the HHS calculator with minimal modification which has been discussed in the Actuarial Memorandum included in this filing.

I further certify that the information in this filing represents the company's best understanding of the available guidance and regulations with regards to the rating of these products. This filing will be revised as applicable as any new guidance is released.

This filing has been prepared in accordance with the applicable Actuarial Standards of Practice.

Todd Switzer, ASA, MAAA Senior Director, Actuarial Pricing CareFirst BlueCross BlueShield Mail Drop-Point 01-720 10455 Mill Run Circle Owings Mills, MD 21117

# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 Form Numbers

### Form Numbers Associated With This Filing:

This list contains the applicable forms for the ACA products.

	ins the applicable forms for the ACA products.  In-Network  Out of Network			
	BlueChoice - Open Access	DC/CFBC/EXC/HMO/IEA (1/14)	N/A	
		DC/CFBC/SHOP/EXC/DOCS (1/14)		
		DC/CFBC/EXC/NATAMER (1/14)		
		DC/CFBC/DOL APPEAL (R. 7/11)		
		DC/CFBC/MEM/BLCRD (1/12)		
		DC/CFBC/PT PROTECT (9/10)		
		DC/CFBC/EXC/2015 AMEND (1/15)		
		DC/CFBC/DB/HMO/INCENT (1/15)		
		DC/CFBC/EXC/HMO HSA/4000 BRZ SOB (R. 1/15) (Bronze Metal Level)		
		DC/CFBC/EXC/HMO HSA/6000 BRZ SOB (R. 1/15) (Bronze Metal Level)		
		DC/CFBC/EXC/HMO HSA/SIL SOB (R. 1/15) (Silver Metal Level)		
		DC/CFBC/EXC/HMO HSA/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)		
		DC/CFBC/EXC/HMO HSA/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)		
		DC/CFBC/EXC/HMO HSA/SIL 95 SOB (R. 1/15) (Silver Metal Level 190-200% FPL)		
		DC/CFBC/EXC/HMO/GOLD 0 SOB (R. 1/15) (Gold Metal Level)		
		DC/CFBC/EXC/HMO/GOLD 1000 SOB (R. 1/15) (Gold Metal Level)		
		DC/CFBC/EXC/HMO/CAT SOB (R. 1/15) (Gold Metal Level)  DC/CFBC/EXC/HMO/CAT SOB (R. 1/15) (Catastrophic Plan)		
		DC/CFBC/EXC/HMO/NATAMER SOB (R. 1/15)		
		DC/CFBC/EXC/HMO/SIL SOB (R. 1/15)  DC/CFBC/EXC/HMO/SIL SOB (R. 1/15) (Silver Metal Level)		
		DC/CFBC/EXC/HMO/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)		
		DC/CFBC/EXC/HMO/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)		
		DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)		
90			DC/CF/EXC/BC+ OON/IEA (1/14)	
Exchange		DC/CFBC/SHOP/EXC/DOCS (1/14)	DC/CF/SHOP/EXC/DOCS (1/14)	
X		DC/CFBC/EXC/NATAMER (1/14)	DC/CF/EXC/NATAMER (1/14)	
ő		DC/CFBC/DOL APPEAL (R. 7/11)	DC/GHMSI/DOL APPEAL (R. 11/11)	
_		DC/CFBC/MEM/BLCRD (1/12)	DC/CF/MEM/BLCRD (1/12)	
		DC/CFBC/PT PROTECT (9/10)	DC/CF/ANCILLARY AMEND (10/12)	
			DC/GHMSI/HEALTH GUARANTEE 2/08	
		, ,	DC/CF/PT PROTECT (9/10)	
			DC/CF/EXC/2015 AMEND (1/15)	
			DC/CF/EXC/BC+OON/BRZ SOB (R. 1/15) (Bronze Metal Level)	
			DC/CF/EXC/BC+ OON NATAMER SOB (R. 1/15) DC/CF/EXC/BC+ OON/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	
			DC/CF/EXC/BC+ OON/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL) DC/CF/EXC/BC+ OON/SIL 87 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	
			DC/CF/EXC/BC+OON/SIL 97 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)	
		Beyer Beyer (Beyer (Beyer) (Billy 1990) (R. 1715) (Billy Circle Media Level 100-1307/0111E)	DC/CF/EXC/BC+OON SIL SOB (R. 1/15) (Silver Metal Level)	
	HealthyBlue	DC/CFBC/EXC/HB IN/IEA (1/14)	DC/CF/EXC/HB OON/IEA (1/14)	
	· ·		DC/CF/SHOP/EXC/DOCS (1/14)	
			DC/CF/EXC/NATAMER (1/14)	
		· · ·	DC/GHMSI/DOL APPEAL (R. 11/11)	
			DC/CF/MEM/BLCRD (1/12)	
			DC/CF/ANCILLARY AMEND (10/12)	
			DC/GHMSI/HEALTH GUARANTEE 2/08	
			DC/CF/PT PROTECT (9/10)	
			DC/CF/EXC/2015 AMEND (1/15)	
		DC/CFBC/EXC/HBIN/GOLD SOB (R. 1/15) (Gold Metal Level)	DC/CF/EXC/HB OON/PLAT SOB (R. 1/15) (Platinum Metal Level)	
		DC/CFBC/EXC/HBIN/NATAMER SOB (R. 1/15)	DC/CF/EXC/HB OON/GOLD SOB (R. 1/15) (Gold Metal Level)	
		· · · · ·	DC/CF/EXC/HB OON/NATAMER SOB (R. 1/15)	

# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 HIOS Product IDs

ACA Products in Projection Period

					_						
											Projected
					On/Off		Abortion			Unique	Members
HIOS Product ID	HIOS Product Name	HIOS Plan ID	Suffix	HIOS Plan Name	Exchange	Product Type	Coverage	<b>Actuarial Value</b>	Metal Level	Plan	12/31/2015
86052DC040	BlueChoice	86052DC0400004	01	BlueChoice Young Adult \$6600	On	Catastrophic	Yes	NA	Catastrophic	No	1,158
86052DC041	BlueChoice HSA	86052DC0410001	01	BlueChoice HSA Bronze \$4000	On	нмо	Yes	60.1%	Bronze	No	2,497
86052DC041	BlueChoice HSA	86052DC0410002	01	BlueChoice HSA Bronze \$6000	On	нмо	Yes	59.2%	Bronze	No	2,124
86052DC041	BlueChoice HSA	86052DC0410003	01	BlueChoice HSA Silver \$1300 Base	On	нмо	Yes	69.6%	Silver	No	2,164
86052DC041	BlueChoice HSA	86052DC0410003	06	BlueChoice HSA Silver \$1300 94%	On	нмо	Yes	93.2%	Silver	No	-
86052DC041	BlueChoice HSA	86052DC0410003	05	BlueChoice HSA Silver \$1300 87%	On	нмо	Yes	87.9%	Silver	No	-
86052DC041	BlueChoice HSA	86052DC0410003	04	BlueChoice HSA Silver \$1300 73%	On	нмо	Yes	73.5%	Silver	No	329
86052DC042	BlueChoice Plus	86052DC0420002	01	BlueChoice Plus Silver \$2500 Base	On	POS	Yes	70.2%	Silver	No	474
86052DC042	BlueChoice Plus	86052DC0420002	06	BlueChoice Plus Silver \$2500 94%	On	POS	Yes	93.7%	Silver	No	-
86052DC042	BlueChoice Plus	86052DC0420002	05	BlueChoice Plus Silver \$2500 87%	On	POS	Yes	87.9%	Silver	No	-
86052DC042	BlueChoice Plus	86052DC0420002	04	BlueChoice Plus Silver \$2500 73%	On	POS	Yes	73.9%	Silver	No	72
86052DC042	BlueChoice Plus	86052DC0420001	01	BlueChoice Plus Bronze \$5500	On	POS	Yes	61.5%	Bronze	No	755
86052DC040	BlueChoice	86052DC0400002	01	BlueChoice Gold \$0	On	нмо	Yes	79.3%	Gold	No	919
86052DC040	BlueChoice	86052DC0400003	01	BlueChoice Gold \$1000	On	нмо	Yes	78.3%	Gold	No	1,603
86052DC040	BlueChoice	86052DC0400001	01	BlueChoice Silver \$2000 Base	On	нмо	Yes	69.0%	Silver	No	918
86052DC040	BlueChoice	86052DC0400001	06	BlueChoice Silver \$2000 94%	On	нмо	Yes	93.2%	Silver	No	-
86052DC040	BlueChoice	86052DC0400001	05	BlueChoice Silver \$2000 87%	On	нмо	Yes	87.7%	Silver	No	-
86052DC040	BlueChoice	86052DC0400001	04	BlueChoice Silver \$2000 73%	On	нмо	Yes	72.8%	Silver	No	139
86052DC043	HealthyBlue	86052DC0430001	01	HealthyBlue Gold \$1500	On	POS	Yes	82.0%	Gold	No	1,020
86052DC043	HealthyBlue	86052DC0430002	01	HealthyBlue Platinum \$0	On	POS	Yes	89.8%	Platinum	No	3,626
•	•	•	•		•	•	•	•	•	•	17.800

**Existing Products Included in Experience Period** 

Existing Frounds include	I Experience Feriod	l					
		Contracts, as of				Total Allowed	
HIOS Product ID	HIOS Product Name	12/31/2013	Member Months	Tot	al Premium	Claims	Incurred Claims
86052DC002	BlueChoice HMO Saver	15	377	\$	66,800	\$ 33,817	\$ 26,682
86052DC004	BlueChoice HMO Open Enrollment	1,350	21,110	\$	5,897,983	\$ 12,039,175	\$ 10,954,431
86052DC005	BlueChoice HMO HIPAA	32	352	\$	230,261	\$ 193,255	\$ 172,088
86052DC006	HealthyBlue Triple Option	88	1,574	\$	357,262	\$ 303,705	\$ 226,491
86052DC007	HealthyBlue Dual Option HSA	2	40	\$	6,006	\$ 1,767	\$ 200
86052DC020	BlueChoice HMO Standard	68	1,406	\$	6,528,754	\$ 275,415	\$ 247,133
86052DC021	BlueChoice HMO HSA	43	887	\$	121,565	\$ 426,161	\$ 373,505
86052DC022	HealthyBlue 2.0	1,253	14,548	\$	2,601,932	\$ 2,485,283	\$ 1,913,449
86052DC029	BlueChoice Group Conversion	6	70	\$	30,899	\$ 8,050	\$ 7,404
86052DC034	HealthyBlue Advantage HSA	276	2,596	\$	316,105	\$ 275,206	\$ 123,184
	Total	3,133	42,960	\$	16,157,567	\$ 16,041,833	\$ 14,044,566

6/13/2014 5 HIOS Product IDs

### D.C. Individual Exchange Products Rates Effective 1/1/2015

Acronym	Definition
ВС	CareFirst BlueChoice Inc.
AV	Actuarial Value
Med	Medical
Rx	Prescription Drugs
Non-CDH	Non-Consumer Driven Health
CDH	Consumer Driven Health
HSA	Health Savings Account
HRA	Health Reimbursement Account
PPO	Preferred Provider Organization
PPO HSA	Preferred Provider Organization Health Savings Account
PPO HRA	Preferred Provider Organization Health Reimbursement Account
DICR	Desired Incurred Claims Ratio
MLR	Medical Loss Ratio (as defined by PPACA)
IBNR	Incurred But Not Reported
IAF	Income Adjustment Factors
PCP	Primary Care Physician
ER	Emergency Room
OON	Out of Network
IP	Inpatient
ОР	Outpatient
Prof	Professional
ООР	Out of Pocket
Co-ins	Coinsurance

### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### IND64- DISTRICT OF COLUMBIA BLUECHOICE RATE CHANGE SUMMARY 1 9 10 11 12 13 14 15 RATE FILING **ACTUALS A/O 05/12/14** Projected Members 12/31/14 Actual-HHS HHS Base Base **PUBLIC PUBLIC** Filing ΑV Rate ΑV Rate Benefit Plan ON-EXCH ON-EXCH 1/1/14 1/1/15 FPL % 2014 2015 Δ 1 Catastrophic/Young Adult 675 6% 334 7% 0% N/A \$ N/A \$ 123 24.1% 99 2 3 **Bronze Plans** BlueChoice HSA Bronze \$4,000 1,654 15% 720 0.601 \$ 198 12.5% 4 14% -1% 176 0.601 \$ BlueChoice Plus Bronze \$5,500 945 9% 218 4% -5% 0.613 \$ 209 \$ 7.2% 5 0.615 224 9% 612 3% 0.592 BlueChoice HSA Bronze \$6,000 945 12% 171 0.592 6 191 12.0% 7 Subtotal: 3.544 33% 1.550 30% -3% 0.599 Ś 178 0.600 Ś 199 11.5% 8 9 Silver Plans 10 BlueChoice HSA Silver \$1,300 100-150% 348 3% 0% -3% 0.932 \$ 245 0.932 \$ 263 7.4% 151%-200% -4% 0.877 \$ 11 387 4% 0% 245 0.879 \$ 263 7.4% 12 201-2509 345 3% 95 2% -1% 0.735 \$ 245 0.735 \$ 263 7.4% 0% 13 251-400% 0% 0% 401% 10% 2% 14 1,080 624 12% 0.696 \$ 245 0.696 \$ 263 7.4% 15 Subtotal: 2.160 20% 719 14% -6% 0.702 S 245 0.702 \$ 263 7.4% 16 0.932 \$ 17 BlueChoice Silver \$2,000 100-150% 217 2% 0% -2% 249 0.932 \$ 280 12.5% 18 151%-200% 242 2% 0% -2% 0.878 \$ 249 0.877 \$ 280 12.5% 19 201-250% 216 2% 40 1% -1% 0.726 \$ 249 0.728 \$ 280 12.5% 20 251-400% 0% 0% 0% 21 401%-675 6% 265 5% -1% 0.688 \$ 249 0.690 \$280 12.5% 22 Subtotal: 1,350 13% 305 6% -7% 0.693 \$ 249 0.695 \$ 280 12.5% 23 24 BlueChoice Plus Silver \$2.500 100-150% 152 1% 0% -1% 0.937 \$ 266 0.937 \$ 279 4.6% 25 151%-200% 169 2% 0% -2% 0.878 \$ 0.879 4.6% 266 \$ 279 201-250% 151 1% 0% -1% 0.739 \$ 0.739 \$ 26 21 266 279 4.6% 27 251-400% 0% 0% 0% -2% 4.6% 28 401%-4% 137 3% 473 0.701 \$ 266 0.702 \$ 279 29 Subtotal: 945 9% 157 3% -6% 0.706 S 266 0.707 \$ 4.6% 30 31 **Gold Plans** 32 BlueChoice Gold \$0 810 8% 265 5% -2% 0.793 \$ 333 0.793 \$ 343 2.8% 7% 33 BlueChoice Gold \$1,000 203 2% 462 9% 0.783 \$ 284 0.783 \$ 333 17.3% HealthyBlue Gold \$1,500 6% 0% 34 608 294 6% 0.820 \$ 335 0.820 372 11.0% 1,620 15% 20% 5% 35 Subtotal: 1,021 0.796 \$ 311 0.796 \$ 347 11.3% 36 37 Platinum Plans 38 HealthyBlue Platinum \$0 473 4% 1,045 20% 16% 0.900 \$ 380 0.898 \$ 454 19.3% 39 BlueChoice 40 10,766 100% 5.132 100% 0.732 \$ 257 0.731 \$ 291 13.4% 41 42 LOW RENEWAL (Minimum): 2.8% HIGH RENEWAL (Maximum): 43 24.1%

### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 IND64- DISTRICT OF COLUMBIA CFI RATE CHANGE SUMMARY

	1	INI 3	J64- DISTRICT OF	F COLUIV	IBIA CFI RATE CH	ANGE SU	MIMARY 10	11	1	2 13	14	15
	1	3	I 4	0	,	9	10	11	1	13	14	I 15
				1		ĺ						
			RATE FILIN	IG	ACTUALS A/O 0	5/12/14						
			rojected Member	s 12/31/1								
							Actual-	HHS	Bas		Base	
	D C. Dl	501	PUBLIC	۰,	PUBLIC	0/	Filing	AV	Rat		Rate	
1	Benefit Plan	FPL	ON-EXCH 675	<u>%</u> 5%	ON-EXCH 334	<u>%</u> 5%	$\frac{\Delta}{0\%}$	2014 N/A	1/1/1 \$ 99		1/1/15 \$ 123	<u>∆</u> 24.1%
2	Catastrophic/Young Adult		6/3	370	334	3/0	U 76	IN/A	ج ر <sub>د</sub>	IN/A	<b>3</b> 123	24.176
3	Bronze Plans											
4	BluePreferred HSA Bronze \$3,500		1,181	9%	311	5%	-4%	0.612	\$ 238	0.612	\$ 263	10.4%
5	BlueChoice HSA Bronze \$4,000		1,654	12%	720	11%	-1%	0.601	\$ 176	0.601	\$ 198	12.5%
6	BlueChoice Plus Bronze \$5,500		945	7%	218	3%	-4%	0.613	\$ 209		\$ 224	7.2%
7	BlueChoice HSA Bronze \$6,000		945	7%	612	9%	2%	0.592	\$ 173		\$ 191	12.0%
8	Subtotal:		4,725	35%	1,861	28%	-7%	0.601	\$ 188	0.602	\$ 210	11.2%
9	C'I - DI											
10 11	<u>Silver Plans</u> BlueChoice HSA Silver \$1,300	100-150%	348	3%		0%	-3%	0.932	\$ 245	0.932	\$ 263	7.4%
12	Bidechoice H3A Sliver \$1,500	151%-200%	387	3%		0%	-3%	0.932	\$ 245		\$ 263	7.4%
13		201-250%	345	3%	95	1%	-1%	0.735	\$ 245		\$ 263	7.4%
14	_	251-400%	3.3	0%	- 33	0%	0%	0.755	y	0.755	ŷ <u>200</u>	7.170
15		401%+	1,080	8%	624	9%	1%	0.696	\$ 245	0.696	\$ 263	7.4%
16	Subtotal:		2,160	16%	719	11%	-5%	0.702	\$ 245	0.702	\$ 263	7.4%
17												
18	BluePreferred HSA Silver \$1,500	100-150%	152	1%		0%	-1%		\$ 303		\$ 314	4.1%
19		151%-200%	169	1%		0%	-1%	0.873	\$ 300		\$ 314	4.1%
20	_	201-250%	151	1%	43	1%	0%	0.737	\$ 300	0.737	\$ 314	4.1%
21		251-400%	470	0%	205	0%	0%	0.004	ć 20	0.004	ć 244	4.40/
22 23	Subtotal:	401%+	473 <b>945</b>	4% <b>7%</b>	285 <b>328</b>	4% <b>5%</b>	1% - <b>2%</b>	0.684 <b>0.691</b>	\$ 30: \$ 30:		\$ 314 \$ 314	4.1%
23	Subtotal.		343	170	320	3/0	-270	0.091	ş 30.	0.091	<b>3</b> 314	4.176
25	BlueChoice Silver \$2,000	100-150%	217	2%		0%	-2%	0.932	\$ 249	0.932	\$ 280	12.5%
26		151%-200%	242	2%		0%	-2%	0.878	\$ 249		\$ 280	12.5%
27		201-250%	216	2%	40	1%	-1%	0.726	\$ 249	0.728	\$ 280	12.5%
28	<del></del>	251-400%		0%		0%	0%					
29		401%+	675	5%	265	4%	-1%	0.688	\$ 249		\$ 280	12.5%
30	Subtotal:		1,350	10%	305	5%	-5%	0.693	\$ 249	0.695	\$ 280	12.5%
31												
32	BlueChoice Plus Silver \$2,500	100-150%	152	1%		0%	-1%		\$ 266		\$ 279	4.6%
33		151%-200%	169	1%	24	0% 0%	-1%	0.878	\$ 266 \$ 266		\$ 279 \$ 279	4.6%
34 35	_	201-250% 251-400%	151	1% 0%	21	0%	-1% 0%	0.739	\$ 266	0.739	\$ 279	4.6%
36		401%+	473	4%	137	2%	-1%	0.701	\$ 266	0.702	\$ 279	4.6%
37	Subtotal:	101701	945	7%	157	2%	-5%	0.706	\$ 260		\$ 279	4.6%
38												
39	Gold Plans											
40	BlueChoice Gold \$0		810	6%	265	4%	-2%	0.793	\$ 333		\$ 343	2.8%
41	BluePreferred Gold \$500		405	3%	352	5%	2%	0.783	\$ 376		\$ 425	13.3%
42	BlueChoice Gold \$1,000		203	2%	462	7%	5%	0.783	\$ 284		\$ 333	17.3%
43	HealthyBlue Gold \$1,500		608	5%	294	4%	0%	0.820	\$ 335		\$ 372	11.0%
44	Subtotal:		2,025	15%	1,373	21%	6%	0.793	\$ 328	0.793	\$ 367	11.9%
45 46	Distinue Die											
46 47	<u>Platinum Plans</u> HealthyBlue Platinum \$0		473	4%	1,045	16%	12%	0.900	\$ 380	0.898	\$ 454	19.3%
48	BluePreferred Platinum \$0		203	2%	508	8%	6%	0.882	\$ 469		\$ 541	15.3%
49	Subtotal:		675	5%	1,554	23%	18%	0.882	\$ 409		\$ 482	17.8%
50	TOTAL:		13,500	100%	6,631	100%	0%		\$ 281		\$ 317	13.0%
51	TOTAL		100%	100%	100%	100%	370		, 20.		, 517	20.070
52			10070	10070	10070	20070						
53												<del> </del>
53	BlueChoice		10,766	80%	5,132	77%	-2%	0.732	\$ 25	0.731	\$ 291	13.4%
54	GHMSI		2,734	20%	1,499	23%	2%	0.761	\$ 363		\$ 406	12.1%
56	Subtotal:		13,500	100%	6,631	100%	0%	0.738	\$ 283		\$ 317	13.0%
57					•					•		
58	PPO/HMO Ratio:								1.43	L	1.39	
59	LOW RENEWAL (Minimum):											2.8%
60	HIGH RENEWAL (Maximum):											24.1%

# D.C. Individual Exchange Products Rates Effective 1/1/2015 Morbidity Impact on Small Group/Individual HMO/PPO combined

The current combined Individual/Small Group non-Grandfathered pool is expected to increase from approximately 72,700 members today to approximately 94,000 members in 2015. This 21,300 member increase is expected to come from an influx of the following new entrants:

- a) Prior IND64- grandfathered members (Underwritten, HIPAA, Group Conversion, Open Enrollment)  $^{\sim}$ 1,100 members
- b) Former large group enrollees ~2,000 members
- c) Former small group enrollees ~500 members
- d) Newly insured entrants who were formerly uninsured ~3,000 members
- e) Congress ~10,100 members
- f) Competitors ~4,600 members

The estimated average morbidity of these 21,300 new entrants is approximately 0.99 compared to the current Small Group/Individual merged pool and when blended with the 1.00 morbidity of the current pool, yields a resultant 2015 morbidity of 1.00 in relation to the current non-Grandfathered pool.

#### D.C. Individual & Small Group Products - Rate Filing Effective 1/1/2014

BlueChoice D.C. Individual Non-Medigap & Small Group Allowed PMPM Projection (Includes EHB and Non-EHB Claims) - Non-Grandfathered Business Only - 1/1/2014 (Merged)

			<del>_</del>			<del>-</del>							
	Begin	End	Mid-point		Months of Trend	1							
Experience Period	1/1/2013	12/31/2013	7/1/2013			pd through	3/31/2014						
Rating Period	1/1/2015	12/31/2015	7/1/2015		24.0								
Experience Period Summary	Total												
Experience Period Premiums	\$ 137,679,176												
MLR Rebates (enter as negative)	\$ -												
Net Experience Period Premiums	\$ 137,679,176												
Experience Period Paid Claims (Non-Capitated)	\$ 123,160,041												
Completion Factor	0.99												
Experience Period Incurred Claims (Non-Capitated)	\$ 123,866,461												
Capitations	\$ 713,706												
Rx Rebates	\$ (2,892,799)												
Other Manual Claims	\$ -												
Total Experience Period Claims	\$ 121,687,368												
Experience Period Loss Ratio (Before MLR Rebates)	88.38%												
Experience Period Loss Ratio (After MLR Rebates)	88.38%												
Experience Period Loss Ratio (System Claims Only)	89.97%												
Experience Period Member Months	438,476												
Average Members	36,540												
End of Experience Period Contract	25,258												
End of Experience Period Members	40,243												
Experience Period Allowed Claims (System Only)	\$ 139,164,193												
Adjustments	\$ (2,179,093)												
Total Adjusted EP Allowed Claims	\$ 136,985,100												
EP Paid / Allowed Ratio	88.8%												
Service Category Level Projection											•		
Service Category Experience Period Allowed	Utilization Measure	EP Units	EP Allowed \$	Other	Rx Rebates	Net Allowed				rend Inputs Utilization Trend			
Inpatient	Admits	1,968		- 9		\$ 27,068,642			7.0%	1.0%			
Outpatient	Visits	19,978		- 9		\$ 24,411,199			9.5%	0.0%			
Professional	Visits	321,550		- 9		\$ 46,066,170			0.0%	4.5%			
Other	Services	22,097		- 9		\$ 5,659,419			0.0%	6.0%			
Rx	Scripts	300,654		- 5		,,			7.0%	1.0%			
Capitation	Average Members	36,540		- 5					2.0%	0.0%			
Total	Average members	30,540		- \$					2.070	0.070			
Check (excluding capitations)			16,041,833 \$	- 9		\$ 130,303,100							
РМРМ				- \$	(6.60)	\$ 312.41							
													Effective Allowed
		Experie	nce Period		<b>Projection Factors</b>						Projected		PMPM
Service Category Experience Period Allowed	Utilization Measure	Util / 1000	Unit Cost	PMPM	Population Risk / Morbidity*	Other	Cost Factor	<b>Utilization Factor</b>	Total Factor	Util / 1000	Unit Cost	PMPM	Annual Trend
Inpatient	Admits	53.86	\$ 13,753.39 \$	61.73	1.00	0.99	1.145	1.020	1.16	54.95	\$ 15,656.85	\$ 71.69	8.1%
Outpatient	Visits	546.75	\$ 1,221.89 \$	55.67	1.00	0.99	1.199	1.000	1.19	546.75		\$ 66.37	9.5%
Professional	Visits	8,800.02	\$ 143.26 \$	105.06	1.00	1.04	1.000	1.092	1.13	9,609.84		\$ 119.23	4.5%
Other	Services	604.74		12.91	1.00	1.29	1.000	1.124		679.49		\$ 18.77	6.0%
Rx	Scripts	8,228.15		75.41	1.00	0.96	1.145	1.020	1.12	8,393.54		\$ 84.61	8.1%
Capitation	Benefit Period	1,000.00	\$ 19.53	1.63	1.00	0.96	1.040	1.000	1.00	1,000.00	\$ 19.45	\$ 1.62	2.0%
Total			\$	312.41			-		Projected Allow	ed Claims PMPM (	EHB + Non-EHB)	\$ 362.29	7.0%
									Non	EHR Claims In Dro	iacted DMDM**	1 20	

\* Please refer to page 74 for more information.

Non-EHB Claims In Projected PMPM\*\*

Index Rate for EHB \$

1.20

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Trend Support - Combined

		Experience Period	Actual Trend	Projection Per	iod Trend	Difference Exp vs. I	Proj trend
		Rolling-12 mon	th trend	Rolling-12 mo	nth trend		
	Total Allowed	Unit Cost	Utilization	Unit Cost	Utilization	Unit Cost	Utilization
Inpatient	\$ 27,068,642	9.0%	-0.6%	7.0%	1.0%	-2.0%	1.6%
Outpatient	\$ 24,411,199	9.3%	-1.8%	9.5%	0.0%	0.2%	1.8%
Professional	\$ 46,066,170	-0.2%	3.2%	0.0%	4.5%	0.2%	1.3%
Other	\$ 5,659,419	-0.4%	8.5%	0.0%	6.0%	0.4%	-2.5%
Rx	\$ 35,958,763	5.2%	-0.4%	7.0%	1.0%	1.8%	1.4%
Total Trend (Cost and							
<b>Utilization Combined)</b>	\$ 139,164,193	4.7%	0.9%	4.8%	2.2%	0.2%	1.3%
			5.6%		7.0%		1.5%

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Reinsurance Estimate

#### **BC Benefit Factor Modeling**

Part   Part	Base 2013 MSGR CPD	Project	Projected 2015 Total	Projected 2015 Total CPD	Projected 2015 Total CPD
	DBADBA Ć 200.00	Droi DA	Droi DMDM	Droi DAADAA	Proj PMPM \$ 240.18 From
		•	Proj PMPM Calc PMPM	The state of the s	
1-\$ 49		Freque	Frequency		
0 - \$ 99         3.29%         \$ 78.28           0 - \$ 149         3.86%         \$ 124.83           10 - \$ 199         3.27%         \$ 174.47           10 - \$ 249         2.85%         \$ 225.38           200 - \$ 24,999         0.13%         \$ 24,578.29           200 - \$ 29,999         0.49%         \$ 27,509.24           200 - \$ 34,999         0.35%         \$ 32,446.11           200 - \$ 44,999         0.19%         \$ 42,497.79           200 - \$ 49,999         0.15%         \$ 47,627.49           200 - \$ 54,999         0.15%         \$ 47,627.49           200 - \$ 54,999         0.10%         \$ 5,559.99           200 - \$ 54,999         0.10%         \$ 5,7587.06           200 - \$ 59,999         0.10%         \$ 77,675.06           200 - \$ 74,999         0.06%         \$ 76,656.07           200 - \$ 74,999         0.06%         \$ 77,675.06           200 - \$ 79,999         0.04%         \$ 77,675.06           200 - \$ 94,999         0.03%         \$ 72,784.83           200 - \$ 104,999         0.03%         \$ 72,784.83           200 - \$ 100,999         0.03%         \$ 72,721.12           200 - \$ 100,999         0.03%         \$ 72,721.12				18.48% \$ -	
00 - \$ 149       3.86%       \$ 174.47         01 - \$ 199       3.27%       \$ 174.47         00 - \$ 249       2.85%       \$ 225.38         300 - \$ 24,999       0.13%       \$ 24,578.29         300 - \$ 29,999       0.49%       \$ 27,509.24         300 - \$ 34,999       0.35%       \$ 32,446.11         300 - \$ 44,999       0.19%       \$ 42,497.79         300 - \$ 49,999       0.15%       \$ 47,627.49         300 - \$ 54,999       0.12%       \$ 52,595.92         300 - \$ 54,999       0.10%       \$ 57,587.06         300 - \$ 64,999       0.08%       \$ 62,670.17         300 - \$ 69,999       0.06%       \$ 67,656.07         300 - \$ 79,999       0.05%       \$ 77,784.83         300 - \$ 79,999       0.04%       \$ 82,894.46         300 - \$ 84,999       0.03%       \$ 87,825.27         300 - \$ 89,999       0.03%       \$ 97,721.12         300 - \$ 99,999       0.03%       \$ 97,721.12         300 - \$ 99,999       0.03%       \$ 97,721.12         300 - \$ 99,999       0.03%       \$ 97,721.12         300 - \$ 109,999       0.03%       \$ 97,721.12         300 - \$ 109,999       0.02%       \$ 107,835.25					
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000 - \$159,999       0.01%       \$ 157,927.92         000 - \$164,999       0.01%       \$ 163,808.96         000 - \$169,999       0.01%       \$ 167,769.12         000 - \$174,999       0.01%       \$ 172,068.51         000 - \$179,999       0.00%       \$ 178,392.63         000 - \$184,999       0.00%       \$ 184,483.77         000 - \$189,999       0.00%       \$ 192,795.68         000 - \$199,999       0.00%       \$ 197,706.50         000 - \$204,999       0.00%       \$ 202,424.91         000 - \$209,999       0.00%       \$ 214,030.78         000 - \$214,999       0.00%       \$ 223,270.38         000 - \$214,999       0.00%       \$ 233,270.38         000 - \$234,999       0.00%       \$ 233,270.38         000 - \$229,999       0.00%       \$ 233,270.38         000 - \$234,999       0.00%       \$ 233,270.38         000 - \$249,999       0.00%       \$ 233,270.38         000 - \$249,999       0.00%       \$ 243,270.38         000 - \$249,999       0.00%       \$ 233,270.38         000 - \$249,999       0.00%       \$ 243,375.35         000 - \$249,999       0.00%       \$ 244,035.39         000 - \$244,999       0.00%       \$ 24	99 0.01% \$ 147,890.87		0.01%	0.01% \$ 151,588.1	0.01% \$ 151,588.14 \$
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000 - \$184,999       0.00%       \$ 184,483.77         000 - \$189,999       0.00%       \$ 189,160.14         000 - \$194,999       0.00%       \$ 192,795.68         000 - \$199,999       0.00%       \$ 197,706.50         000 - \$204,999       0.00%       \$ 202,424.91         000 - \$209,999       0.00%       \$ 209,467.86         000 - \$214,999       0.00%       \$ 220,014.30         000 - \$219,999       0.00%       \$ 223,270.38         000 - \$224,999       0.00%       \$ 233,287.35         000 - \$223,999       0.00%       \$ 233,287.35         000 - \$234,999       0.00%       \$ 241,934.50         000 - \$239,999       0.00%       \$ 244,935.39         000 - \$244,999       0.00%       \$ 245,076.41         000 - \$249,999       0.00%       \$ 244,035.39         000 - \$254,999       0.00%       \$ 254,077.38         000 - \$259,999       0.00%       \$ 258,268.42         000 - \$259,999       0.00%       \$ 258,268.42         000 - \$269,999       0.00%       \$ 263,897.19         000 - \$269,999       0.00%       \$ 263,897.19         000 - \$274,999       0.00%       \$ 275,786.33         000 - \$274,999       0.00%       \$ 27					
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000 - \$249,999       0.00%       \$ 244,035.39         000 - \$254,999       0.00%       \$ 254,077.38         000 - \$259,999       0.00%       \$ 258,268.42         000 - \$264,999       0.00%       \$ 263,897.19         000 - \$274,999       0.00%       \$ 275,786.33         000 - \$279,999       0.00%       \$ 277,849.94         000 - \$284,999       0.00%       \$ 283,203.22         000 - \$288,999       0.00%       \$ 283,203.22         000 - \$294,999       0.00%       \$ 287,482.62         000 - \$294,999       0.00%       \$ 293,362.02         000 - \$299,999       0.00%       \$ 298,293.04					
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400,496.9b \$ 400,496.9b					
	. , , , , , , , , , , , , , , , , , , ,				•
			Re	Reinsurance Recoverie	Reinsurance Recoveries \$
					Less Reinsurance fee
		Net	Net Reinsurance f		Net Reinsurance for Plan Derivation Tab \$

### d.b.a. CareFirst BlueCross BlueShield

#### (NAIC # 96202)

### D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Single Risk Pool Desired Incurred Claims Ratio (DICR) and Average Pool Renewal

		Total	
Projected Allowed Claims PMPM (EHB and NonEHB)	\$	363.16	
Projected Paid / Allowed Ratio		66.5%	
Reinsurance Factor		94.9%	
		PMPM	%
Projected Paid Claims (+ Capitations)	\$	229.18	74.0%
Admin Costs	\$	42.00	13.6%
Patient Outcome Tax	\$	0.18	0.1%
Reinsurance			
Risk Adjustment User Fees	\$	0.08	0.0%
Broker Commissions & Fees	\$	8.67	2.8%
Contrib to Reserve	\$	-	0.0%
Invst Income Credit	\$	(0.00)	0.0%
Premium Taxes/Community Health Investment	\$	6.19	2.0%
Assessment Fees	\$	0.13	0.0%
Federal Income Tax	\$	-	0.0%
State Income Tax	\$	-	0.0%
Incentive Program	\$	7.00	2.3%
Exchange Fee (2015)	\$	3.10	1.0%
General Insurer Tax	\$	9.91	3.2%
Exchange Fee (2014)	\$	3.10	1.0%
Total	\$	309.53	100.0%
i = incurred Claims	\$	241.56	
q = quality improvement	\$	2.63	
p = earned premiums	\$	306.88	
t = state and federal taxes	\$ \$ \$	19.29	
f = licensing and regulatory fee including reinsurance	\$	3.80	
n = risk corridor/risk adjustment payments	\$	-	
r = risk corridor/risk adjustment receipts	\$	-	
s - Reinsurance receipts	\$	16.08	
c = credibility adjustment		0%	
		222.40	
Numerator	\$	228.10	
Denominator (same as p - t - f)	\$	283.79	
Adjusted MLR		80.38%	
QI adjustment:			
~ · · · · · · · · · · · · · · · · · · ·			
2013 Care data	\$	15,131,148	
Care data removed from claims for MLR purposes		(91,377)	
Quality Improvement Expenses	\$	255,968	
Net QI adjustment	\$ \$ \$	164,591	
QI Adjustment as % of care	Ŧ	1.09%	
		2.03/0	
$MLR = [(i + q - s + n - r)/{(p + s - r)}]$			
n + r) - t - f - (s - n + r)}] +			
C			

Denominator simplies to: p-t-f

6/13/2014 13 DICR

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 IND64- DC BLUECHOICE PLAN LEVEL DERIVATIONS

	1	2	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	24	25
			TOT41		PROJ					Mkt-Adj		<b>.</b>			(5. 4)		Plan-Adj	ı			10		Consumer
		ON-	TOTAL		INDEX	Market-	Level Ad	justmen	ts (IVILA)	INDEX RATE		Plan-L	evel Adji	ıstments	(PLA)		INDEX RATE	Dutata -				libration	Adjusted PREMIUM
		Exchange 2015	2015		RATE (Ave			Exch		KATE					("HB5")		KAIE	Pricing AV		Allowab	le Rating	Factors	RATES
		Projected	Projected		ALW		Risk	User		(Post-	Cost	Network	Non-		Distrib		(Plan-	(vs	HHS		ı		KATES
	Benefit Plan	EMMs	EMMs	0/	EHB)	Doine	Adj		Cumul	MLA)	Share	& UM	EHB	Cotos		Cumul	, .	Plat)	-	A ===	Coo	Cumul	1015
1	BlueChoice: Catastrophic/Young Adult	12.418	12,418	7% 7%	\$361	Reins. 0.948	1.000	Fees 1.000	Cumul. 0.948	\$342	0.379	0.995	1.006	<u>Catas</u> 0.740	<u>&amp; Admin</u> 1.351	<u>Cumul.</u> 0.379	<u>Level)</u> \$130	27.2%	<u>AV</u> 59.8%	Age 0.950	<u>Geo</u> 1.000	Cumul. 0.950	1Q15 \$123
2	BlueChoice: Catastrophic/Young Adult	12,416	12,416	/ 70	\$301	0.948	1.000	1.000	0.948	<b>3342</b>	0.379	0.995	1.006	0.740	1.551	0.379	\$130	27.270	39.6%	0.950	1.000	0.950	\$125
3	Bronze Plans																						
4	BlueChoice HSA Bronze \$4.000	26.771	26.771	14%	\$361	0.948	1.000	1.000	0.948	\$342	0.450	0.995	1.006	1.000	1.351	0.609	\$209	43.7%	60.1%	0.950	1.000	0.950	\$198
5	BlueChoice Plus Bronze \$5,500	8.099	8.099	4%	\$361	0.948	1.000	1.000	0.948	\$342	0.502	1.009	1.006	1.000	1.351	0.687	\$235	49.3%	61.5%	0.950	1.000	0.950	\$224
6	BlueChoice HSA Bronze \$6,000	22,766	22,766	12%	\$361	0.948	1.000	1.000	0.948	\$342	0.435	0.995	1.006	1.000	1.351	0.588	\$201	42.2%	59.2%	0.950	1.000	0.950	\$191
7	Subtotal:	57,636	57.636	30%	\$361	0.948	1.000	1.000	0.948	\$342	0.451		1.006	1.000	1.351	0.612	\$209	43.9%	60.0%	0.950	1.000	0.950	\$199
8		,	,		7					7							7						
9	Silver Plans																						
10	BlueChoice HSA Silver \$1,300	26,726	26,726	14%	\$361	0.948	1.000	1.000	0.948	\$342	0.597	0.995	1.006	1.000	1.351	0.808	\$277	57.9%	69.6%	0.950	1.000	0.950	\$263
11	BlueChoice Silver \$2,000	11,338	11,338	6%	\$361	0.948	1.000	1.000	0.948	\$342	0.636	0.995	1.006	1.000	1.351	0.860	\$294	61.6%	69.0%	0.950	1.000	0.950	\$280
12	BlueChoice Plus Silver \$2,500	5,849	5,849	3%	\$361	0.948	1.000	1.000	0.948	\$342	0.625	1.009	1.006	1.000	1.351	0.857	\$293	61.4%	70.2%	0.950	1.000	0.950	\$279
13	Subtotal:	43,913	43,913	23%	\$361	0.948	1.000	1.000	0.948	\$342	0.611	0.997	1.006	1.000	1.351	0.827	\$283	59.3%	69.6%	0.950	1.000	0.950	\$269
14																							
15	Gold Plans																						
16	BlueChoice Gold \$0	9,853	9,853	5%	\$361	0.948	1.000	1.000	0.948	\$342	0.779	0.995	1.006	1.000	1.351	1.054	\$361	75.6%	79.3%	0.950	1.000	0.950	\$343
17	BlueChoice Gold \$1,000	17,187	17,187	9%	\$361	0.948	1.000	1.000	0.948	\$342	0.757	0.995	1.006	1.000	1.351	1.023	\$350	73.4%	78.3%	0.950	1.000	0.950	\$333
18	HealthyBlue Gold \$1,500	10,933	10,933	6%	\$361	0.948	1.000	1.000	0.948	\$342	0.835	1.009	1.006	1.000	1.351	1.144	\$392	82.0%	82.0%	0.950	1.000	0.950	\$372
19	Subtotal:	37,973	37,973	20%	\$361	0.948	1.000	1.000	0.948	\$342	0.785	0.999	1.006	1.000	1.351	1.066	\$365	76.4%	79.6%	0.950	1.000	0.950	\$347
20																							
21	<u>Platinum Plans</u>																						
22	HealthyBlue Platinum \$0	38,874	38,874	20%	\$361	0.948	1.000	1.000	0.948	\$342	1.018	1.009	1.006	1.000	1.351	1.395	\$478	100.0%	89.8%	0.950	1.000	0.950	\$454
23	Subtotal:	38,874	38,874	20%	\$361	0.948	1.000	1.000	0.948	\$342	1.018	1.009	1.006	1.000	1.351	1.395	\$478	100.0%	89.8%	0.950	1.000	0.950	\$454
24	·																						
25	TOTAL:	190,814	190,814	100%	\$361	0.948	1.000	1.000	0.948	\$342	0.665	1.000	1.006	0.983	1.351	0.896	\$307	64.3%	73.0%	0.950	1.000	0.950	\$291
26	Average:	15,901	15,901												74.0%								

27

28 Cost-Share Factor = Internal/Carrier-Specific Pricing AV, H.S.A/Non-H.S.A., Benefit Generosity/Induced Demand.

29 Catastrophic Factor = Adjusting rate downwards for inaccuracy of compressed CMS "3:1" curve versus internal ratio of "4.5:1."

30 Network = HMO Open Access and PPO/RPN.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Ind<65					Projec	tion Factor						
									Out of			
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive No	etwork Fee		Early	Total Other
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>
Inpatient	0.995	1.000	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	0.982
Outpatient	0.995	1.000	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	0.982
Professional	0.995	1.000	1.011	1.000	1.015	1.000	1.000	0.978	0.998	1.000	1.000	0.997
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	1.284
Rx	0.995	1.000	1.011	0.924	1.000	1.004	1.041	0.978	0.998	1.000	1.000	0.949
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957

#### BlueChoice, Inc.

### DC Small Group On & Off Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Small Group					Projec	ction Factor						
									Out of			
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive N	etwork Fee		Early	<b>Total Other</b>
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>
Inpatient	1.000	1.000	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	0.996
Outpatient	1.000	1.000	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	0.996
Professional	1.000	1.000	1.011	1.000	1.049	1.000	1.000	0.970	0.998	1.000	1.017	1.045
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	1.296
Rx	1.000	1.000	1.011	0.924	1.000	1.004	1.041	0.970	0.998	1.000	1.017	0.962
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957

#### BlueChoice, Inc.

### DC Combined On & Off Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Combined					Projec	ction Factor						
									Out of			
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive No	etwork Fee		Early	<b>Total Other</b>
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>
Inpatient	0.999	1.000	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	0.994
Outpatient	0.999	1.000	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	0.994
Professional	0.999	1.000	1.011	1.000	1.045	1.000	1.000	0.971	0.998	1.000	1.015	1.039
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	1.294
Rx	0.999	1.000	1.011	0.924	1.000	1.004	1.041	0.971	0.998	1.000	1.015	0.961
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Support for "Other" adjustment factors

Early Renewal Factor Derivation:			Item	Calculation
		Allowed Claims		
Early Renewal (Small Group Only)		PMPM		
Experience Period Total Allowed PMPM of Early renewing cohort	\$	397.23	-1	
Experience Period Total Allowed PMPM of Non-Early renewing cohort	\$	419.26	-2	
Combined Experience Period Total Allowed PMPM	\$	412.06	(3)	
Early Renewal Adjustment Factor (Small Group Only)		1.7%	-4 =	(2) / (3)-1
Early Renewal Adjustment Factor (Blended Across Single Risk Pool)		1.5%		
Rx Discount Factor Derivation (Based on CFI Total Book of Business Data)				
Grand Total New Allowed	\$	1,154,386,773	(1)	
Grand Total Old Allowed	, \$	1,249,560,894	(2)	
\$ Difference	\$	(95,174,121)	(3)	
% Difference		-7.6%	(4)	= (3)/(2)
Mandatory Generic Factor Derivation (Based on CFI Total Book of Business Data)				
Total \$ Impact Due to Mandatory Generic Drugs	\$	4,594,160	(1)	
Total 2013 Drug Claims	\$	1,249,560,894	(2)	
% Increase in Drug Paids		0.4%	(3) =	(1)/(2)
Sovaldi Factor Derivation		•		
		4.000/	(4)	
% Impact to total experience period allowed PMPM		1.00%	(1)	
Experience Period Allowed Rx	\$	75.41	(2)	
Total Experience Period Allowed	\$	312.41	(3)	(4) * (0)
\$ Amount of Sovaldi Drug	\$	3.12	(4) =	(1) * (3)
Sovaldi Impact to Rx Only		4.10%	(5)	= (4) / (2)
Changes in treatment of ABA services				
<u>Ind64-</u>				
\$ Impact to Experience Period Allowed PMPM	\$	1.74	(1)	
Experience Period Allowed PMPM for Professional Services	\$	112.48	(2)	
Changes in treatment of ABA services - Impact (to Ind64- Professional only)		1.5%	(3) =	(1)/(2)
Small Group				
\$ Impact to Experience Period Allowed PMPM	\$	5.15	(4)	
Experience Period Allowed PMPM for Professional Services	\$	104.25	(5)	
Changes in treatment of ABA services - Impact (to Small Group Professional only)	•	4.9%		(4)/(5)
Changes in treatment of ABA services - Impact (Blended Across Single Risk Pool)		4.5%		
Demographic Factor Derivation				
Demographic Impact (Blended Across Single Risk Pool)		1.1%		
For Cabadula Channe Out of National coming are				
Fee Schedule Change - Out-of-Network service area				

#### Fee Schedule Change - Out-of-Network service area

We were able to reduce a portion of our Out-of-Network fee shedule or NP3. The result is a positive impact on savings and thus a

negative impact on claims experience.

The value below represents the expected savings and is applied to the each service category (except capitation) of the Index Rate Derivation. It is specifically applied to all of the "Other Projection Factors".

Fee Schedule Change - Out-of-Network service area	-0.2%	
Changes in Maternity Utilization (Ind64- Only)		
\$ PMPM Impact to total experience period allowed PMPM	\$ (1.73)	(1)
Total Experience Period Allowed	\$ 370.32	(2)
Changes in Maternity Utilization - Impact (Ind64- Only)	-0.5%	(3) = (1)/(2)

Note: Blended adjustments are an average of Ind64- and Small Group adjustments, weighted by claims.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Derivation of Embedded Pediatric Dental Rate

Projection Period: 1/1/2015 - 12/31/2015

#	Formula	Description	%	PMPM
1	Base D.C. Dental	Allowed PMPM For Members Age 19 and Under Classes 1 -4	\$	16.32
2	Adjustment to D	.C. Benchmark Plan (D.C. FEDVIP)	-1.15%	
3	(3) = (1)*(1+(2)) Adjusted Allowe	d PMPM Classes 1 - 4	\$	16.13
4	Base D.C. Dental	Allowed PMPM For Members Age 19 and Under Class 5 (Ortho)	\$	3.44
5	Adjustment to D	.C. Benchmark Plan	-40%	
6	(6) = (4*(1+(5)) Adjusted Allowe	d PMPM Classes 5 (Ortho)	\$	2.06
7	Estimated Base I	Period Allowed PMPM Adjusted to D.C. Benchmark	\$	18.19
8	Completion Fact	or (Incurred 12, Paid 14)		0.980
9	(9) = (7)/(8) Ultimate Base Po	eriod Allowed PMPM Adjusted to D.C. Benchmark	\$	18.56
10	Assumed Annual	Trend	5.0%	
11	Assumed Trend I	Factor for 24 months	1.103	
12	(12) = (9)*(11) Projected Allowe	ed Pediatric PMPM	\$	20.46
13	Adjustment to D	ental PPO Fee Schedule	0.879	
14	(14) = (12)*(13) Projected Allowe	ed Pediatric PMPM Based on PPO Fee Schedule	\$	17.98
15	Adjustment for F	lanned 1/1/2014 Fee Schedule Increase	1.00	
16	(16) = (14)*(15) Projected Allowe	d Pediatric PMPM Adjusted for Fee Schedule Changes	\$	17.98
13	% of D.C. Small G	roup & Individual, Non-Medigap Market Age 19 and Under	21.6%	
14	(14) = (12)*(13) Projected Allowe	d Pediatric Dental PMPM Spread Over Single Risk Pool	\$	3.89
15	Base Period Othe	er Medical PMPM	\$	12.91
16	(20) = [(18) + (19)] / (19) Projection Facto	r Entered To Adjust Other Medical Category		1.301
17	Impact on Total	Medical and Rx Base Period PMPM		1.012

#### Notes:

- Row 1 Allowed PMPM for experience period of 01/2013 12/2013, pd through 03/2014 for Classes 1- 4
- Row 2 Adjustment factor to account for coverage differences between current plans and DC Benchmark plan for Classes 1 4
- Row 4 Allowed PMPM for experience period of 01/2013 12/2013, pd through 03/2014 for Class 5 (Ortho)
- **Row 5** Adjustment factor to account for coverage differences between current plans and DC Benchmark plan for Class 5 (Ortho), as provided by CareFirst's Dental Network Director.
- Row 11 Projected through 12/31/2015 base on current understanding that all CD exchange member's rates will change on renewal.

Months of Trend	Begin	End	Mid-point	Mo of trend
Experience Period	1/1/2013	12/31/2013	7/1/2013	
Rating Period	1/1/2015	12/31/2015	7/1/2015	24

### D.C. Individual Exchange Products Rates Effective 1/1/2015

## Vision Embedded in Medical Plan Projection Period: 1/1/2015 - 12/31/2015

### **Derivation of Embedded Pediatric Vision Rate (EHB)**

Small Group Embedded PMPM (Davis Vision Capitation)	3 1	25				
% of D.C. Small Group Market Age 19 and Under						
Pediatric Vision PMPM Spread Over Small Group Market	0.2	28				
Individual, non-Medigap Embedded PMPM (Davis Vision Capitation)	3 1.	77				
% of D.C. Individual, non-Medigap Market Age 19 and Under	7.	7%				
Pediatric Vision PMPM Spread Over Individual Market	0.:	14				
Blended EHB Pediatric Vision PMPM Spread Over Entire Single Risk Pool	0.2	27				
<u>Derivation of Embedded Adult Vision Rate (Non-EHB, Individual Market Onloan</u>	<u>y)</u>					
, , , , , , , , , , , , , , , , , , , ,		16				
% of D.C. Individual, non-Medigap Market over Age 19	92.	3%				
Embedded Adult Vision PMPM Spread Over Individual Market	5 1.0	07				
Blended Non-EHB Adult Vision PMPM Spread Over Entire Single Risk Pool	5 0.:	10				
<u>Derivation of Projection Factor</u>						
Total Embedded Vision PMPM	<b>5</b> 0.3	27				
	_	44				
	(0.0					
A change from Experience to Projection Period PiviPivi	, (0.	,,				
Total Experience Period Capitation PMPM	5 1.0	63				
Projection Factor to Adjust Capitation Category						

# D.C. Individual Exchange Products Rates Effective 1/1/2015 Impact of new Essential Health Benefits in Individual, Non-Medigap Market

#### Maternity

BlueChoice already offers full maternity coverage to its Individual, Non-Medigap members. Since many competitors do not offer this coverage today, current Individual BlueChoice maternity utilization is high compared to the rest of the Individual market segment. This is projected to decrease to the D.C. Small Group level, where full maternity coverage is standard across insurers.

Individual Util/1000		31.9	Individual Cost	/Case	\$1,521
D.C. Small Group Util/1000		18.2	D.C. Small Gro	up Cost/Case	\$2,269
Expected Change in Util/1000		-13.7	Expected chan	ge in Cost/Case:	\$748
Change in Individual Allowed Cost PMPM	\$	(1.73)			
% Impact		-0.5%			
Impact of Maternity on Individual Market PM	IPM		\$	(1.73)	
Impact on Individual & Small Group Market C	d PMPM	\$	(0.17)		

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Allowed Maternity Summary

Experience Period Incurred 10/1/12 - 9/30/13

Cost/Case		Cases/1000		Claims PMPM		% of Total PMPM		Allowed Amounts	
	Maternity	]	Maternity		Maternity		Maternity		
Ind PPO HSA	\$966	Ind PPO HSA	16	Ind PPO HSA	\$1.35	Ind PPO HSA	0.6%	Ind PPO HSA	\$65,033,416
Ind PPO non-CDH	\$726	Ind PPO non-CDH	18	Ind PPO non-CDH	\$1.07	Ind PPO non-CDH	0.5%	Ind PPO non-CDH	\$107,693,483
Ind Indemnity	\$2,102	Ind Indemnity	12	Ind Indemnity	\$2.06	Ind Indemnity	0.8%	Ind Indemnity	\$153,151,968
Ind HMO HSA	\$1,799	Ind HMO HSA	30	Ind HMO HSA	\$4.56	Ind HMO HSA	2.1%	Ind HMO HSA	\$23,110,865
Ind HMO non-CDH	\$1,904	Ind HMO non-CDH	23	Ind HMO non-CDH	\$3.70	Ind HMO non-CDH	1.5%	Ind HMO non-CDH	\$17,588,018
Ind HB Triple Option	\$1,882	Ind HB Triple Option	74	Ind HB Triple Option	\$11.69	Ind HB Triple Option	4.3%	Ind HB Triple Option	\$9,779,889
Ind HB HSA	\$2,121	Ind HB HSA	53	Ind HB HSA	\$9.44	Ind HB HSA	2.4%	Ind HB HSA	\$874,503
Ind HB 2.0	\$1,984	Ind HB 2.0	25	Ind HB 2.0	\$4.17	Ind HB 2.0	1.9%	Ind HB 2.0	\$33,682,459
DC 50- PPO HSA	\$2,513	DC 50- PPO HSA	13	DC 50- PPO HSA	\$2.82	DC 50- PPO HSA	0.7%	DC 50- PPO HSA	\$17,430,670
DC 50- PPO HRA	\$3,007	DC 50- PPO HRA	16	DC 50- PPO HRA	\$4.07	DC 50- PPO HRA	0.9%	DC 50- PPO HRA	\$5,097,753
DC 50- PPO	\$2,305	DC 50- PPO	18	DC 50- PPO	\$3.54	DC 50- PPO	0.8%	DC 50- PPO	\$199,548,699
DC 50- HMO HSA	\$2,122	DC 50- HMO HSA	17	DC 50- HMO HSA	\$3.01	DC 50- HMO HSA	1.5%	DC 50- HMO HSA	\$4,398,977
DC 50- HMO HRA	\$1,674	DC 50- HMO HRA	7	DC 50- HMO HRA	\$0.97	DC 50- HMO HRA	0.4%	DC 50- HMO HRA	\$1,182,741
DC 50- HMO	\$1,988	DC 50- HMO	18	DC 50- HMO	\$3.09	DC 50- HMO	1.1%	DC 50- HMO	\$32,207,977
DC 50- HMO OO	\$2,111	DC 50- HMO OO	21	DC 50- HMO OO	\$3.80	DC 50- HMO OO	1.1%	DC 50- HMO OO	\$36,230,801
DC 50- BC Adv	\$2,472	DC 50- BC Adv	32	DC 50- BC Adv	\$6.49	DC 50- BC Adv	1.7%	DC 50- BC Adv	\$4,655,884
DC 50- HB Non-CDH	\$2,730	DC 50- HB Non-CDH	15	DC 50- HB Non-CDH	\$3.37	DC 50- HB Non-CDH	1.6%	DC 50- HB Non-CDH	\$168,439
Average Group	\$2,269	Average Group	18	Average Group	\$3.52	Average Group	0.9%		
Average Individual	\$1,521	Average Individual	18	Average Individual	\$2.32	Average Individual	1.0%		

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### **Autism Cost Model**

						ı			
Average Cost:		cost per hour for intensive ABA therapy			\$46				
	Assume treatment	cost per hour for other non-intensive the	erapy		\$97				
						ABA	Other		Cost Per
						Therapy	Therapy	Hrs/Yr	Year
						hrs/wk	hrs/wk	Therapy	Therapy
		Children 2-5:				40	0	2080	94,826
		Children 6-7:				15	5	1040	60,894
		Children 8-12:				C	10	520	50,668
		Children 13-21:				C	8	416	40,534
					•		•	•	
Utilization:	Assume 1 in every	68 children age 1-21 have Autism or Aspe	erger's. As	sume	1 in 3 seek ABA t	treatment			0.49%
	children age 2-5 as	a % of total population				===>	1.8%		
	children age 6 as a	% of total population				===>	0.4%		
	children age 7 as %						0.3%		
	children age 8 as %						0.5%		
		s a % of total population				===>	1.7%		
	=	as a % of total population				===>	2.7%		
		то и то от от от роја и и и и и и и и и и и и и и и и и и и					,-		
		Ind64-		S	Small Group				
Cost PMPM:	children 2-5:	\$	0.68		1.88				
	Children age 6	\$	0.10		0.31				
	Children age 7	\$	0.07	\$	0.30				
	Children age 8	\$	0.10	\$	0.25				
	Simulation age o	*	0.10	۲	0.23				

Ind64-

1.5%

0.34 \$

0.45

1.74

0.92

1.49

5.15

Blended

4.5%

**Small Group** 

4.9%

\$

\$

children 9-12: children 13-21:

Adjustment

total

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Documentation for Sovaldi Estimated Cost for 2015 Exchange Filings

A	US Population Number of chronic hepatitis C persons in US (source: CDC)	320 Million 3.2 Million
В	Cost per 90-day script of Sovaldi However, Sovaldi has to be taken with ribavirin and interferon. Cost of 90day supply of both Total cost per 90-day regimen (Sovaldi + ribavirin + interferon)	\$84,000 <u>\$10,000</u> \$94,000
C=A*B	Total maximum market potential for 90-day regimen (\$ Billion)	\$300 Billion
D E=D*4 F=(94/84)*E	First quarter Sovaldi sales (Gilead Sciences 1Q14 earnings report) Annualized 2014 Sovaldi sales assuming flat growth in Q2-Q4 {lower bound} Annualized cost of regimen	\$2.27 Billion \$9 Billion \$10 Billion
G	Breakdown of US Population by payor mix (Million) Commercial Medicare Medicaid Tricare/Other Insured Uninsured US Total Population (2013)	147 51 61 10 <u>47</u> 316
H=G*.75	Number of Commercial Equivalent Membership Units (Million) Commercial Medicare Medicaid (pays 25% lower costs on brand name drugs than Medicare) Tricare	147 50 41 10
1	Total Commercial Equivalent Membership Units	248
J=F/I K L	Cost per commercial equivalent member per year CFI Risk average allowed claim cost per year Sovaldi regimen costs as % of allowed claims	\$40 \$4,062 1.0% (lower bound)
M N B P Q R	Upper bound of Sovaldi regimen exposure Estimated persons in Maryland infected with Hepatitis C (DHMH 2012 report) CareFirst Maryland membership as % of state population Total cost per 90-day regimen (Sovaldi + ribavirin + interferon) Upper bound of CareFirst Sovaldi exposure (\$ Million) Estimated CareFirst allowed claims in Maryland (\$ Million) Sovaldi regimen costs as % of allowed claims	100,000 33% \$94,000 \$3,102 \$7,700 40% upper bound

#### D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Estimate of Non-EHB Claims - Individual, non-Medigap & Small Group Markets Combined

Abortion Coverage (Applies to Individual, Non-Medigap & Small Group Markets)

2013 Member

**Total Abortion Related** Allowed Amount Months Exp Period PMPM BlueChoice \$446,872 475,831 \$0.94

Embedded Adult Vision Coverage (Applies to Individual, Non-Medigap Market Only)

Refer to page 18 for details. **Projected PMPM Spread Over Individual Market** Blended with Small Group \$1.07

\$0.10

#### Projected PMPM

1Q15	
2Q15	\$1.12
3Q15 4Q15	\$1.15
4Q15	\$1.17

#### Projected PMPM

1Q15	\$0.10
2Q15	\$0.10
2Q15 3Q15	\$0.10
4Q15	\$0.10

#### **Projection Period Non-EHB**

1Q15	\$1.20
2Q15	\$1.22
3Q15	\$1.25
4Q15	

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Estimate of non-EHB in Experience and Projection Periods

					Projected 2015 Member Months	
Total Abortion Related	Allowed Amount	2013 Member Months	Exp Period PMPM	Projected Allowed	(On-Exchange)	Projected PMPM
GHMSI	\$64,028	47,691	\$1.34	\$80,016	55,746	\$1.44
BlueChoice	\$21,383	42,960	\$0.50	\$100,497	190,814	\$0.53
SUM:	\$85,411	90,651	\$0.94	\$180,513	246,560	\$0.73
					Rounded up to federal minimum	\$1.00

#### Core Vision

Davis Vision capitation has been raised because \$10 copay has been dropped from exam.

	% Membership	Exp Period Capitation	Projected Capitation PMPM
Total Capitation		\$0.44	\$1.63
% pediatric members (EHB)	21%	\$0.09	\$0.27
% non-pediatric (non-EHB)	79%	\$0.35	\$1.07

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plan Level Rate Derivation - On Exchange

	BlueChoice Young Adult	BlueChoice HSA	BlueChoice HSA Bronze	BlueChoice HSA Silver	BlueChoice Plus Silver	BlueChoice Plus Bronze	BlueChoice Gold \$0	BlueChoice Gold	BlueChoice Silver	HealthyBlue Gold	HealthyBlue Platinum	Overall On-
Plan Name	\$6600	Bronze \$4000	\$6000	\$1300	\$2500	\$5500	Biuechoice doid 30	\$1000	\$2000	\$1500	\$0	Exchange
HIOS Product ID	86052DC040		86052DC041 86052DC042		86052DC040			86052				
HIOS Plan ID	86052DC0400004	86052DC0410001	86052DC0410002	86052DC0410003	86052DC0420002	86052DC0420001	86052DC0400002	86052DC0400003	86052DC0400001	86052DC0430001	86052DC0430002	
Metal Level	Catastrophic	Bronze	Bronze	Silver	Silver	Bronze	Gold	Gold	Silver	Gold	Platinum	
Metallic AV	59.8%	60.1%	59.2%	69.6%	70.2%	61.5%	79.3%	78.3%	69.0%	82.0%	89.8%	
Index Rate (Average Allowed EHB)	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09
Market Level Adjustments:												
Reinsurance	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	
Risk Adjustment	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Exchange User Fees	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Index Rate - Post Market Level Adj.	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$ 342.43
Cost-share factor	0.379	0.450	0.435	0.597	0.625	0.502	0.779	0.757	0.636	0.835	1.018	0.665
Network & UM	0.995	0.995		0.995	1.009	1.009	0.995		0.995	1.009		1.000
Non-EHB	1.006	1.006		1.006	1.006	1.006	1.006	1.006	1.006	1.005		1.006
Catastrophic Adj	0.740	1.000		1.000		1.000	1.000		1.000	1.000		0.983
Distribution & Admin Cost	1.351	1.351		1.351		1.351	1.351	1.351	1.351	1.351		1.351
Index Rate - Plan Level	\$129.95	\$208.51		\$276.52		\$235.42	\$360.85		\$294.33	\$391.65		\$306.88
Pricing AV	37.9%	60.9%	58.8%	80.8%	85.7%	68.7%	105.4%	102.3%	86.0%	114.4%	139.5%	
Age Calibration	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950
Geo Calibration	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.530
Smoking Calibration	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Base Premium	\$123.41	\$198.02	\$191.19	\$262.60	\$278.57	\$223.57	\$342.69	\$332.83	\$279.52	\$371.94	\$453.58	\$291.43
Projected Member Months	12,418	26,771	22,766	26,726	5,849	8,099	9,853	17,187	11,338	10,933	38,874	190,814
Projected Member Months	12,418	26,771	22,766	26,726	5,849	8,099	9,853	17,187	11,338	10,933	38,874	190,814
2014 Index Rate - Plan Level	\$110.28	\$195.09	\$189.15	\$271.04	\$295.13	\$231.25	\$369.42	\$314.60	\$275.53	\$371.49	\$421.37	\$284.85
% Change	17.84%	6.88%	6.43%	2.02%	-0.61%	1.80%	-2.32%	11.40%	6.82%	5.43%	13.35%	7.73%
2014 Base Premium	\$99.48	\$175.99	\$170.63	\$244.50	\$266.24	\$208.61	\$333.25	\$283.80	\$248.55	\$335.12	\$380.12	\$256.96
% Change	24.06%	12.52%	12.05%	7.40%	4.63%	7.17%	2.83%	17.28%	12.46%	10.99%	19.33%	13.41%

non-EHB Core Vision (Adult) Abortion

\$1.07 \$1.00

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 2015 Enrollment Projections by Product (BlueChoice & GHMSI)

Total Members	GF Members	PPACA Members
27,000	4,000	23,000
On Exchange	100%	23,000

% by FPL Estimate <150%

33% total will be eligible for cost-share subsidy.

0.0% 151%-200% 0.0% 201%-250% 3.0% 251%-400% 10.0% >400% 87.0%

Assume 13% will opt to use their premium subsidy on bronze to get a \$0 premium product. Assume other 20% will buy silver, so overall 40% silver will be 50/50 subsidized unsubsidized.

Metal Level	% purchased	Members Purchased
Catastrophic	5%	1,158
Bronze	28%	6,455
Silver	23%	5,234
Gold	21%	4,764
Platinum	23%	5,389

Gold	21%	4,764													
Platinum	23%	5,389													
			Member Months					Distributio		F Membersh	nip				
			January	February	March	April	May	June	July	August	September	October	November	December	
			60%	10%	10%	10%	3.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	
BlueChoice Young Adult \$6600	1,158	1,158	8,340	1,274	1,158	1,043	278	81	70	58	46	35	23	12	12,418
Bronze Plans	6,455														
BluePreferred HSA Bronze \$3,500	17%	1,079	7,766	1187	1079	971	259	76	65	54	43	32	22	11	11,563
BlueChoice HSA Bronze \$4,000	39%	2,497	17,980	2747	2497	2248	599	175	150	125	100	75	50	25	26,771
BlueChoice Plus Bronze \$5,500	12%	755	5,439	831	755	680	181	53	45	38	30	23	15	8	8,099
BlueChoice HSA Bronze \$6,000	33%	2,124	15,291	2336	2124	1911	510	149	127	106	85	64	42	21	22,766
Silver Plans	5,234														
BlueChoice HSA Silver \$1,300	41%	2,164	15,584	2381	2164	1948	519	152	130	108	87	65	43	22	23,202
CSR 200-250%	6%	329	2,366	362	329	296	79	23	20	16	13	10	7	3	3,523
CSR 150-200%	0%	0	=	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BluePreferred HSA Silver \$1,500	19%	987	7,110	1086	987	889	237	69	59	49	39	30	20	10	10,586
CSR 200-250%	3%	150	1,080	165	150	135	36	10	9	7	6	4	3	1	1,607
CSR 150-200%	0%	0	=	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BlueChoice Silver \$2,000	18%	918	6,611	1010	918	826	220	64	55	46	37	28	18	9	9,843
CSR 200-250%	3%	139	1,004	153	139	125	33	10	8	7	6	4	3	1	1,495
CSR 150-200%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BlueChoice Plus Silver \$2,500	9%	474	3,411	521	474	426	114	33	28	24	19	14	9	5	5,078
CSR 200-250%	1%	72	518	79	72	65	17	5	4	4	3	2	1	1	771
CSR 150-200%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
Gold Plans	4,764														
BlueChoice Gold \$0	19%	919	6,618	1011	919	827	221	64	55	46	37	28	18	9	9,853
BluePreferred Gold \$500	26%	1,221	8,794	1343	1221	1099	293	85	73	61	49	37	24	12	13,093
BlueChoice Gold \$1,000	34%	1,603	11,544	1764	1603	1443	385	112	96	80	64	48	32	16	17,187
HealthyBlue Gold \$1,500	21%	1,020	7,343	1122	1020	918	245	71	61	51	41	31	20	10	10,933
Platinum Plans	5,389														
HealthyBlue Platinum \$0	67%	3,626	26,109	3989	3626	3264	870	254	218	181	145	109	73	36	38,874
BluePreferred Platinum \$0	33%	1,763	12,692	1939	1763	1586	423	123	106	88	71	53	35	18	18,897
BluePreferred Subtotal	22.6%	5,200	37,441	5,720	5,200	4,680	1,248	364	312	260	208	156	104	52	55,746 Member Months
BlueChoice Subtotal	77.4%	17,800	128,159	19,580	17,800	16,020	4,272	1,246	1,068	890	712	534	356	178	190,814 Member Months
Grand Total		23,000	165,600	25,300	23,000	20,700	5,520	1,610	1,380	1,150	920	690	460	230	246,560

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Metallic AV Adjustments

#### Adjustments to AV for plans not accommodated by calculator:

- 1) HealthyBlue Gold \$1,500 has a \$40 copay on Outpatient Facility and Outpatient Physician services in-network, which cannot be accommodated by the model.
  - To adjust for this, we have computed an actuarially equivalent coinsurance by dividing the \$40 copay by the average allowed amount computed from the continuance table in the federal AV model. The computed coinsurances are shown on page 20 of the attached file, labeled 'AV Calculations.'
- 2) HealthyBlue Platinum \$0 has a \$30 copay on Outpatient Facility and Outpatient Physician services in-network, which cannot be accommodated by the model.
  - To adjust for this, we have computed an actuarially equivalent coinsurance by dividing the \$30 copay by the average allowed amount computed from the continuance table in the federal AV model. The computed coinsurances are shown on page 21 of the attached file, labeled 'AV Calculations.'

BlueChoice, Inc.

D.C. Individual Exchange Products Rates Effective 1/1/2015

Pricing AV

Projected						Benefit		HSA vs	Network	Network
EMMS	Plan Name	AV w/ Federal model	AV from internal Model	AV from internal Model E	Benefit Generosity	Generosity H	SA vs Non-HSA	Non-HSA	Factors	Factors
					(Adj. allowed per		(Adj for HSA			
		(Different allowed per metal)	(Fixed allowed per metal)	All Silver at Base	fed Model)	Scaled	behavior	Scaled		Scaled
12,418	BlueChoice Young Adult \$6600		42.3%	42.3%	0.92	0.94	0.92	0.95	1.00	1.00
26,771	BlueChoice HSA Bronze \$4000	60.1%	47.0%	47.0%	0.92	0.94	0.92	0.95	1.00	1.00
22,766	BlueChoice HSA Bronze \$6000	59.2%	45.0%	45.0%	0.92	0.94	0.92	0.95	1.00	1.00
23,202	BlueChoice HSA Silver \$1300	69.6%	61.7%	61.7%	0.95	0.97	0.92	0.95	1.00	1.00
3,523	Silver 200	73.5%	67.8%	61.7%	0.96	0.99	1.01	1.04	1.00	1.00
0	Silver 150	87.9%	82.8%	61.7%	1.05	1.08	1.01	1.04	1.00	1.00
0	Silver 100	93.2%	91.9%	61.7%	1.11	1.14	1.01	1.04	1.00	1.00
5,078	BlueChoice Plus Silver \$2500	70.2%	58.5%	58.5%	0.95	0.97	1.01	1.04	1.01	1.01
771	Silver 200	73.9%	68.8%	58.5%	0.96	0.99	1.01	1.04	1.01	1.01
0	Silver 150	87.9%	82.4%	58.5%	1.05	1.08	1.01	1.04	1.01	1.01
0	Silver 100	93.7%	91.9%	58.5%	1.11	1.14	1.01	1.04	1.01	1.01
8,099	BlueChoice Plus Bronze \$5500	61.5%	47.5%	47.5%	0.92	0.94	1.01	1.04	1.01	1.01
9,853	BlueChoice Gold \$0	79.3%	70.7%	70.7%	1.00	1.03	1.01	1.04	1.00	1.00
17,187	BlueChoice Gold \$1000	78.3%	68.2%	68.2%	1.00	1.03	1.01	1.04	1.00	1.00
9,843	BlueChoice Silver \$2000	69.0%	60.3%	60.3%	0.95	0.97	1.01	1.04	1.00	1.00
1,495	Silver 200	72.8%	68.7%	60.3%	0.96	0.99	1.01	1.04	1.00	1.00
0	Silver 150	87.7%	82.4%	60.3%	1.05	1.08	1.01	1.04	1.00	1.00
0	Silver 100	93.2%	91.9%	60.3%	1.11	1.14	1.01	1.04	1.00	1.00
10,933	HealthyBlue Gold \$1500	82.0%	76.7%	76.7%	1.00	1.03	1.01	1.04	1.01	1.01
38,874	HealthyBlue Platinum \$0	89.8%	88.4%	88.4%	1.07	1.10	1.01	1.04	1.01	1.01
190,814			63.2%	63.0%	0.97	1.00	0.97	1.00	1.00	1.00

Silver Average 61.9% Fed Ave Cost-Share Subsidy on Silver 1.0%

Internal AV model was developed using 2012 small group claims data. This was done because the projected increase in morbidity means the claims distribution is more similar to the projected guaranteed issue pool (in terms of ultimate risk profile) than our current Individual Underwritten distribution. Using the higher small group claims continuance table more accurately estimated future AVs.

Have not updated internal AV model since 2014 filing, consistent with federal AV calculator remaining the same to promote benefit stability.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Derivation of Network Factors

#### **BlueChoice Network Variations**

Туре	Description
BlueChoice Open Access	No Referrals needed for Specialist Care, No Out of Network Coverage
BlueChoice Plus & HealthyBlue	No Referrals needed, Out of Network allowances pay up to RPN allowance

	In Network	Out of Network
Estimated Utilization Split for BlueChoice Plus	90.0%	10.0%
Allowances Relativity	1.000	1.136
Final Factor for BlueChoice Plus & HealthyBlue		1.014

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Catastrophic Adjustment

PRODT\_JURDCN\_CD D District of Columbia PRCG\_ORGN\_CD C BlueChoice

Row Labels	Sum of MEMB_COUNT	Sum of MEMB_AGE	Sum of CF Age Factor	Sum of DC Age Factor
HMO-ACA_HSA-Bronze-4000	636	25,022	1,154	715
HMO-ACA_HSA-Bronze-6000	561	21,727	992	621
HMO-ACA_HSA-Silver-1300	646	24,994	1,163	719
HMO-ACA-Catastrophic-CAT	270	6,977	292	196
HMO-ACA-Gold-0	240	8,412	359	231
HMO-ACA-Gold-1000	449	16,025	727	462
HMO-ACA-Silver-2000	273	10,125	457	284
POS-ACA-Bronze-5500	197	7,306	331	207
POS-ACA-Gold-1500	263	9,418	412	262
POS-ACA-Platinum-0	986	34,481	1,495	958
POS-ACA-Silver-2500	142	5,704	266	164
Grand Total	4,663	170,191	7,647	4,819

	Members	9	Sum of Ages	Sum of CF Factors	Sum of DC Factors	Ave Age	Ave CF Factor	Ave DC Factor
Catastrophic		270	6,977	292	196	25.8	1.083	0.726
Non-Catastrophic		4,393	163,214	7,355	4,623	37.2	1.674	1.052
Catastrophic ratio to entire	pool						0.647	0.690
Internal age curve indicates	catastrophic members shou	ld have cla	aim costs 64.7% of the entir	re pool based	Needed Cat Adjustment		0.937	I

Internal age curve indicates catastrophic members should have claim costs 64.7% of the entire pool based on much younger demographics. DC curve actually charges 69.0% on average. So need to adjust catastrophic plan-level index rate by 0.647/0.690 = 0.937.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Utilization Impact

		<b>GHMSI HSA</b>			GHMSI HRA		
			Claims PMPM			Claims PMPM	Utilization
	Cases/1000	Claims PMPM	as % of Total	Cases/100	O Claims PMPM	as % of Total	Difference
							(HSA/HRA -1)
Emergency Room - Facility & Professional	349	\$11.55	2.8%	366	\$10.99	2.2%	-4.6%
Skilled Nursing Facility - I/P - Facility & Professional	6	\$0.42	0.1%	9	\$1.02	0.2%	-33.3%
Inpatient Facility	59	\$64.52	15.6%	59	\$74.34	14.8%	0.0%
Inpatient Professional	386	\$12.82	3.1%	405	\$16.42	3.3%	-4.7%
Ambulatory Surgical Center - Facility & Professional	259	\$13.58	3.3%	276	\$14.13	2.8%	-6.2%
Outpatient Facility	678	\$63.75	15.4%	702	\$85.12	16.9%	-3.4%
Outpatient Professional	10,353	\$132.23	31.9%	11,067	\$138.64	27.6%	-6.5%
RX	10,394	\$115.81	27.9%	11,828	\$162.41	32.3%	-12.1%
Total	22,484	\$414.68	100.0%	24,712	\$503.07	100.0%	-9.0%

To estimate the impact the presence of an HSA account has on utilization, we used small group data (future projected state of Individual market in terms of ultimate risk profile) because it has very large credible blocks of both HSAs and HRAs, which have similar benefits but differ in whether the member can contribute their own money to the account. The above shows that owning the HSA bank account leads to lower overall utilization.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Age Factor Calibration

PRODT\_JURDCN\_CD D District of Columbia
PRCG\_ORGN\_CD C BlueChoice

Member Age	Member Count	Total*Age Factor	Age	e Rate
0-20	303	198	\$	223.09
21	19	14	\$	248.00
22	40	29	\$	248.00
23	54	39	\$	248.00
24	75	55	\$	248.00
25	156	113	\$	248.00
26	264	192	\$	248.00
27	243	177	\$	248.00
28	228	170	\$	253.80
29	224	170	\$	259.25
30	208	162	\$	265.73
31	177	141	\$	272.56
32	166	136	\$	278.70
33	151	126	\$	285.18
34	138	118	\$	292.00
35	128	112	\$	298.82
36	111	99	\$	305.65
37	99	91	\$	312.47
38	103	95	\$	316.22
39	81	76	\$	319.97
40	83	81	\$	332.59
41	82	83	\$	345.56
42	87	92	\$	359.20
43	82	90	\$	373.19
44	76	86	\$	387.86
45	52	61	\$	402.87
46	63	77	\$	418.56
47	72	92	\$	434.93
48	82	109	\$	
49	68	94	\$ \$	451.99 469.73
50	62	89	\$	
51	80		\$	488.15
52	69	119 107	\$ \$	507.25 527.04
53	52	83	\$	
54	70	117	\$ \$	547.50
			\$ \$	568.99
55	48	83		591.17
56 57	77	139	\$	614.36
57	58	109	\$	638.24
58	64	124	\$	663.14
59	65	131	\$	689.07
60	48	101	\$	716.02
61	68	148	\$	743.99
62	68	148	\$	743.99
63	57	124	\$	743.99
64+	62	135	\$	743.99
<b>Grand Total</b>	4,663	4,936		

Avg Age Factor: 1.059 \$ 361.09

Weighted Avg Age: 42
Closest Fed Factor for Weighted Ave Age: 1.053

Calibration Factor: = 1/1.053 = 0.950

## **Appendix**

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### **Rating Methodology**

Rates in 2015 will be developed using a member-level build-up.

For each member in a family, that member's age and geographic factor will be multiplied together to get the composite member factor.

Once the member's composite factor is computed, they are added together to get the total factor for policy. Each family member is included in the calculation, except for families that have four or more children 20 years or younger. For these families, only the three oldest children under 21 years of age are included. All children 21 years or older are included for all families.

Note that the factors are not rounded when they are multiplied. The multiplication of a 3-digit age factor and a 3-digit geo factor result in a composite factor with 9 digits after the decimal.

After the policy's total factor is computed by summing the family members, this total factor is multiplied by the base rate. The final result is then rounded to the nearest dollar.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Reserve Calculation Methodology

We use an IBNR model which is based on the most recent 36 lag months. The great majority of our IBNR is held in the first few lag months (lags 0 through 2), and the completion factors for lags 0-2 are more variable than for other lags. We use a variety of metrics for setting our Incurred Claim estimate for lags 0-2. The metrics we consider include, but are not limited to, incurred claims trend, straight paid claims, inventory levels, loss ratios, and seasonal effects.

For lags 3-35, we use an IBNR method called "Chain and Ladder" method in calculating the IBNR. For lags 36-41, we retain history to have available additional trend factors to be used in the analysis of the reserves. We assume the claims in lags 36-41 are to be 100% complete. The chain-and-ladder develops a set of completion factors based on the completion ratio experience for each product.

The Chain and Ladder model uses the most recent 6 completion ratios for a given lag duration (0 to 34) and applies a smoothing method to estimate these completion ratios. Assuming a completion factor of 1.0 for lags 35 and greater, the completion factor for lag 34 is calculated by taking the product of the estimated completion ratio and completion factor for lag 35. Completion factors for lags 33 to 0 are calculated using this method. We divide the "paid to date" dollars by these completion factors for the given lag month which in turn is used to develop an estimated total incurred amount and corresponding IBNR.

All these factors are considered together to choose an incurred dollar estimate that is consistent with the completion factors, trends, and loss ratios that we have experienced historically for the product line for which we are setting the reserve.

The claims in this experience period of data run from January 2010 and are paid through March 2014. The claims are also incurred through the same time period. All of the months are completed using the methodology described above. Please see the paids, completion factors and corresponding reserve on the next pages. But, for purposes of pricing we only consider an experience period of January 2013 with paids through March 2014 and incurreds through December 2013, or an Incurred 12, Paid 15 experience period. Thus we do not include the most recent 2 months in our rating estimates since these months have a higher probability of recasting.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 2015 DC Age Rating Factors

%  $\Delta$ 

		70 Д
Age Band	Age Factor	Age Factor
0-20	0.654	
21	0.727	11.2%
22	0.727	0.0%
23	0.727	0.0%
24	0.727	0.0%
25	0.727	0.0%
26	0.727	0.0%
27	0.727	0.0%
28	0.744	2.3%
29	0.760	2.2%
30	0.779	2.5%
31	0.799	2.6%
32	0.817	2.3%
33	0.836	2.3%
34	0.856	2.4%
35	0.876	2.3%
36	0.896	2.3%
37	0.916	2.2%
38	0.927	1.2%
39	0.938	1.2%
40	0.975	3.9%
41	1.013	3.9%
42	1.053	3.9%
43	1.094	3.9%
44	1.137	3.9%
45	1.181	3.9%
46	1.227	3.9%
47	1.275	3.9%
48	1.325	3.9%
49	1.377	3.9%
50	1.431	3.9%
51	1.487	3.9%
52	1.545	3.9%
53	1.605	3.9%
54	1.668	3.9%
55	1.733	3.9%
56	1.801	3.9%
57	1.871	3.9%
58	1.944	3.9%
59	2.020	3.9%
60	2.099	3.9%
61	2.181	3.9%
62	2.181	0.0%
63	2.181	0.0%
64+	2.181	0.0%

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Inpatient

						Complete	ed	Rolling 12 PMPM			Rolling 12 Tren	d	
					Completion								
Month	Contracts	Members	Allowed	Admits	Factor	Allowed	Admits	Allowed	Admits/1000	Unit Cost	Allowed	Admits/1000	Unit Cost
201104	20,179	32,103	1,489,395	143	1.00	1,489,395	143						
201105	20,433	32,618	2,812,666	169	1.00	2,812,666	169						
201106	20,558	32,743	1,569,735	142	1.00	1,569,735	142						
201107	20,647	32,974	1,420,853	148	1.00	1,420,853	148						
201108	20,844	33,208	1,789,689	152	1.00	1,789,689	152						
201109	21,046	33,538	1,954,786	151	1.00	1,954,786	151						
201110	21,026	33,329	1,439,394	140	1.00	1,439,394	140						
201111	21,175	33,483	2,013,170	182	1.00	2,013,170	182						
201112 201201	21,594 21,693	34,138 34,301	1,616,222	166 192	1.00 1.00	1,616,222 2,009,919	166 192						
201201	,	34,301 34,878	2,009,919 2,727,712	174	1.00	2,009,919	174						
201202	21,999 22,133	35,090	2,727,712	161	1.00	2,331,257	161	57.59	57.26	\$12,070.16			
201203	22,133	35,090 35,294	2,331,145 1,584,525	141	1.00	1,584,696	141	57.37	56.75	\$12,070.16			
201204	22,231	35,294	1,759,920	141	1.00	1,760,336	141	54.44	55.58	\$12,132.34			
201205	22,593	35,883	1,645,405	141	1.00	1,645,909	141	54.21	55.27	\$11,770.20			
201200	22,393	36,080	2,100,653	157	1.00	2,101,284	157	55.45	55.12	\$11,770.20			
201207	23,030	36,529	1,745,314	157	1.00	1,745,949	157	54.90	54.83	\$12,071.70			
201208	23,253	36,879	2,166,928	167	1.00	2,167,768	167	54.97	54.85	\$12,010.84			
201210	23,253	37,068	2,381,986	188	1.00	2,383,063	188	56.71	55.72	\$12,027.20			
201211	23,881	37,872	1,348,229	148	1.00	1,349,057	148	54.58	54.21	\$12,083.45			
201212	24,214	38,435	1,543,812	150	1.00	1,544,960	150	53.88	53.23	\$12,146.24			
201301	24,621	39,171	2,292,325	184	1.00	2,294,540	184	53.93	52.42	\$12,344.51			
201302	24,792	39,397	1,875,749	183	1.00	1,878,149	183	51.46	52.14	\$11,843.75			
201303	24,950	39,658	3,970,770	177	1.00	3,976,655	177	54.61	52.04	\$12,592.52	-5.2%	-9.1%	4.3%
201304	25,094	39,885	2,897,217	173	1.00	2,902,838	173	56.97	52.37	\$13,054.40		-7.7%	7.6%
201305	25,173	39,831	2,163,004	185	1.00	2,168,580	185	57.28	53.00	\$12,969.17	5.2%	-4.6%	10.3%
201306	25,507	40,354	1,655,462	164	1.00	1,660,318	164	56.76	52.96	\$12,858.78	4.7%	-4.2%	9.2%
201307	25,551	40,481	3,282,567	210	1.00	3,294,587	211	58.78	53.85	\$13,099.17	6.0%	-2.3%	8.5%
201308	25,836	40,969	2,481,955	210	0.99	2,496,208	211	59.82	54.72	\$13,118.32	9.0%	-0.2%	9.2%
201309	25,931	41,107	2,416,767	187	0.99	2,436,094	189	59.86	54.78	\$13,112.22	8.9%	-0.1%	9.0%
201310	25,875	41,086	2,208,549	169	0.99	2,238,682	171	59.05	53.90	\$13,147.61	4.1%	-3.3%	7.7%
201311	26,103	41,553	2,010,873	183	0.98	2,051,808	187	60.06	54.45	\$13,237.02	10.0%	0.4%	9.5%
201312	26,846	42,793	1,894,928	157	0.97	1,956,015	162	60.36	54.25	\$13,352.03	12.0%	1.9%	9.9%
201401	27,338	44,096	2,355,294	179	0.93	2,522,821	192	60.22	53.89	\$13,409.75	11.7%	2.8%	8.6%
201402	26,670	43,171	1,574,237	148	0.80	1,966,869	185	59.94	53.52	\$13,439.27	16.5%	2.7%	13.5%
201403	25,831	41,851	557,405	54	0.36	1,533,007	149	54.76	52.62	\$12,490.03	0.3%	1.1%	-0.8%
Experience													
Period	306,279	486,285	29,150,166	2,182	0.99	29,354,475	2,199						
41334	24,950	39,658									-5.2%	-9.1%	4.3%
41518	25,931	41,107									8.9%	-0.1%	9.0%
41609	26,846	42,793									12.0%	1.9%	9.9%
Avg last 6 months	26,024	41,332									8.3%	-0.6%	9.0%
Selected Pricin	ng Trend											1.0%	7.0%
Jeiceteu i Hell	o ITCHU											1.0/0	7.070

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Outpatient

201104   20,179   32,103   1413,257   1.442   1.00   1.413,257   1.442   201106   20,658   32,743   1.467,302   1.554   1.00   1.067,302   1.554   1.00   1.467,302   1.554   1.00   1.467,302   1.554   1.00   1.467,302   1.554   1.00   1.00   1.995,311   1.009   201108   2.0,644   33,208   1.700,475   1.578   1.00   1.700,475   1.578   1.00   1.700,475   1.578   1.00   1.700,475   1.578   1.00   1.700,475   1.567   201110   2.1,026   33,329   1.701,282   1.600   1.00   1.701,282   1.600   1.00   1.701,282   1.600   1.701,282   1.701,28							Comple	ted	Rolling 12 PMPM			Rolling 12 Trend			
201104   20,179   32,103   1,413,257   1,442   1,00   1,413,257   1,442   2,0106   20,658   32,743   1,467,302   1,554   1,00   1,467,302   1,554   1,00   2,0106   20,558   32,743   1,467,302   1,554   1,00   1,467,302   1,554   1,00   2,01108   2,044   33,208   1,700,475   1,78   1,00   1,700,475   1,578   1,00   1,700,475   1,578   1,00   1,700,475   1,578   1,00   1,700,475   1,567   2,0110   2,10,66   33,329   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,701,282   1,600   1,00   1,635,541   1,558   1,00   1,635,541   1,558   1,00   1,635,541   1,558   1,00   1,635,541   1,558   1,00   1,635,541   1,558   1,00   1,635,541   1,558   1,00   1,635,541   1,588   1,008   1,688,300   1,788,800   1,788,300   1,788,800   1,788,300   1,788,800   1,773,40   1,713   1,748,10   1,748,10   1,748,10   1,748,10   1,774,10   1,7						Completion									
201105 20.343 32.618 1.388,754 1.549 1.00 1.388,754 1.549 20.105 20.558 2.743 1.647,302 1.554 20.1107 20.547 32.974 1.390,531 1.409 1.00 1.390,531 1.409 20.147 32.974 1.390,531 1.409 1.00 1.390,531 1.409 20.1407 20.647 32.974 1.390,531 1.409 1.00 1.700,475 1.578 20.1109 21.066 33.538 1.591,254 1.567 1.00 1.700,475 1.578 20.1109 21.066 33.538 1.591,254 1.567 1.00 1.701,282 1.500 20.1111 21.175 33.483 1.558,366 1.553 1.00 1.568,366 1.553 20.1112 21.593 34.301 1.566,493 1.569 1.00 1.568,366 1.553 20.1112 21.593 34.301 1.566,493 1.569 1.00 1.566,539 1.509 20.1202 21.599 34.678 1.566,539 1.608 1.00 1.566,539 1.509 20.1202 22.1593 35.980 1.768 25.150 1.00 1.574,980 1.555 1.00 1.574,980 1.574,810 1.574,810 1.574,810 1.574,980 1.574,710 1.574,980 1.574,9	Month	Contracts	Members	Allowed	Visits	Factor	Allowed	Visits	Allowed	Visits/1000	Unit Cost	Allowed	Visits/1000	<b>Unit Cost</b>	
201106   20,558   32,743   1,467,302   1,554   1,00   1,467,302   1,554   1,00   1,00   1,305,311   1,409   1,00   1,305,311   1,409   1,00   1,305,311   1,409   1,00   1,305,311   1,409   1,00   1,305,311   1,409   1,500   1,001,311   1,507   1,508   1,001   1,001,475   1,578   1,00   1,691,254   1,567   1,001   1,691,254   1,567   1,001   1,691,254   1,567   1,001   1,501,311   1,500   1,501,311   1,500   1,501,311   1,500   1,501,311   1,500   1,501,311   1,501,311   1,501,311   1,501,311   1,501,313   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,558   1,001   1,505,541   1,505   1,001   1,001   1,001,555,541   1,505   1,001   1,001   1,001,555,541   1,508   1,001   1,001   1,001,555,541   1,508   1,001   1,001   1,001,555,541   1,508   1,001   1,001   1,001,555,541   1,508   1,001   1,001   1,001,555,541   1,508   1,001   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,541   1,508   1,001   1,001,555,451   1,001,551			32,103	1,413,257	1,442										
201107 20,647 32,974 1,399,531 1,409 1,00 1,399,531 1,409 201108 20,844 33,208 1,700,475 1,578 1,00 1,591,254 1,567 201110 21,046 33,538 1,691,254 1,567 1,00 1,591,254 1,567 201110 21,046 33,538 1,691,254 1,567 1,00 1,00 1,701,282 1,000 201111 21,175 3,483 1,658,366 1,553 1,00 1,568,369 1,553 201112 21,594 34,138 1,653,541 1,558 1,00 1,555,541 1,558 201112 21,693 34,878 1,656,539 1,608 1,00 1,566,499 1,609 201202 21,999 34,878 1,656,539 1,608 1,00 1,566,539 1,608 201203 22,133 35,390 1,786,285 1,809 1,00 1,768,370 1,809 201204 22,251 35,294 1,574,810 1,535 1,00 1,574,980 1,535 47.45 560,05 51,016.88 201205 22,108 35,120 1,776,277 1,715 1,00 1,777,340 1,715 48.11 561,50 51,028.17 201206 22,593 35,883 1,964,741 1,640 1,00 1,965,323 1,640 48.95 559.74 51,094,94 201207 22,715 36,080 1,963,290 1,723 1,00 1,965,323 1,640 48.95 559.74 51,094,94 201208 23,030 36,529 2,151,772 1,767 1,00 2,152,565 1,768 50,61 565,61 51,073,77 201209 23,253 36,879 1,613,743 1,667 1,00 1,614,368 1,668 5,00 3 563,99 5,106,42 2,21210 23,389 37,088 1,920,511 1,759 1,00 1,764,521 1,659 49,84 560,75 51,066,93 2,01211 23,881 37,872 1,763,406 1,658 1,00 1,764,521 1,659 49,84 560,75 51,066,93 2,01212 2,4214 38,435 2,000,546 1,703 1,00 2,021,01 1,79 51 1,77 51 51 56,555 51 5,066,58 2,0121 1,759 1,00 1,779,95 1,777 51 51 50,53 51 5,066,59 2,01212 2,4214 38,483 5,000,546 1,703 1,00 2,021,01 1,79 51 1,77 51 51 50,53 51 1,113,66 1,06 4,00 4,00 1,764,521 1,659 49,84 560,75 51,066,93 2,0121 1,238 11 1,249 1,00 2,044,249 1,879 1,00 2,046,197 1,881 50,77 51 50,00 51,113,66 6,86 4,00 4,00 1,00 1,00 1,00 1,00 1,00 1,00		20,433	32,618	1,388,754	1,549	1.00	1,388,754	1,549							
201108   20,944   33,208   1,700,475   1,578   1,00   1,700,475   1,578   201100   21,046   33,538   1,615,254   1,567   1,00   1,619,254   1,567   201111   21,175   33,483   1,658,366   1,553   1,00   1,658,586   1,553   1,00   1,658,586   1,553   1,00   1,658,586   1,553   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,658,541   1,558   1,00   1,768,370   1,609   1,00   1,776,541   1,558   1,00   1,776,900   1,355   47.45   560,05   51,016.68   1,016.68   1,016.69   1,		20,558		1,467,302	1,554	1.00	1,467,302								
201109			32,974	1,399,531			1,399,531	1,409							
201110 21,026 33,329 1,701,282 1,600 1.00 1,701,282 1,600 201111 21,175 33,483 1,658,386 1,553 1.00 1,658,386 1,553 201112 21,594 34,138 1,653,541 1,558 1.00 1,658,386 1,553 201201 21,593 34,301 1,566,499 1,609 1.00 1,566,499 1,609 201202 21,1999 34,878 1,655,599 1,608 1.00 1,566,499 1,609 201202 22,199 35,294 1,574,810 1,555 1.00 1,776,370 1,809 47,42 561,71 51,013,12 201204 22,251 33,5994 1,748,10 1,555 1.00 1,777,340 1,715 44,5 560,05 51,016,68 201205 22,108 35,120 1,776,927 1,715 1.00 1,777,340 1,715 48,11 561,50 51,028,17 201206 22,303 36,883 1,964,741 1,640 1.00 1,965,323 1,640 48,95 3,974 51,049,49 201207 22,715 36,080 1,959,920 1,723 1.00 1,954,545 1,724 49,93 564,66 51,061,03 201208 23,030 36,529 2,151,772 1,767 1.00 2,155,565 1,768 50,61 565,61 51,073,77 201209 32,253 36,879 1,613,743 1,667 1.00 1,541,468 1,668 50,03 563,99 51,064,42 201210 23,369 37,068 1,920,511 1,759 1.00 1,921,506 1,760 50,11 563,55 1,066,93 201212 24,214 38,435 2,020,546 1,703 1.00 2,022,101 1,704 50,20 559,24 51,077,10 201302 24,922 39,397 2,175,420 1,775 1.00 2,177,965 1,776 1339 559,33 51,102,60 201303 24,920 39,385 2,042,752 1,948 1.00 2,046,197 18,18 150,73 559,33 51,106,42 201304 25,094 39,885 2,042,752 1,948 1.00 2,046,197 18,18 150,73 559,33 51,106,64 201305 25,173 39,831 2,708,30 2,019 1.00 2,277,965 1,777 51,39 559,33 51,102,60 201306 25,507 40,554 2,157,718 1,818 1.00 2,046,197 18,18 150,73 559,33 51,102,60 201307 25,551 40,481 2,389,011 1,837 1.00 2,097,749 1,735 52,87 559,33 51,102,60 201306 25,507 40,554 2,157,718 1,818 1.00 2,207,749 1,735 52,87 55,97 35,148,77 7,3% -0.9% 83,22 550,44 51,134,65 8,5% 0.4% 83,22 52,00 560,30 51,113,76 9,6% 0.0% 9.5 201307 25,551 40,481 2,389,011 1,837 1.00 2,097,876 1,788 53,42 551,73 51,619 3,68% 2,22% 9,22 201304 25,094 39,885 2,042,752 1,948 1.00 2,046,728 1,952 52,00 560,30 51,113,76 8,8% 0.2% 1.04 201306 25,507 40,481 2,389,011 1,837 1.00 2,977,788 2,044 53,52 52,00 560,30 51,113,76 8,8% 0.2% 1.04 201306 25,507 40,481 2,389,011 1,837 1.00 2,977,788 2,044 53,52 550,48 54,51 51,33															
201111 21,175 33,483 1,658,386 1,553 1.00 1,568,386 1,553   201201 21,594 34,138 1,653,541 1,558 1.00 1,566,499 1,609   201202 21,999 34,878 1,656,539 1,608 1.00 1,566,499 1,609   201202 21,999 34,878 1,656,539 1,608 1.00 1,566,499 1,609   201203 22,133 35,909 1,786,285 1,809 1.00 1,766,579 1,809 47,42 561,71 51,013,12   201204 22,251 35,294 1,574,810 1,535 1.00 1,576,390 1,535 47,45 560,05 51,016,68   201205 22,108 35,120 1,776,927 1,715 1.00 1,777,340 1,715 48,11 561,50 51,028,17   201206 22,593 35,883 1,964,741 1,640 1.00 1,965,333 1,640 48,95 559,74 51,049,49   201207 22,715 36,080 1,953,920 1,723 1.00 1,945,4545 1,724 49,93 564,66 51,061,03   201208 23,303 36,529 2,151,772 1,767 1.00 2,152,565 1,768 50,61 565,61 51,073,77   201209 23,253 36,879 1,613,743 1,667 1.00 1,614,368 1,668 50,03 563,99 51,064,42   201210 23,369 37,068 1,920,511 1,759 1.00 1,921,506 1,76 50,11 563,55 51,066,33   201211 23,881 37,872 1,763,406 1,658 1.00 1,764,521 1,659 49,84 560,75 51,066,58   201212 24,214 38,435 2,020,546 1,703 1.00 2,022,101 1,704 50,20 59,24 51,071,0   201301 24,621 39,171 2,044,249 1,879 1.00 2,046,797 1,881 50,73 560,47 51,086,24   201302 24,792 39,397 2,175,40 1,175 1.00 2,277,905 1,777 51,39 559,33 51,10.60   201303 24,950 39,658 2,058,121 1,853 1.00 2,046,782 1,952 52,00 560,30 51,113,76 9,6% 0.0% 9.5   201304 25,094 39,885 2,042,752 1,948 1.00 2,046,782 1,952 52,00 560,30 51,113,76 9,6% 0.0% 9.5   201306 25,507 40,384 2,157,718 1,818 1.00 2,067,789 3,735 52,87 553,61 51,146,11 4,5% 2,2% 9.2   201306 25,507 40,384 2,157,718 1,818 1.00 2,046,782 1,952 52,00 560,30 51,113,76 9,6% 0.0% 9.5   201306 25,507 40,384 2,157,718 1,818 1.00 2,046,782 1,952 52,00 560,30 51,113,76 9,6% 0.0% 9.5   201306 25,507 40,481 2,389,011 1,837 1.00 2,277,905 1,777 51,39 559,33 51,10.60   201308 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52,87 553,61 51,146,11 4,5% 2,2% 9.2   201309 25,831 41,167 2,081,49 1,99 1,99 2,267,493 1,735 52,87 553,61 51,146,11 4,5% 2,2% 9.2   201309 25,831 41,107 2,081,49 1,99 1,99 2,266,666,931 2															
201112   21,594   34,138   1,653,541   1,558   1,00   1,566,499   1,609   1,001   1,566,499   1,609   1,001   1,566,499   1,609   1,001   1,566,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,766,539   1,608   1,000   1,776,937   1,809   47,42   561,71   51,013,12   1,000															
201201 21,933 34,301 1,566,499 1,609 1,00 1,566,499 1,608 2 201203 22,139 35,090 1,786,285 1,809 1,00 1,786,370 1,809 47,42 561,71 \$1,013,12 \$ 201204 22,251 35,294 1,574,810 1,535 1,00 1,777,340 1,535 47,45 560,05 \$1,016,68 \$ 201205 22,108 35,120 1,776,927 1,715 1,00 1,777,340 1,715 4811 561,50 \$1,028,17 \$ 201206 22,593 35,883 1,964,741 1,640 1,00 1,965,232 1,640 48,95 559,74 \$1,094,99 \$ 201207 22,715 36,080 1,953,920 1,723 1,00 1,954,545 1,724 49,93 564,66 \$1,016,103 \$ 201208 23,030 36,529 2,151,772 1,767 1,00 2,152,565 1,768 50,61 565,61 \$1,073,77 \$ 201209 23,253 36,879 1,613,743 1,667 1,00 1,961,368 1,668 50,03 563,99 \$1,064,42 \$ 201210 23,369 37,088 1,920,511 1,759 1,00 1,921,505 1,760 50,11 563,55 \$1,066,93 \$ 201211 23,881 37,872 1,763,406 1,658 1,00 1,764,521 1,659 49,84 560,75 \$1,066,93 \$ 201212 24,214 38,435 2,020,546 1,703 1,00 2,022,101 1,704 50,20 599,24 \$1,077.10 \$ 201301 24,621 39,171 2,044,249 1,879 1,00 2,046,197 1,881 50,73 560,47 \$1,086,24 \$ 201303 24,950 39,658 2,058,121 1,853 1,00 2,046,197 1,881 50,73 560,47 \$1,086,24 \$ 201303 24,950 39,658 2,058,121 1,853 1,00 2,046,197 1,881 50,73 560,47 \$1,086,24 \$ 201304 25,094 39,885 2,042,752 1,948 1,00 2,046,197 1,881 50,73 560,47 \$1,086,24 \$ 201305 25,577 39,381 2,757,38 1,818 1,00 2,061,297 1,856 51,48 554,88 \$1,113,39 8.6% -1.2% 9.9 \$ 201306 25,507 40,354 2,157,718 1,818 1,00 2,061,297 1,856 51,48 554,88 \$1,113,39 8.6% -1.2% 9.9 \$ 201306 25,507 40,354 2,157,718 1,818 1,00 2,163,940 1,823 53,13 561,94 \$1,134,65 8.5% 0.4% 8.17 \$ 201306 25,507 40,354 2,157,718 1,818 1,818 1,00 2,163,940 1,823 53,13 561,94 \$1,134,65 8.5% 0.4% 8.17 \$ 201307 25,517 40,481 2,389,011 1,387 1,00 2,206,197 1,785 52,87 53,61 \$1,146,11 4,5% 2,21% 6.7 \$ 201308 28,856 40,969 2,045,610 1,725 0.99 2,057,849 1,785 52,87 53,61 \$1,146,11 4,5% 2,21% 6.7 \$ 201309 25,931 41,107 2,081,197 1,774 0.99 2,097,876 1,788 53,42 551,73 \$1,161,93 6,8% 2,22% 9.2 \$ 201310 25,875 44,086 2,230,406 1,919 0.99 2,266,66,931 22,375 551,73 \$1,161,93 6,8% 2,22% 9.2 \$ 201310 25,851 44,086 2,230,406 1,919 0.		21,175	33,483	1,658,386	1,553		1,658,386								
201202 21,999 34,878 1,656,539 1,608 1.00 1,586,539 1,608 22,123 35,090 1,786,285 1,809 1.00 1,786,370 1,809 47.42 561.71 \$1,013.12															
201203 22,133 35,990 1,786,285 1,809 1.00 1,786,370 1,809 47.42 56.071 \$1,013.12   201205 22,108 35,120 1,776,927 1,715 1.00 1,777,340 1,715 48.11 561.50 \$1,028.17   201206 22,593 35,883 1,964,741 1,640 1.00 1,965,323 1,640 48.95 559.74 \$1,049.49   201207 22,715 36,080 1,953,920 1,723 1.00 1,954,545 1,724 49.93 564.66 51,061.03   201208 23,030 36,529 2,151,772 1,767 1.00 2,152,565 1,768 50.61 565.61 \$1,073.77   201209 23,253 36,887 1,964,741 1,640 1.00 1,965,323 1,640 48.95 559.74 \$1,049.49   201209 23,253 36,689 1,920,511 1,759 1.00 1,1614,368 1,668 50.03 563.99 \$1,064.42   201210 23,369 37,068 1,920,511 1,759 1.00 1,921,506 1,760 50.11 563.55 \$1,066.93   201211 23,881 37,872 1,763,406 1,658 1.00 1,764,521 1,659 49.84 560.75 \$1,066.58   201212 24,214 39,171 2,044,249 1,879 1.00 2,022,101 1,704 50.20 559.24 \$1,077.10   201303 24,950 39,958 2,042,752 1,948 1.00 2,177,955 1,777 51.39 559.33 \$1,102.60   201303 24,950 39,858 2,042,752 1,948 1.00 2,046,728 1,952 52.00 560.30 \$1,113.76 9.6% 0.0% 9.55   201306 25,507 40,354 2,157,718 1,818 1.00 2,061,297 1,885 51.88 \$1,135.07 10.66% 0.2% 10.43   201302 25,934 40,969 2,045,610 1,725 0.99 2,057,493 1,735 51.36 51.48 77 7.3% 0.99 8.20   201303 25,875 41,086 2,230,406 1.919 0.99 2,260,445 1,945 53.22 562.64 \$1,135.07 10.66% 0.2% 10.44   201303 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52.87 553.61 \$1,146.71 7.3% 0.9% 0.4% 8.11   201303 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52.87 553.61 \$1,146.11 4.5% 2.1% 6.7% 2.1% 9.4   201304 25,994 41,107 2,081,197 1774 0.99 2,097,876 1,788 53.4 \$51.81 \$1,183.76 9.2% 1.166.81   201305 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52.87 553.61 \$1,146.11 4.5% 2.1% 6.7% 2.1% 9.4   201304 25,984 41,107 2,081,197 1774 0.99 2,097,876 1,788 53.4 \$51.81 \$1,183.76 9.2% 1.169 9.2% 1.169 9.20   201304 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52.87 553.61 \$1,146.11 4.5% 2.1% 9.7   201308 25,836 40,969 2,045,610 1,725 0.99 2,057,493 1,735 52.87 553.61 \$1,146.11 4.5% 2.1% 9.9   201304 25,886 40,969 2,045,610 1,72		,	,					,							
201204   22,251   35,294   1,574,810   1,535   1,00   1,574,980   1,535   47.45   560.05   51,016.68   22,108   35,120   1,776,927   1,715   1,00   1,777,340   1,715   48.11   561.50   51,028.17   201206   22,593   35,883   1,964,741   1,640   1,00   1,955,323   1,640   48.95   559,74   51,049.49   201207   22,715   36,080   1,953,920   1,723   1,00   2,152,565   1,768   50.61   565.61   51,073.77   201209   23,253   36,879   1,613,743   1,667   1,00   1,954,545   1,724   49.93   564.66   51,061.03   564.61   51,073.77   201209   23,253   36,879   1,613,743   1,667   1,00   1,921,506   1,760   50.11   563.55   51,066.93   201212   23,881   37,872   1,763,406   1,658   1.00   1,764,521   1,659   49.84   560.75   51,066.58   201212   24,214   38,435   2,020,546   1,703   1.00   2,046,791   1,881   50.73   559.24   51,077.10   201302   24,950   39,658   2,058,121   1,859   1.00   2,247,965   1,777   51.39   559.33   51,102.60   201303   24,950   39,855   2,042,752   1,948   1.00   2,046,791   1,881   50.73   564.66   51,103.77   61,066.44   201306   25,507   40,354   2,157,718   1,818   1.00   2,066,798   1,952   50.00   563.03   51,113.76   9.6%   0.0%   9.55   201305   25,173   39,881   2,570,830   2,019   1.00   2,266,783   1,952   50.00   563.30   51,113.76   9.6%   0.0%   9.55   201305   25,517   48,114   61.11   4.5%   2,157,718   1,818   1.00   2,266,783   1,355   1,356   1,466.11   4.5%   2,21%   201306   25,507   40,454   1,488   1,487   7,39   1.00   2,267,393   1,755   1,777   1,774   1,99   2,201306   25,507   40,454   1,488   1,487   1,777   1,774   1,99   2,207,786   1,788   53.48   51,113.39   8.6%   1,223   1,488   1,484   1,407   2,081,197   1,774   0.99   2,266,404   1,823   53.13   561.94   51,134.65   1,466.11   4.5%   2,21%   6.7%   2,01306   25,507   40,454   1,488   2,489   2,485   2,484   2,489   2,485   2,484   2,489   2,485   2,484   2,489   2,485   2,484   2,485   2,484   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,485   2,4															
201205 22,108 35,120 1,776,927 1,715 1.00 1,777,340 1,715 48,11 561.50 \$1,028.17 201206 22,593 35,883 1,964,741 1,640 1.00 1,965,323 1,640 48,95 559,74 \$1,049.49 201207 22,715 36,080 1,953,920 1,723 1.00 1,954,545 1,724 49,93 564.66 \$1,061.03 201208 23,030 36,529 2,151,772 1,767 1.00 2,152,565 1,768 50.61 565.61 \$1,073.77 201209 23,253 36,879 1,613,743 1,667 1.00 1,161,368 1,668 50.03 563,99 \$1,064.42 201210 23,369 37,068 1,920,511 1,759 1.00 1,921,506 1,760 50.11 563.55 \$1,066.93 201211 23,881 37,872 1,763,406 1,658 1.00 1,764,521 1,659 49,84 560.75 \$1,066.58 201212 24,214 38,435 2,020,546 1,703 1.00 2,022,101 1,704 50.20 559.24 \$1,077.10 201301 24,621 39,171 2,044,249 1,879 1.00 2,046,197 1,881 50.73 560.47 \$1,086.24 201302 24,792 39,397 2,175,420 1,775 1.00 2,177,965 1,876 51.48 554.88 \$1,113.39 8.6% 1.2% 9.99 201304 25,094 39,885 2,058,121 1,853 1.00 2,061,297 1,856 51.48 554.88 \$1,113.39 8.6% 1.2% 9.99 201304 25,094 39,885 2,042,752 1,948 1.00 2,046,728 1,952 52.00 560.30 \$1,113.76 9.6% 0.0% 9.57 201305 25,173 39,831 2,570,830 2,019 1.00 2,577,398 2,024 53.22 562,64 \$1,135.07 10.6% 0.2% 10.42 201302 25,507 40,354 2,157,718 1,818 1.00 2,163,940 1,823 53.13 561.94 \$1,134.65 8.5% 0.4% 8.12 201307 25,551 40,481 2,389,011 1,837 1.00 2,397,718 1,844 53.58 599.73 \$1,148.77 7.3% 0.99 8.83 201306 25,507 40,481 2,389,011 1,837 1.00 2,397,718 1,844 53.58 599.73 \$1,148.77 7.3% 0.99 8.83 201309 25,836 40,999 2,045,610 1,725 0.99 2,057,493 1,735 \$5.287 553.61 \$1,146.11 4,5% 0.2% 0.2% 1.04 201300 25,875 40,481 2,389,011 1,837 1.00 2,397,718 1,844 53.58 599.73 \$1,148.77 7.3% 0.99 8.23 24,365 1,831 \$4,48 51.88 51,133.76 9.6% 0.4% 8.12 201300 25,875 40,481 2,389,011 1,837 1.00 2,397,718 1,844 53.58 599.73 \$1,148.77 7.3% 0.99 8.83 20130 25,875 40,481 2,389,011 1,837 1.00 2,397,718 1,844 53.58 599.73 \$1,148.77 7.3% 0.99 8.83 20130 25,875 40,481 2,389,011 1,875 1.09 9.99 2,666,931 22,255 51.48 51.48 51.83 7.99 9.2% 1.19% 11.33 201401 27,338 44,960 2,264,660 1,919 0.99 2,266,045 1,918 53.48 51.13 51.83 7.99 9.2% 1.19% 11.33 201															
201206 22,593 35,883 1,964,741 1,640 1.00 1,965,323 1,640 48.95 559.74 \$1,049.49   201207 22,715 36,080 1,953,920 1,723 1.00 1,954,545 1,724 49.93 564.66 51,061.03   201208 23,030 36,529 2,151,772 1,767 1.00 2,152,565 1,768 50.61 565.61 51,073.77   201209 23,253 36,879 1,613,743 1,667 1.00 1,614,368 1,668 50.03 563.99 \$1,064.42   201210 23,369 37,068 1,920,511 1,759 1.00 1,921,506 1,760 50.11 563.55 \$1,066.93   201211 23,881 37,872 1,763,406 1,658 1.00 1,764,521 1,659 49.84 560.75 \$1,066.59   201212 24,214 38,435 2,020,546 1,703 1.00 2,022,101 1,704 50.20 559.24 \$1,077.10   201301 24,621 39,171 2,044,249 1,879 1.00 2,046,197 1,881 50.73 560.47 \$1,086.24   201302 24,792 39,397 2,175,420 1,775 1.00 2,177,965 1,777 51.39 559.33 \$1,102.60   201303 24,950 39,658 2,058,121 1,853 1.00 2,061,297 1,856 51.48 554.88 \$1,113.99 8.6% -1.2% 9.99   201304 25,094 39,885 2,042,752 1,948 1.00 2,061,297 1,856 51.48 554.88 \$1,113.76 9.6% 0.0% 9.55   201305 25,173 39,831 2,570,830 2,019 1.00 2,577,398 2,024 53.22 562.64 \$1,135.07 10.6% 0.2% 10.48   201306 25,507 40,354 2,157,718 1,818 1.00 2,163,940 1,823 53.13 561.94 \$1,135.07 10.6% 0.2% 10.48   201308 25,836 40,969 2,045,561 1,725 0.99 2,057,493 1,735 52.87 553.61 51,146.11 4.5% -2.1% 6.75   201309 25,931 41,107 2,081,197 1,774 0.99 2,097,876 1,788 53.42 551.73 \$1,161.93 6.8% -2.2% 9.2*   201310 25,875 41,086 2,230,406 1,919 0.99 2,260,445 1,945 53.68 551.81 51,186.71 7.1% -2.1% 9.4    201312 26,846 42,793 2,378,527 1,724 0.97 2,455,508 1,831 54.43 551.81 51,183.76 9.2% -1.6% 11.09   201312 26,846 42,793 2,378,527 1,724 0.97 2,455,508 1,831 54.43 551.81 51,183.76 9.2% -1.6% 11.09   201312 26,846 42,793 2,978,239 1,795 0.99 2,260,445 1,945 53.68 551.81 51,183.76 9.2% -1.9% 11.35   201401 77,338 44,096 2,682,567 1,872 0.99 2,266,646,931 22,237    Experience Period 306,279 486,285 26,452,080 22,066 0.99 26,666,931 22,237    Experience Period 306,279 486,285 26,452,080 22,066 0.99 26,666,931 22,237															
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201403   25,831   41,851   897,506   791   0.36   2,507,390   2,226   56.44   554.19   \$1,222.17   9.6%   -0.1%   9.88															
Experience Period 306,279 486,285 26,452,080 22,066 0.99 26,666,931 22,237  41334 24,950 39,658 41518 25,931 41,107 6.8% -2.2% 9.29 41609 26,846 42,793  Avg last 6 months 26,024 41,332  7.4% -1.8% 9.39															
Period 306,279 486,285 26,452,080 22,066 0.99 26,666,931 22,237  41334 24,950 39,658 8.6% -1.2% 9.99 41518 25,931 41,107 6.8% -2.2% 9.29 41609 26,846 42,793 9.2% -1.9% 11.39  Avg last 6 months 26,024 41,332 7.4% -1.8% 9.39	201403	25,831	41,851	897,506	791	0.36	2,507,390	2,226	56.44	554.19	\$1,222.17	9.6%	-0.1%	9.8%	
41334 24,950 39,658 8.6% -1.2% 9.99 41518 25,931 41,107 6.8% -2.2% 9.29 41609 26,846 42,793 9.2% -1.9% 11.33  Avg last 6 months 26,024 41,332 7.4% -1.8% 9.39															
41518 25,931 41,107 6.8% -2.2% 9.29 41609 26,846 42,793 9.2% -1.9% 11.39  Avg last 6	Period	306,279	486,285	26,452,080	22,066	0.99	26,666,931	22,237							
41609 26,846 42,793 9.2% -1.9% 11.33  Avg last 6 26,024 41,332 7.4% -1.8% 9.39  months	41334	24,950	39,658									8.6%	-1.2%	9.9%	
Avg last 6 26,024 41,332 7.4% -1.8% 9.39 7.4%	41518	25,931	41,107									6.8%	-2.2%	9.2%	
Avg last 6 26,024 41,332 7.4% -1.8% 9.39 7.4%	41609	26,846	42,793									9.2%	-1.9%	11.3%	
	Avg last 6														
		ng Trend											0.0%	9.5%	

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Professional

						Compl	eted	Rolling 12 PMPM			Rolling 12 Trend			
					Completion									
Month	Contracts	Members	Allowed	Visits	Factor	Allowed	Visits	Allowed	Visits/1000	Unit Cost	Allowed	Visits/1000	<b>Unit Cost</b>	
201104	20,179	32,103	2,962,279	19,737	1.00	2,962,279	19,737							
201105	20,433	32,618	2,968,443	20,067	1.00	2,968,443	20,067							
201106	20,558	32,743	3,153,064	21,062	1.00	3,153,064	21,062							
201107	20,647	32,974	2,825,252	18,748	1.00	2,825,252	18,748							
201108	20,844	33,208	3,303,887	21,082	1.00	3,303,887	21,082							
201109	21,046	33,538	3,149,513	20,235	1.00	3,149,513	20,235							
201110	21,026	33,329	3,190,070	21,049	1.00	3,190,070	21,049							
201111	21,175	33,483	3,345,780	20,599	1.00	3,345,780	20,599							
201112 201201	21,594 21,693	34,138 34,301	3,200,930 3,659,350	23,280 25,226	1.00 1.00	3,200,930 3,659,350	23,280 25,226							
201201	21,693	34,301 34,878	3,593,237	25,758	1.00		25,758							
201202	22,133	35,090	3,903,079	27,604	1.00	3,593,237 3,903,268	27,605	97.55	7,886.07	\$148.44				
201203	22,133	35,090 35,294	3,516,381	25,004	1.00	3,516,771	25,007	98.15	7,886.07	\$148.44				
201204	22,231	35,120	3,717,724	26,633	1.00	3,718,587	26,639	99.39	8,124.27	\$146.80				
201205	22,593	35,883	3,536,399	25,593	1.00	3,537,466	25,601	99.56	8,124.27	\$145.80				
201200	22,393	36,080	3,644,796	25,000	1.00	3,645,955	25,001	100.80	8,314.55	\$145.48				
201207	23,030	36,529	3,961,883	27,997	1.00	3,963,343	28,007	101.58	8,447.41	\$144.29				
201208	23,253	36,879	3,519,808	24,315	1.00	3,521,177	24,324	101.65	8,496.93	\$144.29				
201210	23,233	37,068	3,854,898	27,127	1.00	3,856,794	27,140	102.33	8,594.23	\$143.30				
201211	23,881	37,872	3,653,363	26,142	1.00	3,655,661	26,158	102.00	8,661.79	\$141.31				
201212	24,214	38,435	3,558,489	25,381	1.00	3,561,224	25,401	101.82	8,634.63	\$141.51				
201301	24,621	39,171	4,551,786	31,036	1.00	4,556,138	31,066	102.74	8,698.57	\$141.73				
201302	24,792	39,397	4,185,806	27,985	1.00	4,190,825	28,019	103.04	8,671.06	\$142.60				
201303	24,950	39,658	4,266,243	28,616	1.00	4,272,862	28,660	102.81	8,610.82	\$143.28		9.2%	-3.5%	
201304	25,094	39,885	4,427,234	31,563	1.00	4,435,952	31,625	103.80	8,699.07	\$143.19		9.0%		
201305	25,173	39,831	4,438,081	30,662	1.00	4,449,400	30,740	104.33	8,717.09	\$143.62	5.0%	7.3%		
201306	25,507	40,354	3,909,764	27,883	1.00	3,921,268	27,965	104.15	8,694.09	\$143.76		6.1%		
201307	25,551	40,481	4,267,007	30,019	1.00	4,283,097	30,132	104.54	8,743.97	\$143.46		5.2%		
201308	25,836	40,969	4,208,852	29,923	0.99	4,233,254	30,096	104.12	8,714.70	\$143.38	2.5%	3.2%	-0.6%	
201309	25,931	41,107	4,089,600	29,276	0.99	4,122,866	29,515	104.46	8,768.33	\$142.96	2.8%	3.2%	-0.4%	
201310	25,875	41,086	4,555,293	33,299	0.99	4,616,848	33,750	105.17	8,860.50	\$142.44	2.8%	3.1%	-0.3%	
201311	26,103	41,553	4,020,450	28,522	0.98	4,101,496	29,097	105.30	8,866.01	\$142.52	3.2%	2.4%	0.9%	
201312	26,846	42,793	3,809,789	26,803	0.97	3,933,067	27,670	105.12	8,842.56	\$142.65	3.2%	2.4%	0.8%	
201401	27,338	44,096	4,501,072	30,796	0.93	4,820,608	32,982	104.60	8,800.72	\$142.63	1.8%	1.2%	0.6%	
201402	26,670	43,171	3,625,370	25,744	0.80	4,531,947	32,182	104.49	8,834.54	\$141.93	1.4%	1.9%	-0.5%	
201403	25,831	41,851	2,120,154	15,828	0.35	6,012,520	44,788	107.53	9,184.84	\$140.49	4.6%	6.7%	-1.9%	
Experience														
Period	306,279	486,285	50,729,905	355,587	0.99	51,117,073	358,334							
41334	24,950	39,658									5.4%	9.2%	-3.5%	
41518	25,931	41,107									2.8%	3.2%	-0.4%	
41609	26,846	42,793									3.2%	2.4%	0.8%	
Avg last 6 months	26,024	41,332									3.0%	3.2%	-0.2%	
Selected Pricin	g Trend											4.5%	0.0%	

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Other

						Compl	eted	Rolling 12 PMPM			Rolling 12 Trend			
					Completion									
Month	Contracts	Members	Allowed	Services	Factor	Allowed	Services	Allowed	Services/1000	Unit Cost	Allowed	Services/1000	<b>Unit Cost</b>	
201104	20,179	32,103	383,798	1,617	1.00	383,798	1,617							
201105	20,433	32,618	370,204	1,673	1.00	370,204	1,673							
201106	20,558	32,743	353,452	1,593	1.00	353,452	1,593							
201107	20,647	32,974	369,382	1,597	1.00	369,382	1,597							
201108	20,844	33,208	352,779	1,455	1.00	352,779	1,455							
201109	21,046	33,538	380,151	1,607	1.00	380,151	1,607							
201110	21,026	33,329	425,463	1,457	1.00	425,463	1,457							
201111	21,175	33,483	383,726	1,577	1.00	383,726	1,577							
201112	21,594	34,138	392,715	1,623	1.00	392,715	1,623							
201201	21,693	34,301	389,297	1,708	1.00	389,297	1,708							
201202	21,999	34,878	376,517	1,729	1.00	376,517	1,729							
201203	22,133	35,090	480,403	1,755	1.00	480,425	1,755	11.58	578.26	\$240.21				
201204	22,251	35,294	438,680	1,715	1.00	438,727	1,715	11.62	576.61	\$241.82				
201205	22,108	35,120	429,564	1,738	1.00	429,660	1,738	11.69	575.00	\$244.05				
201206	22,593	35,883	394,762	1,666	1.00	394,886	1,667	11.71	572.76	\$245.25				
201207	22,715	36,080	428,442	1,633	1.00	428,579	1,634	11.76	569.52	\$247.80				
201208	23,030	36,529	409,873	1,669	1.00	410,025	1,670	11.80	571.16	\$248.00				
201209	23,253	36,879	446,231	1,807	1.00	446,405	1,808	11.87	572.35	\$248.82				
201210	23,369	37,068	500,807	2,049	1.00	501,037	2,050	11.94	584.06	\$245.34				
201211	23,881	37,872	510,602	1,939	1.00	510,906	1,940	12.12	588.24	\$247.15				
201212	24,214	38,435	423,258	1,694	1.00	423,580	1,695	12.07	584.41	\$247.77				
201301	24,621	39,171	580,295	2,275	1.00	580,856	2,277	12.37	593.50	\$250.10				
201302	24,792	39,397	593,058	2,014	1.00	593,785	2,016	12.73	595.23	\$256.72				
201303	24,950	39,658	510,223	1,977	1.00	511,020	1,980	12.67	595.18	\$255.50	9.5%	2.9%		
201304	25,094	39,885	439,716	2,152	1.00	440,606	2,156	12.55	600.84	\$250.61	8.0%	4.2%		
201305	25,173	39,831	497,107	2,134	1.00	498,416	2,139	12.57	605.17	\$249.23	7.5%	5.2%		
201306	25,507	40,354	483,564	2,118	1.00	484,981	2,124	12.64	611.21	\$248.21	8.0%	6.7%		
201307	25,551	40,481	556,686	2,146	1.00	558,945	2,154	12.80	618.83	\$248.27	8.9%	8.7%		
201308	25,836	40,969	514,684	2,321	0.99	517,696	2,334	12.91	629.95	\$245.95	9.4%	10.3%		
201309	25,931	41,107	519,572	2,065	0.99	523,857	2,081	12.96	631.25	\$246.35	9.2%	10.3%		
201310	25,875	41,086	575,930	2,280	0.99	583,790	2,311	13.02	632.49	\$247.09	9.1%	8.3%		
201311	26,103	41,553	452,734	1,898	0.98	461,863	1,936	12.82	627.55	\$245.19	5.8%	6.7%		
201312	26,846	42,793	478,163	1,782	0.97	493,713	1,839	12.85	625.49	\$246.56	6.5%	7.0%		
201401	27,338	44,096	441,306	1,748	0.93	472,693	1,873	12.50	609.33	\$246.22	1.1%	2.7%		
201402	26,670	43,171	374,320	1,603	0.80	467,591	2,004	12.15	604.40	\$241.28	-4.6%	1.5%		
201403	25,831	41,851	237,944	921	0.35	682,567	2,559	12.44	615.71	\$242.53	-1.8%	3.4%	-5.1%	
Experience														
Period	306,279	486,285	6,201,731	25,162	0.99	6,249,527	25,347							
41334	24,950	39,658									9.5%	2.9%	6.4%	
41518	25,931	41,107									9.2%	10.3%	-1.0%	
41609	26,846	42,793									6.5%	7.0%		
Avg last 6 months	26,024	41,332									8.1%	8.5%		
Selected Pricir	ng Trend											6.0%	0.0%	

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Rx

						Compl	eted	Rolling 12 PMPM			Rolling 12 Tren	d	
					Completion								
Month	Contracts	Members	Allowed	Scripts	Factor	Allowed	Scripts	Allowed	Scripts/1000	Unit Cost	Allowed	Scripts/1000	Unit Cost
201104	20,179	32,103	2,145,050	21,363	1.00	2,145,050	21,363						
201105	20,433	32,618	2,371,440	22,271	1.00	2,371,440	22,271						
201106	20,558	32,743	2,249,377	22,317	1.00	2,249,377	22,317						
201107	20,647	32,974	2,347,543	21,273	1.00	2,347,543	21,273						
201108	20,844	33,208	2,583,537	22,382	1.00	2,583,537	22,382						
201109	21,046	33,538	2,430,947	21,914	1.00	2,430,947	21,914						
201110	21,026	33,329	2,490,040	22,649	1.00	2,490,040	22,649						
201111	21,175	33,483	2,622,628	22,811	1.00	2,622,628	22,811						
201112 201201	21,594 21,693	34,138 34,301	2,558,815	23,792	1.00 1.00	2,558,815	23,792						
201201	,	,	2,659,358	24,534	1.00	2,659,358	24,534						
201202	21,999	34,878	2,627,312	23,775 25,571	1.00	2,627,312 2,796,623	23,775	74.26	9 100 26	\$108.80			
201203	22,133 22,251	35,090	2,796,623 2,696,245	24,500	1.00	2,796,623	25,571	75.04	8,190.36 8,218.73	\$108.80			
201204	22,251	35,294 35,120	2,090,245	25,258	1.00	2,791,942	24,500 25,258	75.04 75.61	8,256.18	\$109.56			
201205				23,823	1.00			75.95	8,237.08	\$109.69			
201206	22,593 22,715	35,883 36,080	2,627,755 2,713,354	23,823	1.00	2,627,755 2,713,354	23,823 24,581	75.95 76.26	8,237.08	\$110.64			
201207	23,030	36,529	2,713,334	25,295	1.00	2,713,334	25,295	76.20	8,289.07	\$110.04			
201208	23,253	36,879	2,579,931	23,293	1.00	2,579,931	23,787	75.85	8,276.67	\$10.17			
201209	23,253	37,068	2,804,508	25,700	1.00	2,804,508	25,700	75.92	8,290.01	\$109.97			
201210	23,881	37,872	2,915,072	25,700	1.00	2,915,072	25,700	75.83	8,293.98	\$109.30			
201211	24,214	38,435	2,811,300	26,545	1.00	2,811,300	26,545	75.66	8,287.97	\$109.54			
201301	24,621	39,171	3,252,285	29,079	1.00	3,252,285	29,079	76.17	8,320.32	\$109.86			
201301	24,792	39,397	2,909,926	26,209	1.00	2,909,926	26,209	76.03	8,301.37	\$109.91			
201303	24,950	39,658	3,149,669	27,338	1.00	3,149,669	27,338	76.04	8,264.00	\$110.42	2.4%	0.9%	1.5%
201304	25,094	39,885	3,104,064	28,324	1.00	3,104,064	28,324	76.17	8,281.59	\$110.37	1.5%	0.8%	0.7%
201305	25,173	39,831	3,418,273	28,435	1.00	3,418,273	28,435	76.76	8,279.64	\$111.25	1.5%	0.3%	1.2%
201306	25,507	40,354	3,109,552	26,764	1.00	3,109,552	26,764	77.06	8,275.90	\$111.74	1.5%	0.5%	1.0%
201307	25,551	40,481	3,330,935	28,002	1.00	3,330,935	28,002	77.66	8,285.84	\$112.47	1.8%	0.2%	1.6%
201308	25,836	40,969	3,456,548	27,527	1.00	3,456,548	27,527	78.39	8,264.55	\$113.82	3.0%	-0.3%	3.3%
201309	25,931	41,107	3,245,252	26,683	1.00	3,245,252	26,683	79.09	8,264.15	\$114.85	4.3%	-0.2%	4.4%
201310	25,875	41,086	3,617,879	28,551	1.00	3,617,879	28,551	80.13	8,266.26	\$116.32	5.5%	-0.3%	5.8%
201311	26,103	41,553	3,439,482	27,245	1.00	3,439,482	27,245	80.60	8,234.49	\$117.46		-0.7%	7.1%
201312	26,846	42,793	3,704,278	28,821	1.00	3,704,278	28,821	81.72	8,216.86	\$119.34	8.0%	-0.9%	8.9%
201401	27,338	44,096	3,200,129	28,559	1.00	3,200,129	28,559	80.79	8,121.77	\$119.37	6.1%	-2.4%	8.7%
201402	26,670	43,171	2,962,777	26,058	1.00	2,962,777	26,058	80.28	8,056.19	\$119.58	5.6%	-3.0%	8.8%
201403	25,831	41,851	3,479,718	28,851	1.00	3,479,718	28,851	80.59	8,057.17	\$120.03	6.0%	-2.5%	8.7%
Experience													
Period	306,279	486,285	39,738,141	332,978	1.00	39,738,141	332,978						
41334	24,950	39,658									2.4%	0.9%	1.5%
41518	25,931	41,107									4.3%	-0.2%	4.4%
41609	26,846	42,793									8.0%	-0.2%	8.9%
Avg last 6													
months	26,024	41,332									4.8%	-0.4%	5.2%
Selected Pricin	g Trend											1.0%	7.0%

### CareFirst BlueCross BlueShield (BlueChoice)

### D.C. Individual Exchange Products - Rates Effective 1/1/2015

### BlueChoice D.C. Small Group & Individual Base Experience Medical and Rx Total

Experience Period: Incurred 201301 - 201312, Paid through 201403

						Rolling 12	Rolling 12	
		, ,		1	Completed	PMPM	Trend	
		_		Completion				
Month	Contracts	Members	Allowed	Factor	Allowed	Allowed	Allowed	
201104	20,179	32,103	8,393,779	1.00	8,393,779			
201105	20,433	32,618	9,911,507	1.00	9,911,507			
201106	20,558	32,743	8,792,930	1.00	8,792,930			
201107	20,647	32,974	8,362,561	1.00	8,362,561			
201108	20,844	33,208	9,730,367	1.00	9,730,367			
201109	21,046	33,538	9,606,650	1.00	9,606,650			
201110	21,026	33,329	9,246,249	1.00	9,246,249			
201111	21,175	33,483	10,023,690	1.00	10,023,690			
201112	21,594	34,138	9,422,224	1.00	9,422,224			
201201	21,693	34,301	10,284,422	1.00	10,284,422			
201202	21,999	34,878	10,981,316	1.00	10,981,316			
201203	22,133	35,090	11,297,535	1.00	11,297,944	288.40		
201204	22,251	35,294	9,810,640	1.00	9,811,419	289.63		
201205	22,108	35,120	10,476,077	1.00	10,477,865	289.24		
201206	22,593	35,883	10,169,061	1.00	10,171,340	290.38		3.1%
201207	22,715	36,080	10,841,164	1.00	10,843,717	294.19		6.8%
201208	23,030	36,529	11,037,611	1.00	11,040,651	294.99		8.7%
201209	23,253	36,879	10,326,641	1.00	10,329,649	294.37		5.9%
201210	23,369	37,068	11,462,710	1.00	11,466,909	297.01		4.1%
201211	23,881	37,872	10,190,672	1.00	10,195,217	294.37		-0.6%
201212	24,214	38,435	10,357,405	1.00	10,363,164	293.62		-0.6%
201301	24,621	39,171	12,720,939	1.00	12,730,015	295.94		-1.2%
201302	24,792	39,397	11,739,958	1.00	11,750,649	294.66		0.3%
201303	24,950	39,658	13,955,026	1.00	13,971,502	297.62	3.2%	4.1%
201304	25,094	39,885	12,910,982	1.00	12,930,188	301.50	4.1%	6.6%
201305	25,173	39,831	13,087,296	1.00	13,112,068	304.16	5.2%	12.0%
201306	25,507	40,354	11,316,059	1.00	11,340,059	303.74	4.6%	8.6%
201307	25,551	40,481	13,826,206	1.00	13,865,282	307.36	4.5%	8.0%
201308	25,836	40,969	12,707,649	1.00	12,761,199	308.12	4.4%	5.5%
201309	25,931	41,107	12,352,388	0.99	12,425,946	309.79	5.2%	8.3%
201310	25,875	41,086	13,188,057	0.99	13,317,643	311.06	4.7%	5.2%
201311	26,103	41,553	12,201,777	0.99	12,379,014	313.21	6.4%	7.7%
201312	26,846	42,793	12,265,685	0.98	12,542,580	314.89	7.2%	7.9%
201401	27,338	44,096	13,180,367	0.95	13,889,358	314.09	6.1%	4.8%
201402	26,670	43,171	10,376,877	0.85	12,229,659	312.67	6.1%	-0.2%
201403	25,831	41,851	7,292,726	0.51	14,215,201	311.78	4.8%	-4.0%
				•	•		•	
Experience								
Period	306,279	486,285	152,272,023	0.99	153,126,148			
41334	24,950	39,658					3.2%	
41518	25,931	41,107					5.2%	
41609	26,846	42,793					7.2%	
Avg last 6 months	26,024	41,332					5.4%	
7.46 103t 0 IIIOIItiis	20,024	71,332					3.470	

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

### **DC Combined - Small Group & Individual Capitations**

<b>Description</b>	1/1/13 PMPM	1/1/14 PMPM	<u>Δ</u>
Mental Health UR	\$0.91	\$0.94	3.3%
Nurse Hotline	\$0.04	\$0.04	0.0%
Wellness*	\$0.21	\$0.21	0.0%
Vision	\$0.45	\$0.46	2.1%
TOTAL:	\$1.61	\$1.65	2.4%

<sup>\*</sup>The total Capitation for Wellness is \$0.26, but only applies to members age 18+.

BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

D.C. Individual Exchange Products
Rates Effective 1/1/2015

**Actuarial Value Calculations** 

# d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

# D.C. Individual Exchange Products Actuarial Value Calculations

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### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Bronze \$4000

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$4,000.00
Coinsurance (%, Insurer's Cost Share)			70.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier 2 Plan Benefit Design						
Medical	Drug	Combined				

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%	-				
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 60.1%

Actuarial Value: 60.1% Metal Tier: Bronze

6/13/2014 AV Calc. BC HSA Bronze \$4000

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Bronze \$6000

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$6,000.00
Coinsurance (%, Insurer's Cost Share)			99.99%
OOP Maximum (\$)			\$6,000.00
OOP Maximum if Senarate (\$)			

Tier 2 Plan Benefit Design						
Medical	Combined					
		J				

Click Here for Important Instructions	Tier 1					Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	Υ						
Specialist Visit	Υ	Υ						
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	Υ						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	Υ						
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	Υ						
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	•	•				
Preferred Brand Drugs	Υ	Υ						
Non-Preferred Brand Drugs	Υ	Y						
Specialty Drugs (i.e. high-cost)	Υ	Y						

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 59.2% Metal Tier: Bronze

6/13/2014 AV Calc. BC HSA Bronze \$6000

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Bronze \$5500

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$5,500.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier 2 Plan Benefit Design					
Medical Drug Combined					

Click Here for Important Instructions		Tier 1 Tier 2			er 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$35.00				
Specialist Visit	Υ	N		\$45.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	N	N		\$35.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$45.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$45.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	•				
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	·				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 61.5% Metal Tier: Bronze

6/13/2014 5 AV Calc. BC Plus Bronze \$5500

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver \$1300

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)			\$1,300.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier	2 Plan Benefit D	esign			
Medical Drug Combined					

Click Here for Important Instructions	Tier 1 Tier 2			er 2				
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 69.6% Metal Tier: Silver

6/13/2014 AV Calc. BC HSA Silver \$1300

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 133%-150% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Options	
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
		2nd Tier Utilization:	

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design			
	Medical	Drug	Combined	
Deductible (\$)	\$0.00	\$0.00		
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%		
OOP Maximum (\$)	\$2,250.00			
OOP Maximum if Separate (\$)				

Tier 2 Plan Benefit Design				
Medical	Drug Combine			

Click Here for Important Instructions		Tie	er 1			Ti	er 2	
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if
туре от велетіт	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N						
Specialist Visit	Υ	N		\$10.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$10.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$10.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	100%	•				
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Υ	80%	·				
Specialty Drugs (i.e. high-cost)	Υ	Υ	80%	·				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.2% Metal Tier: Platinum

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 150%-200% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization:
Annual Contribution Amount.	2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$2,2	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design				
Medical	Drug	Combined		

Click Here for Important Instructions		Tie	r 1			Ti	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$5.00				
Specialist Visit	Υ	N		\$25.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$5.00				
Services	Υ	N		\$5.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$25.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$25.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	85%					
Preferred Brand Drugs	Υ	Υ	70%	-				
Non-Preferred Brand Drugs	Υ	Υ	50%		·			
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%		·			

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.9% Metal Tier: Gold

6/13/2014 8 AV Calc BC HSA 150-200 FPL

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 200%-250% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? Y

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver			
	Tier 1 Plan Benefit Design			
	Medical	Drug	Combined	
Deductible (\$)			\$900.00	
Coinsurance (%, Insurer's Cost Share)			80.00%	
OOP Maximum (\$)			\$5,200.00	
OOP Maximum if Separate (\$)				

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Y	Υ	50%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 73.5% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver \$2500

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization:
Annual Contribution Amount.	2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$2,500.00	\$400.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$6,350.00		
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			

Click Here for Important Instructions	Tier 1 Tier 2			er 2				
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	N	N		\$20.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%					

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 70.2% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 133%-150% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Option	ıs
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
		2nd Tier Utilization:	

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design				
	Medical	Combined			
Deductible (\$)	\$0.00	\$0.00			
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%			
OOP Maximum (\$)	\$2,250.00				
OOP Maximum if Separate (\$)					

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			

Click Here for Important Instructions		Tie	er 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N	100%					
Specialist Visit	Υ	N		\$5.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient			100%					
Services	N	N	100%					
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$5.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$5.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N						
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Υ	80%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	80%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.7%
Metal Tier: Platinum

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 150%-200% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	70.00%	
OOP Maximum (\$)	\$2,250.00		
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Drug Combined				

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$10.00				
Specialist Visit	Υ	N		\$25.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$10.00				
Services	N	N		\$10.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$25.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$25.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$5.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%					

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.86% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 200%-250% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Option	s
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
Allitual Contribution Amount.		2nd Tier Utilization:	

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$1,600.00	\$400.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$5,200.00		
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Drug Combined				

Click Here for Important Instructions		Tie	r 1			Ti	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00				
Services	N	N		\$20.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	·				
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•				

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 73.9% Metal Tier: Silver

6/13/2014 13 AV Calc. BC Plus 200-250 FPL

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver \$2000

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)			\$2,000.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier	2 Plan Benefit D	esign			
Medical Drug Combined					

Click Here for Important Instructions	Tier 1 Tier 2				er 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	N	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs		Υ						
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%	_				
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 69.0%

Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 133%-150% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Apply Inpatient Copay per Day? Ν Apply Skilled Nursing Facility Copay per Day? Ν Use Separate OOP Maximum for Medical and Drug Spending? Ν Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design						
	Medical	Combined					
Deductible (\$)	\$0.00	\$0.00					
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%					
OOP Maximum (\$)	\$2,2						
OOP Maximum if Separate (\$)							

Tier 2 Plan Benefit Design				
Medical	Drug	Combined		
	•			

Click Here for Important Instructions	Tier 1				Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N						
Specialist Visit	Υ	N		\$10.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$10.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$10.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	N	•	•				
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Y	80%					
Specialty Drugs (i.e. high-cost)	Υ	Y	80%					

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N	

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.2% Metal Tier: Platinum

AV Calc. BC Silver 133-150 6/13/2014 15

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 150%-200% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options	
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N	
Annual Contribution Amount:	1st Tier Utilization:	
Allitual Contribution Allibuit.	2nd Tier Utilization:	

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$2,2	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical Drug Combined					

Click Here for Important Instructions		Tie	Tier 1 Tier 2					
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$10.00				
Specialist Visit	Υ	N		\$20.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$10.00				
Services	Υ	N		\$10.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$20.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$20.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	Υ	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	•	·			
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.7% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 200%-250% FPL

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? Y

Desired Metal Tier

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

	Tier 1 Plan Benefit Design					
	Medical	Drug	Combined			
Deductible (\$)			\$1,400.00			
Coinsurance (%, Insurer's Cost Share)			80.00%			
OOP Maximum (\$)			\$5,200.00			
OOP Maximum if Separate (\$)						

Silver

Tier	2 Plan Benefit D	esign
Medical	Drug	Combined

Click Here for Important Instructions		Tie	r 1			Ti	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	N	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	•				
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	·				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	Ν
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	Ν
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 72.8% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Gold \$0

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	70.00%	70.00%	
OOP Maximum (\$)	\$6,3	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$20.00				
Specialist Visit	Υ	N		\$30.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00				
Services	Υ	N		\$20.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$30.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 79.3% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Gold \$1000

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)			\$1,000.00
Coinsurance (%, Insurer's Cost Share)			90.00%
OOP Maximum (\$)			\$3,750.00
OOP Maximum if Separate (\$)			

Tier	2 Plan Benefit D	esign
Medical	Drug	Combined

Click Here for Important Instructions	Tier 1			Tier 2				
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00				
Specialist Visit	Υ	N		\$30.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00				
Services	N	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$30.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N	•	\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 78.3% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 HealthyBlue Gold \$1500

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? Y
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N
Desired Metal Tier Gold

HSA/HRA Options		Narrow Network Options	
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
Annual Contribution Amount.		2nd Tier Utilization:	

Desired Wictar Fier	dolu			
	Tier 1 Plan Benefit Design			
	Medical	Drug	Combined	
Deductible (\$)	\$1,500.00	\$400.00		
Coinsurance (%, Insurer's Cost Share)	100.00%	100.00%		
OOP Maximum (\$)	\$3,45	50.00		
OOP Maximum if Separate (\$)				

Tier	Tier 2 Plan Benefit Design				
Medical Drug Combined					

Click Here for Important Instructions		Tie	er 1			Ti	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	N	N		\$200.00				
All Inpatient Hospital Services (inc. MHSA)	Υ	N		\$450.00				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N						
Specialist Visit	N	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	N	N						
Imaging (CT/PET Scans, MRIs)	N	N						
Rehabilitative Speech Therapy	N	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	N	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	N	N						
X-rays and Diagnostic Imaging	N	N						
Skilled Nursing Facility	Υ	N		\$40.00				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ	90%					
Outpatient Surgery Physician/Surgical Services	Υ	Υ	83%					
Drugs								
Generics	N	N						
Preferred Brand Drugs	Υ	N		\$45.00				
Non-Preferred Brand Drugs	Υ	N		\$200.00				
Specialty Drugs (i.e. high-cost)	Υ	N		\$200.00				

### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	N
# Copays (1-10):	

### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 82.0% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 HealthyBlue Platinum \$0

### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible?

Apply Inpatient Copay per Day?

Apply Skilled Nursing Facility Copay per Day?

Use Separate OOP Maximum for Medical and Drug Spending?

HSA/HRA Options		Narrow Network Option	S
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
		2nd Tier Utilization:	

Indicate if Plan Meets CSR Standard? N
Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design			
	Medical	Combined		
Deductible (\$)	\$0.00	\$0.00		
Coinsurance (%, Insurer's Cost Share)	100.00%	100.00%		
OOP Maximum (\$)	\$2,000.00			
OOP Maximum if Separate (\$)				

Tier	Tier 2 Plan Benefit Design					
Medical	Drug	Combined				
	•					

Click Here for Important Instructions		Tie	r 1	Tier 2						
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if		
туре от венени	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate		
Medical										
Emergency Room Services	Υ	N		\$200.00						
All Inpatient Hospital Services (inc. MHSA)	Υ	N		\$150.00						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N								
Specialist Visit	Υ	N		\$30.00						
Mental/Behavioral Health and Substance Abuse Disorder Outpatient										
Services	Υ	N								
Imaging (CT/PET Scans, MRIs)	Υ	N								
Rehabilitative Speech Therapy	Υ	N		\$30.00						
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00						
Preventive Care/Screening/Immunization	N	N	100%	\$0.00						
Laboratory Outpatient and Professional Services	Υ	N								
X-rays and Diagnostic Imaging	Υ	N								
Skilled Nursing Facility	Υ	N		\$30.00						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ	91%							
Outpatient Surgery Physician/Surgical Services	Υ	Υ	85%							
Drugs										
Generics	Υ	N	•	•						
Preferred Brand Drugs	Υ	N		\$45.00						
Non-Preferred Brand Drugs	Υ	N		\$100.00						
Specialty Drugs (i.e. high-cost)	Υ	N		\$200.00						

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 89.8%

Actuarial Value: 89.8% Metal Tier: Platinum

6/13/2014 21 AV Calc. HealthyBlue Platinum\$0

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

## CAREFIRST BLUECROSS BLUESHIELD (CF) PART III ACTUARIAL MEMORANDUM

### 1. GENERAL INFORMATION:

- A. Company Legal Name: BlueChoice, Inc. (NAIC # 96202).
- B. Jurisdiction: District of Columbia.
- C. **HIOS Issuer ID**: 86052.
- D. Market: Individual, Non-Medigap (On Exchange).
- E. **Effective Date**: 1/1/15 12/31/15.
- F. Primary Contact Name: Mr. Todd Switzer, A.S.A., M.A.A.A.
- G. Primary Contact Telephone Number: 410-998-7107.
- H. Primary Contact E-Mail Address: Todd.Switzer@CareFirst.com.
- 2. PROPOSED RATE INCREASE(S): In compliance with the "Patient Protection and Affordable Care Act" (ACA, H.R. 3590) and toward the same 2014 objectives of maximizing access and affordability, long-term financial viability and customer rate stability, CareFirst (CF) is proposing to raise premiums by 13.4%, prior to age band changes. (For CF the proposed renewal is 13.0%.) The range is 2.8% to 24.1%. (For renewing customers, an age band change adds 2.6% to the renewal, on average, with a range of 0.0% to 3.9% for ages 22 and upwards per the DC age curve.)
- 3. **EXPERIENCE PERIOD PREMIUM AND CLAIMS**: The incurred period is 1/1/13 through 12/31/13, as required.
  - A. Paid Through Date: 3/31/14.
  - B. Premiums (Net of Medical Loss Ratio (MLR) Rebate) in Experience Period: \$137,679,176 (Merged Index Rate).
  - C. Allowed and Incurred Claims From Experience Period: \$136,985,100 (Merged Index Rate).

### 4. BENEFIT CATEGORIES:

- A. Inpatient (hospital).
- B. Outpatient (hospital).
- C. Professional.
- D. Other Medical (non-capitated ambulance, home health care, durable medical equipment, prosthetics, supplies, vision exams, dental services and other).
- E. Prescription drug (Rx).
- F. Capitations.

### 5. PROJECTION FACTORS:

A. Changes in the Morbidity of the Population Insured: For 2015, CareFirst estimates a morbidity factor that is almost identical to 2014's projected morbidity. The morbidity risk factor projections are based upon the model that supported CareFirst's 2014 rate filings. The model compares known and estimated allowed claims costs per member per month (PMPM) for 2013 to project the costs of various categories of the estimated 2015 membership.

These categories are based upon the prior status of the 2015 membership – previous CareFirst members (medically underwritten "Individual Non-Medigap" (INM), Open Enrollment, HIPAA, Group Conversion, Groups (small and large including Congress)) and New Entrants sorted by income (i.e., > 200% of the Federal Poverty Level (FPL)). As of 5/12/14, CF has enrolled approximately 10,000 members from Congress through the Small Business Health Options Program (SHOP). The prospect of offering SHOP plans to Congress was not known at the time of the 2014 rate filings. This influx of Congressional members with an average age of 32.3 years versus 33.7 for Small Group (SG) and 36.1 for INM contributed to the decline in the morbidity factor. Congress is projected to represent

- ~12% of total enrollment with an ~10% improvement in the loss ratio leading to ~1% reduction to premiums. On 12/31/15 we are projecting about 23,000 CF INM members and 71,000 for CF SG for a total of approximately 94,000.
- B. Changes in Benefits: For CareFirst's Individual offerings, our portfolio is not changing. We will still offer 15 benefit plans 1 Young Adult/Catastrophic, 4 Bronze, 4 Silver, 4 Gold and 2 Platinum. We have recalculated the costs of "Essential Health Benefits" (EHB) as well as Non-EHBs.

Related to autism benefits, per the "Better Prices, Better Quality, Better Choices for Health Coverage Amendment Act of 2013" passed on 6/4/13 (D.C. Official Code § 31-3171.01, et seq.) we have calculated an increase in claims PMPM of \$1.74 for INM and \$5.15 for SG PMPM for 2015. This is largely for "Applied Behavioral Analysis" (ABA) treatments and is a D.C.-mandated benefit.

Attached exhibits detail adjustments for pediatric dental, mandatory generics, a new hepatitis C prescription drug, Sovaldi, and maternity.

C. Changes in Demographics: Comparing the overall CareFirst member-level average age as of 12/31/12 to 3/31/14, we have seen an increase of 0.4 years from 33.8 to 34.2. For BlueChoice the increase is +0.6 from 33.7 to 34.3. For Group Hospitalization and Medical Services, Inc. (GHMSI) the increase is +0.2 years from 33.9 to 34.1.

For INM CF, the average age increased by 2.1 years from 34.0 to 36.1. For BlueChoice the increase is +1.8 from 34.2 to 36.0. For GHMSI the increase is +2.4 years from 33.9 to 36.3.

Age factors will account for a portion of the corresponding increase in claims cost. We find the CMS age curve spread of "3 to 1" to be lower than the "4.5 to 1" that is more correlated with expected claims costs. We have therefore adjusted expected claims costs accordingly in the "experience period" (EP) index rate projection in the "other" category.

D. Other Adjustments: CareFirst is proposing to introduce an incentive program (IP) whereby members can earn medical expense debit cards of as much as \$150 annually, for an individual (\$400 for a family). The cards must be utilized for qualified medical expenses such as deductibles, copays, and out-of-pocket costs. The scope includes all benefit plans within CF's portfolio. This is being done in a revenue-neutral way. That is, the costs to CF of the incentive payments were chosen such that they match the expected savings to CF from more efficacious health care delivery. "HealthyBlue" (HB) was first launched effective 10/1/10 with the objective of motivating and rewarding greater engagement by the member in his or her health, improved wellness and prevention and better provider coordination and quality. As we sought to respond to feedback about HB, subsequent versions were released on 1/1/12 and 10/1/12. This IP represents an evolution of the HB concept. Further, it joins the tenets of HB with our "Patient Centered Medical Home" (PCMH) program which was launched in January, 2011.

The savings has been incorporated in the "Other" category when projecting the EP index rate. The cost of the incentive has been included in "general and administrative expenses." Our aim is that this IP will improve our members' health.

Included in this calculation are decreases to claims costs for 1) a change in our "Pharmacy Benefits Manager" (PBM) in 2014 and 2) a reduction in our fee schedule for out-of-network (OON) utilization for HMO-based products that have an OON option (a.k.a., "NP3").

E. **Trend Factors (Cost/Utilization):** The proposed trend of 7.0% is a reduction of 200 basis points from 2014's 9.0%.

### **6. CREDIBILITY MANUAL RATE DEVELOPMENT:**

A. **Source and Appropriateness of Experience Data Used**: The calendar 2013 base data includes 438,476 member months (average monthly of 36,540) and is therefore considered 100% credible.

- B. Adjustments Made to the Data: Non-EHBs (adult vision and abortion) were removed to develop the index rate.
- C. Inclusion of Capitation Payments: A new exhibit lists all capitations.
- 7. PAID TO ALLOWED RATIO: Projected at 66.5%, on average.
- **8. RISK ADJUSTMENT AND REINSURANCE:** 
  - A. Projected Risk Adjustments PMPM: \$0 due to uncertainty.
  - B. Projected ACA Reinsurance Recoveries Net of Reinsurance Premium (Individual Market and Combined Markets Only): Total reinsurance recoveries are based upon a calendar year (CY) 2015 attachment point of \$70,000, cap of \$250,000, and 50% coinsurance. Total net reinsurance recoveries of \$12.30 PMPM are derived by subtracting the CY2015 reinsurance assessment fee of \$3.67 and reinsurance administrative fee of \$0.11 PMPM from gross recoveries of \$16.08 PMPM.
- 9. **NON-BENEFIT EXPENSES AND CONTRIBUTION TO RESERVE (CtR)**: The 2015 "desired incurred claims ratio" (DICR) has decreased from 76.4% (2014) to 74.0%, due primarily to the medical expense debit card issue described in "Other Adjustments," above.
  - A. Administrative Expense Load: G&A PMPMs decreased by 12% versus 2014
  - B. CtR & Risk Margin: Remains at 0.0%, break-even.
  - C. Taxes and Fees:
    - Community Health Investment of 2.0%.
    - Federal Income Tax (FIT) of 0.0%.
    - Health Insurer Fee increased 90 basis points to 3.2% considering non-deductibility for tax purposes.
    - Patient-Centered Outcomes Research Institute (PCORI) of \$2.11 PMPY (\$0.18 PMPM).
    - Reinsurance Payments decreased from \$5.25 PMPM to \$3.67 PMPM.
    - Risk Adjustment User Fees remained at \$0.08 PMPM.
    - Reinsurance Administrative Fee is \$0.11 PMPM.
    - Exchange Assessment Fee of 1.0% for 2015 and 1.0% for 2014 per the "Health Benefit Exchange Authority Financial Sustainability Emergency Amendment Act of 2014" (D.C. Act 20-329) approved on 5/22/14. In addition, there is an additional state assessment fee of 0.04%.
- PROJECTED LOSS RATIO: Our projected DICR for MLR purposes is 80.4%, meeting the 80.0% minimum of "Public Health Service Act" (PHSA) 218. For testing we used the combined experience of INM and SG.
- 11. **SINGLE RISK POOL (SRP)**: Our SRP reflects all covered lives for every non-grandfathered product in our market per 45 CFR Part § 156.80 (d). There are no transitional policies for CareFirst in D.C. This encompasses INM Open Enrollment, HIPAA, Group Conversion and formerly medically underwritten coverages as well as SGs.
- 12. **INDEX RATE**: The EP index rate is a key component driving the renewal. Last year's implicit 2013 index rate was \$329 (\$302 + trend of 9.0%). The actual for 2013 is \$312 for a favorable variance of -5%.

For BlueChoice the experience period index rates for INM, SG and INM+SG are \$370, \$306 and \$312, respectively. By using the merged index rate, INM goes down by -16% (i.e., \$312 versus \$370) and SG goes up by +2% (i.e., \$312 versus \$306).

For CF the experience period index rates for INM, SG and INM+SG are \$290, \$372 and \$364, respectively. By using the merged index rate, INM goes up by +26% (i.e., \$364 versus \$290) and SG goes down by -2% (i.e., \$364 versus \$372).

The ratio of our composite PPO to HMO rate was 1.41 in 2014. 2015 filings change this ratio to 1.39.

For the Young Adult/Catastrophic plan, the "deductible/out-of-pocket maximum" has been raised from \$6,350 to \$6,600 per year. Our 2014 Catastrophic rates overly adjusted downwards for the fact that, with some hardship exceptions, rates are only available to ages 29 or younger. Our adjustment factor for 2015 rates is only for the aforementioned inaccuracy of the compressed age curve with its 3:1 ratio. We calculated a needed renewal for catastrophic of 68% but have chosen to grade in the correction. Hence the proposed renewal is 24.1%.

Retail Clinics will have reduced copays to match the primary care physician (PCP) rather than specialist copay with negligible price impact.

A 5-tiered drug structure (Generics-Preferred, Generics-Non-Preferred, Brand Name-Preferred, Brand Name-Non-Preferred, Specialty) is currently used for approximately 20% of our benefits. This is changing to a 4-tier structure by collapsing the Generics tiers.

- 13. MARKET ADJUSTED INDEX RATE: A summary exhibit is provided.
- 14. **PLAN ADJUSTED INDEX RATES**: Network factors composite to 1.00. The "cost-share" factor includes 1) pricing AVs, 2) H.S.A./Non-H.S.A. factors and 3) benefit generosity. There are 2 types of HMO network factors HMO Open Access and Point of Service (POS).
- 15. **CALIBRATION**: Done for age and geography but we have elected not to rate for tobacco usage. Capping dependents under the age of 21 at 3 is implicit in the calibration.
- 16. CONSUMER ADJUSTED PREMIUM RATE DEVELOPMENT: Rate charts are provided.
- 17. **HHS ACTUARIAL METAL VALUES (AV)**: The Federal calculator was used exclusively, without major modifications. The two HealthyBlue plans required minor modification to the AV inputs. These plans have copays on OP facility which is not accommodated by the AV calculator, so equivalent coinsurances were computed using the AV calculator continuance tables so that an input could be entered. Printouts for each plan are provided as part of the QHP binder submission under separate cover.

Some AVs changed from last year even though we have the same product portfolio and the Federal calculator "stayed the same." The reasons are 1) 4 RX benefit options collapsed from 5 to 4 tiers, 2) 1 undocumented change of the Federal calculator was to fix it to allow the 150-200% Cost Sharing Reduction (CSR) plans to be run with a gold metal level selected as indicated in the instructions, instead of being forced to run it as platinum contrary to the instructions of last year (3 of the 4 CSR plans stayed in range but have a new AV - one had to have a copay raised to get back into range), 3) for Platinum \$0, the AV went down because we correctly ran it as a non-integrated plan this year instead of an integrated plan last year with an impact of ~ 0.2%.

- 18. **AV PRICING VALUES**: Our 2014 rates had used a 50%/50% blend of CF internal AVs and HHS AVs. We have graded that more toward CF's AVs for 2015 with 75% CF/25% HHS. The same 2 foundational models were used with minor modifications.
- 19. **MEMBERSHIP PROJECTIONS**: We had projected 80% of enrollment in HMO-based plans as of 12/31/14 in our 2014 filings. Actual data as of 5/12/14 indicate that HMO comprises 77% of our CF members. We had also expected 5% of enrollment in Platinum plans versus actuals of 23%. We incorporated both of these facts in projecting 12/31/15 enrollment. As of 5/12/14 we have 6,205 INM members and 16,960 SG members in metaled products.

- 20. **TERMINATED PRODUCTS**: Not applicable.
- 21. PLAN TYPE: HMO and POS.
- 22. **WARNING ALERTS**: Per the District's instructions, we have developed our index rate with combined Small Group/Individual experience which is filled in on Worksheet 1 of the URRT, but have developed plan level rates separately as the markets are remaining separate from the federal perspective. Therefore, Worksheet 2 has only the Individual market's plan data, and all of the warnings have been triggered because the Individual totals on Worksheet 2 are less than the combined Small Group/Individual totals on Worksheet 1.
- 23. RELIANCE: None.

### BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

D.C. Individual Exchange Products
Rates Effective 1/1/2015

**Actuarial Memorandum** 

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

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# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 Actuarial Certification

I, Todd Switzer, am the Senior Director of Actuarial Pricing with CareFirst BlueCross BlueShield of which CareFirst BlueChoice, Incorporated is a subsidiary. I am a member of the American Academy of Actuaries. I have been involved in the development of these rates, and to the best of my knowledge and understanding, the rates in this filing have been developed in accordance with the available regulations and guidance for the Individual, non-Medigap market (on exchange) in the District of Columbia for business effective 1/1/2015. The actuarial values (AV) of the benefits proposed have been calculated with the minimally necessary modifications to the HHS AV calculator. Further, the Index rate has been developed based on my best understanding of the available regulations, guidance and sound actuarial practices and assumptions in the aggregate for the legal entity. I certify the following:

- 1. I am a member in good standing with the American Academy of Actuaries.
- 2. The projected index rate complies with applicable statutes based on my best understanding of the available guidance and sound actuarial practice and is in accordance with applicable actuarial standards including ASOP 8. The Actuarial Memorandum has been developed following the format and content prescribed in the CCIIO instructions for Part III Actuarial Memorandum.
- 3. The projected index rate is reasonable in relation to the projected benefits and the projected population and is based on a plausible scenario that assumes a more favorable view of the morbidity in the Individual market in the District of Columbia as described in the Actuarial Memorandum. Given the significant changes in the Individual market from 2014-2016, it is possible that the projected index rate could miss the true costs by a considerable margin up or down. If this occurs, I expect the ACA risk mitigation techniques to dampen the impact of such pricing actions with the intent to achieve long-term target pricing by the end of 2016.
- 4. The plan level rates are developed based only on allowed index rate modifiers in accordance with 45 CFR 156.80(d)(1) and (2) and have been calibrated to account for prescribed rating factors.
- 5. The percent of total premiums related to Essential Health Benefits has been estimated based on sound actuarial practice.
- 6. The Actuarial Values have been calculated using the HHS calculator with minimal modification which has been discussed in the Actuarial Memorandum included in this filing.

I further certify that the information in this filing represents the company's best understanding of the available guidance and regulations with regards to the rating of these products. This filing will be revised as applicable as any new guidance is released.

This filing has been prepared in accordance with the applicable Actuarial Standards of Practice.

Todd Switzer, ASA, MAAA Senior Director, Actuarial Pricing CareFirst BlueCross BlueShield Mail Drop-Point 01-720 10455 Mill Run Circle Owings Mills, MD 21117

# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 Form Numbers

### Form Numbers Associated With This Filing:

This list contains the applicable forms for the ACA products.

	ins the applicable forms for the AC	In-Network	Out of Network
	BlueChoice - Open Access	DC/CFBC/EXC/HMO/IEA (1/14)	N/A
		DC/CFBC/SHOP/EXC/DOCS (1/14)	
		DC/CFBC/EXC/NATAMER (1/14)	
		DC/CFBC/DOL APPEAL (R. 7/11)	
		DC/CFBC/MEM/BLCRD (1/12)	
		DC/CFBC/PT PROTECT (9/10)	
		DC/CFBC/EXC/2015 AMEND (1/15)	
		DC/CFBC/DB/HMO/INCENT (1/15)	
		DC/CFBC/EXC/HMO HSA/4000 BRZ SOB (R. 1/15) (Bronze Metal Level)	
		DC/CFBC/EXC/HMO HSA/6000 BRZ SOB (R. 1/15) (Bronze Metal Level)	
		DC/CFBC/EXC/HMO HSA/SIL SOB (R. 1/15) (Silver Metal Level)	
		DC/CFBC/EXC/HMO HSA/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	
		DC/CFBC/EXC/HMO HSA/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	
		DC/CFBC/EXC/HMO HSA/SIL 95 SOB (R. 1/15) (Silver Metal Level 190-200% FPL)	
		DC/CFBC/EXC/HMO/GOLD 0 SOB (R. 1/15) (Gold Metal Level)	
		DC/CFBC/EXC/HMO/GOLD 1000 SOB (R. 1/15) (Gold Metal Level)	
		DC/CFBC/EXC/HMO/CAT SOB (R. 1/15) (Gold Metal Level) DC/CFBC/EXC/HMO/CAT SOB (R. 1/15) (Catastrophic Plan)	
		DC/CFBC/EXC/HMO/NATAMER SOB (R. 1/15)	
		DC/CFBC/EXC/HMO/SIL SOB (R. 1/15)  DC/CFBC/EXC/HMO/SIL SOB (R. 1/15) (Silver Metal Level)	
		DC/CFBC/EXC/HMO/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)	
		DC/CFBC/EXC/HMO/SIL 88 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)	
		DC/CFBC/EXC/HMO/SIL 95 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)	
90			DC/CF/EXC/BC+ OON/IEA (1/14)
Exchange		DC/CFBC/SHOP/EXC/DOCS (1/14)	DC/CF/SHOP/EXC/DOCS (1/14)
X		DC/CFBC/EXC/NATAMER (1/14)	DC/CF/EXC/NATAMER (1/14)
ő		DC/CFBC/DOL APPEAL (R. 7/11)	DC/GHMSI/DOL APPEAL (R. 11/11)
_		DC/CFBC/MEM/BLCRD (1/12)	DC/CF/MEM/BLCRD (1/12)
		DC/CFBC/PT PROTECT (9/10)	DC/CF/ANCILLARY AMEND (10/12)
			DC/GHMSI/HEALTH GUARANTEE 2/08
		, ,	DC/CF/PT PROTECT (9/10)
			DC/CF/EXC/2015 AMEND (1/15)
			DC/CF/EXC/BC+OON/BRZ SOB (R. 1/15) (Bronze Metal Level)
			DC/CF/EXC/BC+ OON NATAMER SOB (R. 1/15) DC/CF/EXC/BC+ OON/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL)
			DC/CF/EXC/BC+ OON/SIL 74 SOB (R. 1/15) (Silver Metal Level 200-250% FPL) DC/CF/EXC/BC+ OON/SIL 87 SOB (R. 1/15) (Silver Metal Level 150-200% FPL)
			DC/CF/EXC/BC+OON/SIL 97 SOB (R. 1/15) (Silver Metal Level 100-150% FPL)
		Beyer Beyer (Beyer (Beyer) (Billy 1990) (R. 1715) (Billy Circle Media Level 100-1307/0111E)	DC/CF/EXC/BC+OON SIL SOB (R. 1/15) (Silver Metal Level)
	HealthyBlue	DC/CFBC/EXC/HB IN/IEA (1/14)	DC/CF/EXC/HB OON/IEA (1/14)
	· ·		DC/CF/SHOP/EXC/DOCS (1/14)
			DC/CF/EXC/NATAMER (1/14)
		· · ·	DC/GHMSI/DOL APPEAL (R. 11/11)
			DC/CF/MEM/BLCRD (1/12)
			DC/CF/ANCILLARY AMEND (10/12)
			DC/GHMSI/HEALTH GUARANTEE 2/08
			DC/CF/PT PROTECT (9/10)
			DC/CF/EXC/2015 AMEND (1/15)
		DC/CFBC/EXC/HBIN/GOLD SOB (R. 1/15) (Gold Metal Level)	DC/CF/EXC/HB OON/PLAT SOB (R. 1/15) (Platinum Metal Level)
		DC/CFBC/EXC/HBIN/NATAMER SOB (R. 1/15)	DC/CF/EXC/HB OON/GOLD SOB (R. 1/15) (Gold Metal Level)
		· · · · ·	DC/CF/EXC/HB OON/NATAMER SOB (R. 1/15)

# BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202) D.C. Individual Exchange Products Rates Effective 1/1/2015 HIOS Product IDs

**ACA Products in Projection Period** 

											Projected
IIIOC Deservices ID	HIOS Product Name	HIOS Plan ID	Suffix	HIOS Plan Name	On/Off	Donado est Tomas	Abortion	A -t   1 \ / -		Unique	Members
HIOS Product ID					Exchange	Product Type		Actuarial Value		Plan	12/31/2015
86052DC040	BlueChoice	86052DC0400004	01	BlueChoice Young Adult \$6600	On	Catastrophic	Yes		Catastrophic	No	1,158
86052DC041	BlueChoice HSA	86052DC0410001	01	BlueChoice HSA Bronze \$4000	On	HMO	Yes		Bronze	No	2,497
86052DC041	BlueChoice HSA	86052DC0410002	01	BlueChoice HSA Bronze \$6000	On	HMO	Yes		Bronze	No	2,124
86052DC041	BlueChoice HSA	86052DC0410003	01	BlueChoice HSA Silver \$1300 Base	On	нмо	Yes	69.6%		No	2,164
86052DC041	BlueChoice HSA	86052DC0410003	06	BlueChoice HSA Silver \$1300 94%	On	нмо	Yes	93.2%		No	-
86052DC041	BlueChoice HSA	86052DC0410003	05	BlueChoice HSA Silver \$1300 87%	On	HMO	Yes	87.9%		No	-
86052DC041	BlueChoice HSA	86052DC0410003	04	BlueChoice HSA Silver \$1300 73%	On	нмо	Yes	73.5%	Silver	No	329
86052DC042	BlueChoice Plus	86052DC0420002	01	BlueChoice Plus Silver \$2500 Base	On	POS	Yes	70.2%	Silver	No	474
86052DC042	BlueChoice Plus	86052DC0420002	06	BlueChoice Plus Silver \$2500 94%	On	POS	Yes	93.7%	Silver	No	-
86052DC042	BlueChoice Plus	86052DC0420002	05	BlueChoice Plus Silver \$2500 87%	On	POS	Yes	87.9%	Silver	No	-
86052DC042	BlueChoice Plus	86052DC0420002	04	BlueChoice Plus Silver \$2500 73%	On	POS	Yes	73.9%	Silver	No	72
86052DC042	BlueChoice Plus	86052DC0420001	01	BlueChoice Plus Bronze \$5500	On	POS	Yes	61.5%	Bronze	No	755
86052DC040	BlueChoice	86052DC0400002	01	BlueChoice Gold \$0	On	нмо	Yes	79.3%	Gold	No	919
86052DC040	BlueChoice	86052DC0400003	01	BlueChoice Gold \$1000	On	нмо	Yes	78.3%	Gold	No	1,603
86052DC040	BlueChoice	86052DC0400001	01	BlueChoice Silver \$2000 Base	On	нмо	Yes	69.0%	Silver	No	918
86052DC040	BlueChoice	86052DC0400001	06	BlueChoice Silver \$2000 94%	On	нмо	Yes	93.2%	Silver	No	-
86052DC040	BlueChoice	86052DC0400001	05	BlueChoice Silver \$2000 87%	On	нмо	Yes	87.7%	Silver	No	-
86052DC040	BlueChoice	86052DC0400001	04	BlueChoice Silver \$2000 73%	On	нмо	Yes	72.8%	Silver	No	139
86052DC043	HealthyBlue	86052DC0430001	01	HealthyBlue Gold \$1500	On	POS	Yes	82.0%	Gold	No	1,020
86052DC043	HealthyBlue	86052DC0430002	01	HealthyBlue Platinum \$0	On	POS	Yes	89.8%	Platinum	No	3,626
	1 /			1 / /-	1 -						17.800

**Existing Products Included in Experience Period** 

Existing Froducts include	T Experience remou	1			_			
		Contracts, as of			To	tal Allowed		
		· ·			10			
HIOS Product ID	HIOS Product Name	12/31/2013	Member Months	Total Premium		Claims	Incu	urred Claims
86052DC002	BlueChoice HMO Saver	15	377	\$ 66,800	\$	33,817	\$	26,682
86052DC004	BlueChoice HMO Open Enrollment	1,350	21,110	\$ 5,897,983	\$	12,039,175	\$	10,954,431
86052DC005	BlueChoice HMO HIPAA	32	352	\$ 230,261	\$	193,255	\$	172,088
86052DC006	HealthyBlue Triple Option	88	1,574	\$ 357,262	\$	303,705	\$	226,491
86052DC007	HealthyBlue Dual Option HSA	2	40	\$ 6,006	\$	1,767	\$	200
86052DC020	BlueChoice HMO Standard	68	1,406	\$ 6,528,754	\$	275,415	\$	247,133
86052DC021	BlueChoice HMO HSA	43	887	\$ 121,565	\$	426,161	\$	373,505
86052DC022	HealthyBlue 2.0	1,253	14,548	\$ 2,601,932	\$	2,485,283	\$	1,913,449
86052DC029	BlueChoice Group Conversion	6	70	\$ 30,899	\$	8,050	\$	7,404
86052DC034	HealthyBlue Advantage HSA	276	2,596	\$ 316,105	\$	275,206	\$	123,184
	Total	3,133	42,960	\$ 16,157,567	\$	16,041,833	\$	14,044,566

6/13/2014 5 HIOS Product IDs

### D.C. Individual Exchange Products Rates Effective 1/1/2015

Acronym	Definition
ВС	CareFirst BlueChoice Inc.
AV	Actuarial Value
Med	Medical
Rx	Prescription Drugs
Non-CDH	Non-Consumer Driven Health
CDH	Consumer Driven Health
HSA	Health Savings Account
HRA	Health Reimbursement Account
PPO	Preferred Provider Organization
PPO HSA	Preferred Provider Organization Health Savings Account
PPO HRA	Preferred Provider Organization Health Reimbursement Account
DICR	Desired Incurred Claims Ratio
MLR	Medical Loss Ratio (as defined by PPACA)
IBNR	Incurred But Not Reported
IAF	Income Adjustment Factors
PCP	Primary Care Physician
ER	Emergency Room
OON	Out of Network
IP	Inpatient
ОР	Outpatient
Prof	Professional
ООР	Out of Pocket
Co-ins	Coinsurance

### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### IND64- DISTRICT OF COLUMBIA BLUECHOICE RATE CHANGE SUMMARY 1 9 10 11 12 13 14 15 RATE FILING **ACTUALS A/O 05/12/14** Projected Members 12/31/14 Actual-HHS HHS Base Base **PUBLIC PUBLIC** Filing ΑV Rate ΑV Rate Benefit Plan ON-EXCH ON-EXCH 1/1/14 1/1/15 FPL % 2014 2015 Δ 1 Catastrophic/Young Adult 675 6% 334 7% 0% N/A \$ N/A \$ 123 24.1% 99 2 3 **Bronze Plans** BlueChoice HSA Bronze \$4,000 1,654 15% 720 0.601 \$ 198 12.5% 4 14% -1% 176 0.601 \$ BlueChoice Plus Bronze \$5,500 945 9% 218 4% -5% 0.613 \$ 209 \$ 7.2% 5 0.615 224 9% 612 3% 0.592 BlueChoice HSA Bronze \$6,000 945 12% 171 0.592 6 191 12.0% 7 Subtotal: 3.544 33% 1.550 30% -3% 0.599 Ś 178 0.600 Ś 199 11.5% 8 9 Silver Plans 10 BlueChoice HSA Silver \$1,300 100-150% 348 3% 0% -3% 0.932 \$ 245 0.932 \$ 263 7.4% 151%-200% -4% 0.877 \$ 11 387 4% 0% 245 0.879 \$ 263 7.4% 12 201-2509 345 3% 95 2% -1% 0.735 \$ 245 0.735 \$ 263 7.4% 0% 13 251-400% 0% 0% 401% 10% 2% 14 1,080 624 12% 0.696 \$ 245 0.696 \$ 263 7.4% 15 Subtotal: 2.160 20% 719 14% -6% 0.702 S 245 0.702 \$ 263 7.4% 16 0.932 \$ 17 BlueChoice Silver \$2,000 100-150% 217 2% 0% -2% 249 0.932 \$ 280 12.5% 18 151%-200% 242 2% 0% -2% 0.878 \$ 249 0.877 \$ 280 12.5% 19 201-250% 216 2% 40 1% -1% 0.726 \$ 249 0.728 \$ 280 12.5% 20 251-400% 0% 0% 0% 21 401%-675 6% 265 5% -1% 0.688 \$ 249 0.690 \$280 12.5% 22 Subtotal: 1,350 13% 305 6% -7% 0.693 \$ 249 0.695 \$ 280 12.5% 23 24 BlueChoice Plus Silver \$2.500 100-150% 152 1% 0% -1% 0.937 \$ 266 0.937 \$ 279 4.6% 25 151%-200% 169 2% 0% -2% 0.878 \$ 0.879 4.6% 266 \$ 279 201-250% 151 1% 0% -1% 0.739 \$ 0.739 \$ 26 21 266 279 4.6% 27 251-400% 0% 0% 0% -2% 4.6% 28 401%-4% 137 3% 473 0.701 \$ 266 0.702 \$ 279 29 Subtotal: 945 9% 157 3% -6% 0.706 S 266 0.707 \$ 4.6% 30 31 **Gold Plans** 32 BlueChoice Gold \$0 810 8% 265 5% -2% 0.793 \$ 333 0.793 \$ 343 2.8% 7% 33 BlueChoice Gold \$1,000 203 2% 462 9% 0.783 \$ 284 0.783 \$ 333 17.3% HealthyBlue Gold \$1,500 6% 0% 34 608 294 6% 0.820 \$ 335 0.820 372 11.0% 1,620 15% 20% 5% 35 Subtotal: 1,021 0.796 \$ 311 0.796 \$ 347 11.3% 36 37 Platinum Plans 38 HealthyBlue Platinum \$0 473 4% 1,045 20% 16% 0.900 \$ 380 0.898 \$ 454 19.3% 39 BlueChoice 40 10,766 100% 5.132 100% 0.732 \$ 257 0.731 \$ 291 13.4% 41 42 LOW RENEWAL (Minimum): 2.8% HIGH RENEWAL (Maximum): 43 24.1%

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 IND64- DISTRICT OF COLUMBIA CFI RATE CHANGE SUMMARY

	1	INI 3	J64- DISTRICT OF	F COLUIV	IBIA CFI RATE CH	ANGE SU	MIMIARY 10	11	1	2 13	14	15
	1	3	I 4	0	,	9	10	11	1	13	14	15
				1		ĺ						
			RATE FILIN	IG	ACTUALS A/O 0	5/12/14						
			rojected Member	s 12/31/1								
							Actual-	HHS	Bas		Base	
	D (C) Dl	501	PUBLIC	۰,	PUBLIC	0/	Filing	AV	Rat		Rate	
1	Benefit Plan	FPL	ON-EXCH 675	<u>%</u> 5%	ON-EXCH 334	<u>%</u> 5%	$\frac{\Delta}{0\%}$	2014 N/A	1/1/1 \$ 99		1/1/15 \$ 123	<u>∆</u> 24.1%
2	Catastrophic/Young Adult		6/3	370	334	3/0	076	IN/A	ج ر <sub>د</sub>	IN/A	Ş 123	24.1%
3	Bronze Plans											
4	BluePreferred HSA Bronze \$3,500		1,181	9%	311	5%	-4%	0.612	\$ 238	0.612	\$ 263	10.4%
5	BlueChoice HSA Bronze \$4,000		1,654	12%	720	11%	-1%	0.601	\$ 176	0.601	\$ 198	12.5%
6	BlueChoice Plus Bronze \$5,500		945	7%	218	3%	-4%	0.613	\$ 209		\$ 224	7.2%
7	BlueChoice HSA Bronze \$6,000		945	7%	612	9%	2%	0.592	\$ 173		\$ 191	12.0%
8	Subtotal:		4,725	35%	1,861	28%	-7%	0.601	\$ 188	0.602	\$ 210	11.2%
9	C'I - DI											
10 11	<u>Silver Plans</u> BlueChoice HSA Silver \$1,300	100-150%	348	3%		0%	-3%	0.932	\$ 245	0.932	\$ 263	7.4%
12	Bidechoice H3A Sliver \$1,500	151%-200%	387	3%		0%	-3%	0.932	\$ 245		\$ 263	7.4%
13		201-250%	345	3%	95	1%	-1%	0.735	\$ 245		\$ 263	7.4%
14	_	251-400%	3.3	0%	- 33	0%	0%	0.755	y	0.755	γ <u>200</u>	7.170
15		401%+	1,080	8%	624	9%	1%	0.696	\$ 245	0.696	\$ 263	7.4%
16	Subtotal:		2,160	16%	719	11%	-5%	0.702	\$ 245	0.702	\$ 263	7.4%
17												
18	BluePreferred HSA Silver \$1,500	100-150%	152	1%		0%	-1%		\$ 303		\$ 314	4.1%
19		151%-200%	169	1%		0%	-1%	0.873	\$ 300		\$ 314	4.1%
20	_	201-250%	151	1%	43	1%	0%	0.737	\$ 300	0.737	\$ 314	4.1%
21		251-400%	470	0%	205	0%	0%	0.004	ć 20.	0.004	ć 244	1.10/
22 23	Subtotal:	401%+	473 <b>945</b>	4% <b>7%</b>	285 <b>328</b>	4% <b>5%</b>	1% - <b>2%</b>	0.684 <b>0.691</b>	\$ 30: \$ 30:		\$ 314 \$ 314	4.1%
23	Subtotal.		343	170	320	3/0	-276	0.091	ş 30.	0.031	<b>3</b> 314	4.176
25	BlueChoice Silver \$2,000	100-150%	217	2%		0%	-2%	0.932	\$ 249	0.932	\$ 280	12.5%
26		151%-200%	242	2%		0%	-2%	0.878	\$ 249		\$ 280	12.5%
27		201-250%	216	2%	40	1%	-1%	0.726	\$ 249	0.728	\$ 280	12.5%
28	<del></del>	251-400%		0%		0%	0%					
29		401%+	675	5%	265	4%	-1%	0.688	\$ 249		\$ 280	12.5%
30	Subtotal:		1,350	10%	305	5%	-5%	0.693	\$ 249	0.695	\$ 280	12.5%
31												
32	BlueChoice Plus Silver \$2,500	100-150%	152	1%		0%	-1%		\$ 266		\$ 279	4.6%
33		151%-200%	169	1%	24	0% 0%	-1%	0.878	\$ 266 \$ 266		\$ 279 \$ 279	4.6%
34 35	_	201-250% 251-400%	151	1% 0%	21	0%	-1% 0%	0.739	\$ 266	0.739	\$ 279	4.6%
36		401%+	473	4%	137	2%	-1%	0.701	\$ 266	0.702	\$ 279	4.6%
37	Subtotal:	101701	945	7%	157	2%	-5%	0.706	\$ 260		\$ 279	4.6%
38												
39	Gold Plans											
40	BlueChoice Gold \$0		810	6%	265	4%	-2%	0.793	\$ 333		\$ 343	2.8%
41	BluePreferred Gold \$500		405	3%	352	5%	2%	0.783	\$ 376		\$ 425	13.3%
42	BlueChoice Gold \$1,000		203	2%	462	7%	5%	0.783	\$ 284		\$ 333	17.3%
43	HealthyBlue Gold \$1,500		608	5%	294	4%	0%	0.820	\$ 335		\$ 372	11.0%
44	Subtotal:		2,025	15%	1,373	21%	6%	0.793	\$ 328	0.793	\$ 367	11.9%
45 46	Distinue Die											
46 47	<u>Platinum Plans</u> HealthyBlue Platinum \$0		473	4%	1,045	16%	12%	0.900	\$ 380	0.898	\$ 454	19.3%
48	BluePreferred Platinum \$0		203	2%	508	8%	6%	0.882	\$ 469		\$ 541	15.3%
49	Subtotal:		675	5%	1,554	23%	18%	0.882	\$ 409		\$ 482	17.8%
50	TOTAL:		13,500	100%	6,631	100%	0%		\$ 281		\$ 317	13.0%
51	TOTAL		100%	100%	100%	100%	370		, 20.	1	- 51/	13.0,0
52			100/3	15070	100/0	100/0				1		
53										1		
53	BlueChoice		10,766	80%	5,132	77%	-2%	0.732	\$ 25	0.731	\$ 291	13.4%
54	GHMSI		2,734	20%	1,499	23%	2%	0.761	\$ 363		\$ 406	12.1%
56	Subtotal:		13,500	100%	6,631	100%	0%	0.738	\$ 283		\$ 317	13.0%
57					•							
58	PPO/HMO Ratio:								1.43		1.39	
59	LOW RENEWAL (Minimum):											2.8%
60	HIGH RENEWAL (Maximum):											24.1%

# D.C. Individual Exchange Products Rates Effective 1/1/2015 Morbidity Impact on Small Group/Individual HMO/PPO combined

The current combined Individual/Small Group non-Grandfathered pool is expected to increase from approximately 72,700 members today to approximately 94,000 members in 2015. This 21,300 member increase is expected to come from an influx of the following new entrants:

- a) Prior IND64- grandfathered members (Underwritten, HIPAA, Group Conversion, Open Enrollment)  $^{\sim}$ 1,100 members
- b) Former large group enrollees ~2,000 members
- c) Former small group enrollees ~500 members
- d) Newly insured entrants who were formerly uninsured ~3,000 members
- e) Congress ~10,100 members
- f) Competitors ~4,600 members

The estimated average morbidity of these 21,300 new entrants is approximately 0.99 compared to the current Small Group/Individual merged pool and when blended with the 1.00 morbidity of the current pool, yields a resultant 2015 morbidity of 1.00 in relation to the current non-Grandfathered pool.

#### D.C. Individual & Small Group Products - Rate Filing Effective 1/1/2014

BlueChoice D.C. Individual Non-Medigap & Small Group Allowed PMPM Projection (Includes EHB and Non-EHB Claims) - Non-Grandfathered Business Only - 1/1/2014 (Merged)

			<del>_</del>			<del>-</del>							
	Begin	End	Mid-point		Months of Trend	1							
Experience Period	1/1/2013	12/31/2013	7/1/2013			pd through	3/31/2014						
Rating Period	1/1/2015	12/31/2015	7/1/2015		24.0								
Experience Period Summary	Total												
Experience Period Premiums	\$ 137,679,176												
MLR Rebates (enter as negative)	\$ -												
Net Experience Period Premiums	\$ 137,679,176												
Experience Period Paid Claims (Non-Capitated)	\$ 123,160,041												
Completion Factor	0.99												
Experience Period Incurred Claims (Non-Capitated)	\$ 123,866,461												
Capitations	\$ 713,706												
Rx Rebates	\$ (2,892,799)												
Other Manual Claims	\$ -												
Total Experience Period Claims	\$ 121,687,368												
Experience Period Loss Ratio (Before MLR Rebates)	88.38%												
Experience Period Loss Ratio (After MLR Rebates)	88.38%												
Experience Period Loss Ratio (System Claims Only)	89.97%												
Experience Period Member Months	438,476												
Average Members	36,540												
End of Experience Period Contract	25,258												
End of Experience Period Members	40,243												
Experience Period Allowed Claims (System Only)	\$ 139,164,193												
Adjustments	\$ (2,179,093)												
Total Adjusted EP Allowed Claims	\$ 136,985,100												
EP Paid / Allowed Ratio	88.8%												
Service Category Level Projection											•		
Service Category Experience Period Allowed	Utilization Measure	EP Units	EP Allowed \$	Other	Rx Rebates	Net Allowed				rend Inputs Utilization Trend			
Inpatient	Admits	1,968		- 9		\$ 27,068,642			7.0%	1.0%			
Outpatient	Visits	19,978		- 9		\$ 24,411,199			9.5%	0.0%			
Professional	Visits	321,550		- 9		\$ 46,066,170			0.0%	4.5%			
Other	Services	22,097		- 9		\$ 5,659,419			0.0%	6.0%			
Rx	Scripts	300,654		- 5		,,			7.0%	1.0%			
Capitation	Average Members	36,540		- 5					2.0%	0.0%			
Total	Average members	30,540		- \$					2.070	0.070			
Check (excluding capitations)			16,041,833 \$	- 9		\$ 130,303,100							
РМРМ				- \$	(6.60)	\$ 312.41							
													Effective Allowed
		Experie	nce Period		<b>Projection Factors</b>						Projected		PMPM
Service Category Experience Period Allowed	Utilization Measure	Util / 1000	Unit Cost	PMPM	Population Risk / Morbidity*	Other	Cost Factor	<b>Utilization Factor</b>	Total Factor	Util / 1000	Unit Cost	PMPM	Annual Trend
Inpatient	Admits	53.86	\$ 13,753.39 \$	61.73	1.00	0.99	1.145	1.020	1.16	54.95	\$ 15,656.85	\$ 71.69	8.1%
Outpatient	Visits	546.75	\$ 1,221.89 \$	55.67	1.00	0.99	1.199	1.000	1.19	546.75		\$ 66.37	9.5%
Professional	Visits	8,800.02	\$ 143.26 \$	105.06	1.00	1.04	1.000	1.092	1.13	9,609.84		\$ 119.23	4.5%
Other	Services	604.74		12.91	1.00	1.29	1.000	1.124		679.49		\$ 18.77	6.0%
Rx	Scripts	8,228.15		75.41	1.00	0.96	1.145	1.020	1.12	8,393.54		\$ 84.61	8.1%
Capitation	Benefit Period	1,000.00	\$ 19.53	1.63	1.00	0.96	1.040	1.000	1.00	1,000.00	\$ 19.45	\$ 1.62	2.0%
Total			\$	312.41			-		Projected Allow	ed Claims PMPM (	EHB + Non-EHB)	\$ 362.29	7.0%
			<u> </u>						Non	EHR Claims In Dro	iacted DMDM**	1 20	

\* Please refer to page 74 for more information.

Non-EHB Claims In Projected PMPM\*\*

Index Rate for EHB \$

1.20

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Trend Support - Combined

		Experience Period Actual Trend		Projection Per	iod Trend	Difference Exp vs. Proj trend		
		Rolling-12 mon	th trend	Rolling-12 mo	nth trend			
	Total Allowed	Unit Cost	Utilization	Unit Cost	Utilization	Unit Cost	Utilization	
Inpatient	\$ 27,068,642	9.0%	-0.6%	7.0%	1.0%	-2.0%	1.6%	
Outpatient	\$ 24,411,199	9.3%	-1.8%	9.5%	0.0%	0.2%	1.8%	
Professional	\$ 46,066,170	-0.2%	3.2%	0.0%	4.5%	0.2%	1.3%	
Other	\$ 5,659,419	-0.4%	8.5%	0.0%	6.0%	0.4%	-2.5%	
Rx	\$ 35,958,763	5.2%	-0.4%	7.0%	1.0%	1.8%	1.4%	
<b>Total Trend (Cost and</b>								
<b>Utilization Combined)</b>	\$ 139,164,193	4.7%	0.9%	4.8%	2.2%	0.2%	1.3%	
			5.6%		7.0%		1.5%	

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Reinsurance Estimate

#### **BC** Benefit Factor Modeling

Part   Part	Base 2013 MSGR CPD	Project	Projected 2015 Total	Projected 2015 Total CPD	Projected 2015 Total CPD
	DBADBA Ć 200.00	Droi DA	Droi DMDM	Droi DAADAA	Proj PMPM \$ 240.18 From
		•	Proj PMPM Calc PMPM	The state of the s	
1-\$ 49		Freque	Frequency		
0 - \$ 99         3.29%         \$ 78.28           0 - \$ 149         3.86%         \$ 124.83           10 - \$ 199         3.27%         \$ 174.47           10 - \$ 249         2.85%         \$ 225.38           200 - \$ 24,999         0.13%         \$ 24,578.29           200 - \$ 29,999         0.49%         \$ 27,509.24           200 - \$ 34,999         0.35%         \$ 32,446.11           200 - \$ 44,999         0.19%         \$ 42,497.79           200 - \$ 49,999         0.15%         \$ 47,627.49           200 - \$ 54,999         0.15%         \$ 47,627.49           200 - \$ 54,999         0.10%         \$ 5,559.99           200 - \$ 54,999         0.10%         \$ 5,7587.06           200 - \$ 59,999         0.10%         \$ 77,675.06           200 - \$ 74,999         0.06%         \$ 76,656.07           200 - \$ 74,999         0.06%         \$ 77,675.06           200 - \$ 79,999         0.04%         \$ 77,675.06           200 - \$ 94,999         0.03%         \$ 72,784.83           200 - \$ 104,999         0.03%         \$ 72,784.83           200 - \$ 100,999         0.03%         \$ 72,721.12           200 - \$ 100,999         0.03%         \$ 72,721.12				18.48% \$ -	
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		Net	Net Reinsurance f		Net Reinsurance for Plan Derivation Tab \$

### d.b.a. CareFirst BlueCross BlueShield

#### (NAIC # 96202)

#### D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Single Risk Pool Desired Incurred Claims Ratio (DICR) and Average Pool Renewal

	Total					
Projected Allowed Claims PMPM (EHB and NonEHB)	\$	363.16				
Projected Paid / Allowed Ratio		66.5%				
Reinsurance Factor		94.9%				
		PMPM	%			
Projected Paid Claims (+ Capitations)	\$	229.18	74.0%			
Admin Costs	\$	42.00	13.6%			
Patient Outcome Tax	\$	0.18	0.1%			
Reinsurance						
Risk Adjustment User Fees	\$	0.08	0.0%			
Broker Commissions & Fees	\$	8.67	2.8%			
Contrib to Reserve	\$	-	0.0%			
Invst Income Credit	\$	(0.00)	0.0%			
Premium Taxes/Community Health Investment	\$	6.19	2.0%			
Assessment Fees	\$	0.13	0.0%			
Federal Income Tax	\$	-	0.0%			
State Income Tax	\$	-	0.0%			
Incentive Program	\$	7.00	2.3%			
Exchange Fee (2015)	\$	3.10	1.0%			
General Insurer Tax	\$	9.91	3.2%			
Exchange Fee (2014)	\$	3.10	1.0%			
Total	\$	309.53	100.0%			
i = incurred Claims	\$	241.56				
q = quality improvement	\$	2.63				
p = earned premiums	\$	306.88				
t = state and federal taxes	\$ \$ \$	19.29				
f = licensing and regulatory fee including reinsurance	\$	3.80				
n = risk corridor/risk adjustment payments	\$	-				
r = risk corridor/risk adjustment receipts	\$	-				
s - Reinsurance receipts	\$	16.08				
c = credibility adjustment		0%				
		222.40				
Numerator	\$	228.10				
Denominator (same as p - t - f)	\$	283.79				
Adjusted MLR		80.38%				
QI adjustment:						
~ · · · · · · · · · · · · · · · · · · ·						
2013 Care data	\$	15,131,148				
Care data removed from claims for MLR purposes		(91,377)				
Quality Improvement Expenses	\$	255,968				
Net QI adjustment	\$ \$ \$	164,591				
QI Adjustment as % of care	Ŧ	1.09%				
		2.03/0				
$MLR = [(i + q - s + n - r)/{(p + s - r)}]$						
n + r) - t - f - (s - n + r)}] +						
C						

Denominator simplies to: p-t-f

6/13/2014 13 DICR

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 IND64- DC BLUECHOICE PLAN LEVEL DERIVATIONS

	1	2	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	24	25
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		Exchange 2015	2015		RATE (Ave			Exch		KATE					("HB5")		KAIE	Pricing AV		Allowab	le Rating	Factors	RATES
		Projected	Projected		ALW		Risk	User		(Post-	Cost	Network	Non-		Distrib		(Plan-	(vs	HHS		ı		KATES
	Benefit Plan	EMMs	EMMs	0/	EHB)	Doine	Adj		Cumul	MLA)	Share	& UM	EHB	Cotos		Cumul	, .	Plat)	-	A ===	Coo	Cumul	1015
1	BlueChoice: Catastrophic/Young Adult	12.418	12,418	7% 7%	\$361	Reins. 0.948	1.000	Fees 1.000	Cumul. 0.948	\$342	0.379	0.995	1.006	<u>Catas</u> 0.740	<u>&amp; Admin</u> 1.351	<u>Cumul.</u> 0.379	<u>Level)</u> \$130	27.2%	<u>AV</u> 59.8%	Age 0.950	<u>Geo</u> 1.000	Cumul. 0.950	1Q15 \$123
2	BlueChoice: Catastrophic/Young Adult	12,416	12,416	/ 70	\$301	0.948	1.000	1.000	0.948	<b>3342</b>	0.379	0.995	1.006	0.740	1.551	0.379	\$130	27.270	39.6%	0.950	1.000	0.950	\$125
3	Bronze Plans																						
4	BlueChoice HSA Bronze \$4.000	26.771	26.771	14%	\$361	0.948	1.000	1.000	0.948	\$342	0.450	0.995	1.006	1.000	1.351	0.609	\$209	43.7%	60.1%	0.950	1.000	0.950	\$198
5	BlueChoice Plus Bronze \$5,500	8.099	8.099	4%	\$361	0.948	1.000	1.000	0.948	\$342	0.502	1.009	1.006	1.000	1.351	0.687	\$235	49.3%	61.5%	0.950	1.000	0.950	\$224
6	BlueChoice HSA Bronze \$6,000	22,766	22,766	12%	\$361	0.948	1.000	1.000	0.948	\$342	0.435	0.995	1.006	1.000	1.351	0.588	\$201	42.2%	59.2%	0.950	1.000	0.950	\$191
7	Subtotal:	57,636	57.636	30%	\$361	0.948	1.000	1.000	0.948	\$342	0.451		1.006	1.000	1.351	0.612	\$209	43.9%	60.0%	0.950	1.000	0.950	\$199
8		,	,		7					7							7						
9	Silver Plans																						
10	BlueChoice HSA Silver \$1,300	26,726	26,726	14%	\$361	0.948	1.000	1.000	0.948	\$342	0.597	0.995	1.006	1.000	1.351	0.808	\$277	57.9%	69.6%	0.950	1.000	0.950	\$263
11	BlueChoice Silver \$2,000	11,338	11,338	6%	\$361	0.948	1.000	1.000	0.948	\$342	0.636	0.995	1.006	1.000	1.351	0.860	\$294	61.6%	69.0%	0.950	1.000	0.950	\$280
12	BlueChoice Plus Silver \$2,500	5,849	5,849	3%	\$361	0.948	1.000	1.000	0.948	\$342	0.625	1.009	1.006	1.000	1.351	0.857	\$293	61.4%	70.2%	0.950	1.000	0.950	\$279
13	Subtotal:	43,913	43,913	23%	\$361	0.948	1.000	1.000	0.948	\$342	0.611	0.997	1.006	1.000	1.351	0.827	\$283	59.3%	69.6%	0.950	1.000	0.950	\$269
14																							
15	Gold Plans																						
16	BlueChoice Gold \$0	9,853	9,853	5%	\$361	0.948	1.000	1.000	0.948	\$342	0.779	0.995	1.006	1.000	1.351	1.054	\$361	75.6%	79.3%	0.950	1.000	0.950	\$343
17	BlueChoice Gold \$1,000	17,187	17,187	9%	\$361	0.948	1.000	1.000	0.948	\$342	0.757	0.995	1.006	1.000	1.351	1.023	\$350	73.4%	78.3%	0.950	1.000	0.950	\$333
18	HealthyBlue Gold \$1,500	10,933	10,933	6%	\$361	0.948	1.000	1.000	0.948	\$342	0.835	1.009	1.006	1.000	1.351	1.144	\$392	82.0%	82.0%	0.950	1.000	0.950	\$372
19	Subtotal:	37,973	37,973	20%	\$361	0.948	1.000	1.000	0.948	\$342	0.785	0.999	1.006	1.000	1.351	1.066	\$365	76.4%	79.6%	0.950	1.000	0.950	\$347
20																							
21	<u>Platinum Plans</u>																						
22	HealthyBlue Platinum \$0	38,874	38,874	20%	\$361	0.948	1.000	1.000	0.948	\$342	1.018	1.009	1.006	1.000	1.351	1.395	\$478	100.0%	89.8%	0.950	1.000	0.950	\$454
23	Subtotal:	38,874	38,874	20%	\$361	0.948	1.000	1.000	0.948	\$342	1.018	1.009	1.006	1.000	1.351	1.395	\$478	100.0%	89.8%	0.950	1.000	0.950	\$454
24	·																						
25	TOTAL:	190,814	190,814	100%	\$361	0.948	1.000	1.000	0.948	\$342	0.665	1.000	1.006	0.983	1.351	0.896	\$307	64.3%	73.0%	0.950	1.000	0.950	\$291
26	Average:	15,901	15,901												74.0%		·						

27

28 Cost-Share Factor = Internal/Carrier-Specific Pricing AV, H.S.A/Non-H.S.A., Benefit Generosity/Induced Demand.

29 Catastrophic Factor = Adjusting rate downwards for inaccuracy of compressed CMS "3:1" curve versus internal ratio of "4.5:1."

30 Network = HMO Open Access and PPO/RPN.

## D.C. Individual Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Ind<65					Projec	tion Factor						
									Out of			
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive No	etwork Fee		Early	Total Other
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>
Inpatient	0.995	1.000	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	0.982
Outpatient	0.995	1.000	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	0.982
Professional	0.995	1.000	1.011	1.000	1.015	1.000	1.000	0.978	0.998	1.000	1.000	0.997
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.978	0.998	1.000	1.000	1.284
Rx	0.995	1.000	1.011	0.924	1.000	1.004	1.041	0.978	0.998	1.000	1.000	0.949
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957

#### BlueChoice, Inc.

## DC Small Group On & Off Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Small Group	Projection Factor												
		Out of											
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive N	etwork Fee		Early	<b>Total Other</b>	
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>	
Inpatient	1.000	1.000	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	0.996	
Outpatient	1.000	1.000	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	0.996	
Professional	1.000	1.000	1.011	1.000	1.049	1.000	1.000	0.970	0.998	1.000	1.017	1.045	
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.970	0.998	1.000	1.017	1.296	
Rx	1.000	1.000	1.011	0.924	1.000	1.004	1.041	0.970	0.998	1.000	1.017	0.962	
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957	

#### BlueChoice, Inc.

## DC Combined On & Off Exchange Products Rates Effective 1/1/2015 Calculation of Other Projection Factors

Combined	Projection Factor											
									Out of			
Service		Pediatric		<b>Pharmacy Benefit</b>	Autism	Mandatory		Incentive No	etwork Fee		Early	<b>Total Other</b>
Category	Maternity	Dental	Demographics	Manager Change	Benefit	Generics	Sovaldi	Program	Change	Vision	Renewals	<b>Projection Factor</b>
Inpatient	0.999	1.000	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	0.994
Outpatient	0.999	1.000	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	0.994
Professional	0.999	1.000	1.011	1.000	1.045	1.000	1.000	0.971	0.998	1.000	1.015	1.039
Other	1.000	1.301	1.011	1.000	1.000	1.000	1.000	0.971	0.998	1.000	1.015	1.294
Rx	0.999	1.000	1.011	0.924	1.000	1.004	1.041	0.971	0.998	1.000	1.015	0.961
Capitation	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.957	1.000	0.957

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Support for "Other" adjustment factors

Early Renewal Factor Derivation:			Item	Calculation
		Allowed Claims		
Early Renewal (Small Group Only)		PMPM		
Experience Period Total Allowed PMPM of Early renewing cohort	\$	397.23	-1	
Experience Period Total Allowed PMPM of Non-Early renewing cohort	\$	419.26	-2	
Combined Experience Period Total Allowed PMPM	\$	412.06	(3)	
Early Renewal Adjustment Factor (Small Group Only)		1.7%	-4 =	(2) / (3)-1
Early Renewal Adjustment Factor (Blended Across Single Risk Pool)		1.5%		
Rx Discount Factor Derivation (Based on CFI Total Book of Business Data)				
Grand Total New Allowed	\$	1,154,386,773	(1)	
Grand Total Old Allowed	, \$	1,249,560,894	(2)	
\$ Difference	\$	(95,174,121)	(3)	
% Difference		-7.6%	(4)	= (3)/(2)
Mandatory Generic Factor Derivation (Based on CFI Total Book of Business Data)				
Total \$ Impact Due to Mandatory Generic Drugs	\$	4,594,160	(1)	
Total 2013 Drug Claims	\$	1,249,560,894	(2)	
% Increase in Drug Paids		0.4%	(3) =	(1)/(2)
Sovaldi Factor Derivation		•		
		4.000/	(4)	
% Impact to total experience period allowed PMPM		1.00%	(1)	
Experience Period Allowed Rx	\$	75.41	(2)	
Total Experience Period Allowed	\$	312.41	(3)	(4) * (0)
\$ Amount of Sovaldi Drug	\$	3.12	(4) =	(1) * (3)
Sovaldi Impact to Rx Only		4.10%	(5)	= (4) / (2)
Changes in treatment of ABA services				
<u>Ind64-</u>				
\$ Impact to Experience Period Allowed PMPM	\$	1.74	(1)	
Experience Period Allowed PMPM for Professional Services	\$	112.48	(2)	
Changes in treatment of ABA services - Impact (to Ind64- Professional only)		1.5%	(3) =	(1)/(2)
Small Group				
\$ Impact to Experience Period Allowed PMPM	\$	5.15	(4)	
Experience Period Allowed PMPM for Professional Services	\$	104.25	(5)	
Changes in treatment of ABA services - Impact (to Small Group Professional only)	•	4.9%		(4)/(5)
Changes in treatment of ABA services - Impact (Blended Across Single Risk Pool)		4.5%		
Demographic Factor Derivation				
Demographic Impact (Blended Across Single Risk Pool)		1.1%		
For Cabadula Channe Out of National coming are				
Fee Schedule Change - Out-of-Network service area				

#### Fee Schedule Change - Out-of-Network service area

We were able to reduce a portion of our Out-of-Network fee shedule or NP3. The result is a positive impact on savings and thus a

negative impact on claims experience.

The value below represents the expected savings and is applied to the each service category (except capitation) of the Index Rate Derivation. It is specifically applied to all of the "Other Projection Factors".

Fee Schedule Change - Out-of-Network service area	-0.2%	
Changes in Maternity Utilization (Ind64- Only)		
\$ PMPM Impact to total experience period allowed PMPM	\$ (1.73)	(1)
Total Experience Period Allowed	\$ 370.32	(2)
Changes in Maternity Utilization - Impact (Ind64- Only)	-0.5%	(3) = (1)/(2)

Note: Blended adjustments are an average of Ind64- and Small Group adjustments, weighted by claims.

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Derivation of Embedded Pediatric Dental Rate

Projection Period: 1/1/2015 - 12/31/2015

#	Formula	Description	%	PMPM
1	Base D.C. Dental	Allowed PMPM For Members Age 19 and Under Classes 1 -4	\$	16.32
2	Adjustment to D	.C. Benchmark Plan (D.C. FEDVIP)	-1.15%	
3	(3) = (1)*(1+(2)) Adjusted Allowe	d PMPM Classes 1 - 4	\$	16.13
4	Base D.C. Dental	Allowed PMPM For Members Age 19 and Under Class 5 (Ortho)	\$	3.44
5	Adjustment to D	.C. Benchmark Plan	-40%	
6	(6) = (4*(1+(5)) Adjusted Allowe	d PMPM Classes 5 (Ortho)	\$	2.06
7	Estimated Base I	Period Allowed PMPM Adjusted to D.C. Benchmark	\$	18.19
8	Completion Fact	or (Incurred 12, Paid 14)		0.980
9	(9) = (7)/(8) Ultimate Base Po	eriod Allowed PMPM Adjusted to D.C. Benchmark	\$	18.56
10	Assumed Annual	Trend	5.0%	
11	Assumed Trend I	Factor for 24 months	1.103	
12	(12) = (9)*(11) Projected Allowe	ed Pediatric PMPM	\$	20.46
13	Adjustment to D	ental PPO Fee Schedule	0.879	
14	(14) = (12)*(13) Projected Allowe	ed Pediatric PMPM Based on PPO Fee Schedule	\$	17.98
15	Adjustment for F	lanned 1/1/2014 Fee Schedule Increase	1.00	
16	(16) = (14)*(15) Projected Allowe	d Pediatric PMPM Adjusted for Fee Schedule Changes	\$	17.98
13	% of D.C. Small G	roup & Individual, Non-Medigap Market Age 19 and Under	21.6%	
14	(14) = (12)*(13) Projected Allowe	d Pediatric Dental PMPM Spread Over Single Risk Pool	\$	3.89
15	Base Period Othe	er Medical PMPM	\$	12.91
16	(20) = [(18) + (19)] / (19) Projection Facto	r Entered To Adjust Other Medical Category		1.301
17	Impact on Total	Medical and Rx Base Period PMPM		1.012

#### Notes:

- Row 1 Allowed PMPM for experience period of 01/2013 12/2013, pd through 03/2014 for Classes 1- 4
- Row 2 Adjustment factor to account for coverage differences between current plans and DC Benchmark plan for Classes 1 4
- Row 4 Allowed PMPM for experience period of 01/2013 12/2013, pd through 03/2014 for Class 5 (Ortho)
- **Row 5** Adjustment factor to account for coverage differences between current plans and DC Benchmark plan for Class 5 (Ortho), as provided by CareFirst's Dental Network Director.
- Row 11 Projected through 12/31/2015 base on current understanding that all CD exchange member's rates will change on renewal.

Months of Trend	Begin	End	Mid-point	Mo of trend
Experience Period	1/1/2013	12/31/2013	7/1/2013	
Rating Period	1/1/2015	12/31/2015	7/1/2015	24

### D.C. Individual Exchange Products Rates Effective 1/1/2015

## Vision Embedded in Medical Plan Projection Period: 1/1/2015 - 12/31/2015

#### **Derivation of Embedded Pediatric Vision Rate (EHB)**

Small Group Embedded PMPM (Davis Vision Capitation)	3 1	25
% of D.C. Small Group Market Age 19 and Under	22.	6%
Pediatric Vision PMPM Spread Over Small Group Market	0.2	28
Individual, non-Medigap Embedded PMPM (Davis Vision Capitation)	3 1.	77
% of D.C. Individual, non-Medigap Market Age 19 and Under	7.	7%
Pediatric Vision PMPM Spread Over Individual Market	0.:	14
Blended EHB Pediatric Vision PMPM Spread Over Entire Single Risk Pool	0.2	27
<u>Derivation of Embedded Adult Vision Rate (Non-EHB, Individual Market Onloan</u>	<u>y)</u>	
, , , , , , , , , , , , , , , , , , , ,		16
% of D.C. Individual, non-Medigap Market over Age 19	92.	3%
Embedded Adult Vision PMPM Spread Over Individual Market	5 1.0	07
Blended Non-EHB Adult Vision PMPM Spread Over Entire Single Risk Pool	5 0.:	10
<u>Derivation of Projection Factor</u>		
Total Embedded Vision PMPM	<b>5</b> 0.3	27
	_	44
	(0.0	
A change from Experience to Projection Period PiviPivi	, (0.	,,
Total Experience Period Capitation PMPM	5 1.0	63
Projection Factor to Adjust Capitation Category	0.9	

# D.C. Individual Exchange Products Rates Effective 1/1/2015 Impact of new Essential Health Benefits in Individual, Non-Medigap Market

#### Maternity

BlueChoice already offers full maternity coverage to its Individual, Non-Medigap members. Since many competitors do not offer this coverage today, current Individual BlueChoice maternity utilization is high compared to the rest of the Individual market segment. This is projected to decrease to the D.C. Small Group level, where full maternity coverage is standard across insurers.

Individual Util/1000		31.9	Individual Cost	/Case	\$1,521
D.C. Small Group Util/1000		18.2	D.C. Small Gro	up Cost/Case	\$2,269
Expected Change in Util/1000		-13.7	Expected chan	ge in Cost/Case:	\$748
Change in Individual Allowed Cost PMPM	\$	(1.73)			
% Impact		-0.5%			
Impact of Maternity on Individual Market PM	IPM		\$	(1.73)	
Impact on Individual & Small Group Market C	ombine	d PMPM	\$	(0.17)	

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Allowed Maternity Summary

Experience Period Incurred 10/1/12 - 9/30/13

Cost/Case		Cases/1000		Claims PMPM		% of Total PMPM		Allowed Amounts	
	Maternity	]	Maternity		Maternity		Maternity		
Ind PPO HSA	\$966	Ind PPO HSA	16	Ind PPO HSA	\$1.35	Ind PPO HSA	0.6%	Ind PPO HSA	\$65,033,416
Ind PPO non-CDH	\$726	Ind PPO non-CDH	18	Ind PPO non-CDH	\$1.07	Ind PPO non-CDH	0.5%	Ind PPO non-CDH	\$107,693,483
Ind Indemnity	\$2,102	Ind Indemnity	12	Ind Indemnity	\$2.06	Ind Indemnity	0.8%	Ind Indemnity	\$153,151,968
Ind HMO HSA	\$1,799	Ind HMO HSA	30	Ind HMO HSA	\$4.56	Ind HMO HSA	2.1%	Ind HMO HSA	\$23,110,865
Ind HMO non-CDH	\$1,904	Ind HMO non-CDH	23	Ind HMO non-CDH	\$3.70	Ind HMO non-CDH	1.5%	Ind HMO non-CDH	\$17,588,018
Ind HB Triple Option	\$1,882	Ind HB Triple Option	74	Ind HB Triple Option	\$11.69	Ind HB Triple Option	4.3%	Ind HB Triple Option	\$9,779,889
Ind HB HSA	\$2,121	Ind HB HSA	53	Ind HB HSA	\$9.44	Ind HB HSA	2.4%	Ind HB HSA	\$874,503
Ind HB 2.0	\$1,984	Ind HB 2.0	25	Ind HB 2.0	\$4.17	Ind HB 2.0	1.9%	Ind HB 2.0	\$33,682,459
DC 50- PPO HSA	\$2,513	DC 50- PPO HSA	13	DC 50- PPO HSA	\$2.82	DC 50- PPO HSA	0.7%	DC 50- PPO HSA	\$17,430,670
DC 50- PPO HRA	\$3,007	DC 50- PPO HRA	16	DC 50- PPO HRA	\$4.07	DC 50- PPO HRA	0.9%	DC 50- PPO HRA	\$5,097,753
DC 50- PPO	\$2,305	DC 50- PPO	18	DC 50- PPO	\$3.54	DC 50- PPO	0.8%	DC 50- PPO	\$199,548,699
DC 50- HMO HSA	\$2,122	DC 50- HMO HSA	17	DC 50- HMO HSA	\$3.01	DC 50- HMO HSA	1.5%	DC 50- HMO HSA	\$4,398,977
DC 50- HMO HRA	\$1,674	DC 50- HMO HRA	7	DC 50- HMO HRA	\$0.97	DC 50- HMO HRA	0.4%	DC 50- HMO HRA	\$1,182,741
DC 50- HMO	\$1,988	DC 50- HMO	18	DC 50- HMO	\$3.09	DC 50- HMO	1.1%	DC 50- HMO	\$32,207,977
DC 50- HMO OO	\$2,111	DC 50- HMO OO	21	DC 50- HMO OO	\$3.80	DC 50- HMO OO	1.1%	DC 50- HMO OO	\$36,230,801
DC 50- BC Adv	\$2,472	DC 50- BC Adv	32	DC 50- BC Adv	\$6.49	DC 50- BC Adv	1.7%	DC 50- BC Adv	\$4,655,884
DC 50- HB Non-CDH	\$2,730	DC 50- HB Non-CDH	15	DC 50- HB Non-CDH	\$3.37	DC 50- HB Non-CDH	1.6%	DC 50- HB Non-CDH	\$168,439
Average Group	\$2,269	Average Group	18	Average Group	\$3.52	Average Group	0.9%		
Average Individual	\$1,521	Average Individual	18	Average Individual	\$2.32	Average Individual	1.0%		

## BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### **Autism Cost Model**

						ı			
Average Cost:		cost per hour for intensive ABA therapy			\$46				
	Assume treatment	cost per hour for other non-intensive the	erapy		\$97				
						ABA	Other		Cost Per
						Therapy	Therapy	Hrs/Yr	Year
						hrs/wk	hrs/wk	Therapy	Therapy
		Children 2-5:				40	0	2080	94,826
		Children 6-7:				15	5	1040	60,894
		Children 8-12:				C	10	520	50,668
		Children 13-21:				C	8	416	40,534
					•		•	•	
Utilization:	Assume 1 in every	68 children age 1-21 have Autism or Aspe	erger's. As	sume	1 in 3 seek ABA t	treatment			0.49%
	children age 2-5 as a % of total population						1.8%		
	children age 6 as a	% of total population				===>	0.4%		
	children age 7 as %						0.3%		
	children age 8 as %						0.5%		
		s a % of total population				===>	1.7%		
	=	as a % of total population				===>	2.7%		
		то и то от от от роја и и и и и и и и и и и и и и и и и и и					,-		
		Ind64-		S	Small Group				
Cost PMPM:	children 2-5:	\$	0.68		1.88				
	Children age 6	\$	0.10		0.31				
	Children age 7	\$	0.07	\$	0.30				
	Children age 8	\$	0.10	\$	0.25				
	Simulation age o	*	0.10	۲	0.23				

Ind64-

1.5%

0.34 \$

0.45

1.74

0.92

1.49

5.15

Blended

4.5%

**Small Group** 

4.9%

\$

\$

children 9-12: children 13-21:

Adjustment

total

## D.C. Individual Exchange Products Rates Effective 1/1/2015 Documentation for Sovaldi Estimated Cost for 2015 Exchange Filings

A	US Population Number of chronic hepatitis C persons in US (source: CDC)	320 Million 3.2 Million
В	Cost per 90-day script of Sovaldi However, Sovaldi has to be taken with ribavirin and interferon. Cost of 90day supply of both Total cost per 90-day regimen (Sovaldi + ribavirin + interferon)	\$84,000 <u>\$10,000</u> \$94,000
C=A*B	Total maximum market potential for 90-day regimen (\$ Billion)	\$300 Billion
D E=D*4 F=(94/84)*E	First quarter Sovaldi sales (Gilead Sciences 1Q14 earnings report) Annualized 2014 Sovaldi sales assuming flat growth in Q2-Q4 {lower bound} Annualized cost of regimen	\$2.27 Billion \$9 Billion \$10 Billion
G	Breakdown of US Population by payor mix (Million) Commercial Medicare Medicaid Tricare/Other Insured Uninsured US Total Population (2013)	147 51 61 10 <u>47</u> 316
H=G*.75	Number of Commercial Equivalent Membership Units (Million) Commercial Medicare Medicaid (pays 25% lower costs on brand name drugs than Medicare) Tricare	147 50 41 10
1	Total Commercial Equivalent Membership Units	248
J=F/I K L	Cost per commercial equivalent member per year CFI Risk average allowed claim cost per year Sovaldi regimen costs as % of allowed claims	\$40 \$4,062 1.0% (lower bound)
M N B P Q R	Upper bound of Sovaldi regimen exposure Estimated persons in Maryland infected with Hepatitis C (DHMH 2012 report) CareFirst Maryland membership as % of state population Total cost per 90-day regimen (Sovaldi + ribavirin + interferon) Upper bound of CareFirst Sovaldi exposure (\$ Million) Estimated CareFirst allowed claims in Maryland (\$ Million) Sovaldi regimen costs as % of allowed claims	100,000 33% \$94,000 \$3,102 \$7,700 40% upper bound

#### D.C. Individual Exchange Products Rates Effective 1/1/2015

#### Estimate of Non-EHB Claims - Individual, non-Medigap & Small Group Markets Combined

Abortion Coverage (Applies to Individual, Non-Medigap & Small Group Markets)

2013 Member

**Total Abortion Related** Allowed Amount Months Exp Period PMPM BlueChoice \$446,872 475,831 \$0.94

Embedded Adult Vision Coverage (Applies to Individual, Non-Medigap Market Only)

Refer to page 18 for details. **Projected PMPM Spread Over Individual Market** Blended with Small Group \$1.07

\$0.10

#### Projected PMPM

1Q15	
2Q15	\$1.12
3Q15 4Q15	\$1.15
4Q15	\$1.17

#### Projected PMPM

1Q15	\$0.10
2Q15	\$0.10
2Q15 3Q15	\$0.10
4Q15	\$0.10

#### **Projection Period Non-EHB**

1Q15	\$1.20
2Q15	\$1.22
3Q15	\$1.25
4Q15	

### D.C. Individual Exchange Products Rates Effective 1/1/2015 Estimate of non-EHB in Experience and Projection Periods

					Projected 2015 Member Months	
Total Abortion Related	Allowed Amount	2013 Member Months	Exp Period PMPM	Projected Allowed	(On-Exchange)	Projected PMPM
GHMSI	\$64,028	47,691	\$1.34	\$80,016	55,746	\$1.44
BlueChoice	\$21,383	42,960	\$0.50	\$100,497	190,814	\$0.53
SUM:	\$85,411	90,651	\$0.94	\$180,513	246,560	\$0.73
					Rounded up to federal minimum	\$1.00

#### Core Vision

Davis Vision capitation has been raised because \$10 copay has been dropped from exam.

	% Membership	Exp Period Capitation	Projected Capitation PMPM
Total Capitation		\$0.44	\$1.63
% pediatric members (EHB)	21%	\$0.09	\$0.27
% non-pediatric (non-EHB)	79%	\$0.35	\$1.07

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plan Level Rate Derivation - On Exchange

	BlueChoice Young Adult	BlueChoice HSA	BlueChoice HSA Bronze	BlueChoice HSA Silver	BlueChoice Plus Silver	BlueChoice Plus Bronze	BlueChoice Gold \$0	BlueChoice Gold	BlueChoice Silver	HealthyBlue Gold	HealthyBlue Platinum	Overall On-
Plan Name	\$6600	Bronze \$4000	\$6000	\$1300	\$2500	\$5500	Biuechoice doid 30	\$1000	\$2000	\$1500	\$0	Exchange
HIOS Product ID	86052DC040		86052DC041		8605	2DC042	86052DC040			86052		
HIOS Plan ID	86052DC0400004	86052DC0410001	86052DC0410002	86052DC0410003	86052DC0420002	86052DC0420001	86052DC0400002	86052DC0400003	86052DC0400001	86052DC0430001	86052DC0430002	
Metal Level	Catastrophic	Bronze	Bronze	Silver	Silver	Bronze	Gold	Gold	Silver	Gold	Platinum	
Metallic AV	59.8%	60.1%	59.2%	69.6%	70.2%	61.5%	79.3%	78.3%	69.0%	82.0%	89.8%	
Index Rate (Average Allowed EHB)	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09	\$ 361.09
Market Level Adjustments:												
Reinsurance	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	0.948	
Risk Adjustment	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Exchange User Fees	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Index Rate - Post Market Level Adj.	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$342.43	\$ 342.43
Cost-share factor	0.379	0.450	0.435	0.597	0.625	0.502	0.779	0.757	0.636	0.835	1.018	0.665
Network & UM	0.995	0.995		0.995	1.009	1.009	0.995		0.995	1.009		1.000
Non-EHB	1.006	1.006		1.006	1.006	1.006	1.006	1.006	1.006	1.005		1.006
Catastrophic Adj	0.740	1.000		1.000		1.000	1.000		1.000	1.000		0.983
Distribution & Admin Cost	1.351	1.351		1.351		1.351	1.351	1.351	1.351	1.351		1.351
Index Rate - Plan Level	\$129.95	\$208.51		\$276.52		\$235.42	\$360.85		\$294.33	\$391.65		\$306.88
Pricing AV	37.9%	60.9%	58.8%	80.8%	85.7%	68.7%	105.4%	102.3%	86.0%	114.4%	139.5%	
Age Calibration	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950	0.950
Geo Calibration	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.530
Smoking Calibration	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Base Premium	\$123.41	\$198.02	\$191.19	\$262.60	\$278.57	\$223.57	\$342.69	\$332.83	\$279.52	\$371.94	\$453.58	\$291.43
Projected Member Months	12,418	26,771	22,766	26,726	5,849	8,099	9,853	17,187	11,338	10,933	38,874	190,814
Projected Member Months	12,418	26,//1	22,766	26,726	5,849	8,099	9,853	17,187	11,338	10,933	38,874	190,814
2014 Index Rate - Plan Level	\$110.28	\$195.09	\$189.15	\$271.04	\$295.13	\$231.25	\$369.42	\$314.60	\$275.53	\$371.49	\$421.37	\$284.85
% Change	17.84%	6.88%	6.43%	2.02%	-0.61%	1.80%	-2.32%	11.40%	6.82%	5.43%	13.35%	7.73%
2014 Base Premium	\$99.48	\$175.99	\$170.63	\$244.50	\$266.24	\$208.61	\$333.25	\$283.80	\$248.55	\$335.12	\$380.12	\$256.96
% Change	24.06%	12.52%	12.05%	7.40%	4.63%	7.17%	2.83%	17.28%	12.46%	10.99%	19.33%	13.41%

non-EHB Core Vision (Adult) Abortion

\$1.07 \$1.00

#### BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 2015 Enrollment Projections by Product (BlueChoice & GHMSI)

Total Members	GF Members	PPACA Members
27,000	4,000	23,000
On Exchange	100%	23,000

% by FPL Estimate <150%

33% total will be eligible for cost-share subsidy.

0.0% 151%-200% 0.0% 201%-250% 3.0% 251%-400% 10.0% >400% 87.0%

Assume 13% will opt to use their premium subsidy on bronze to get a \$0 premium product. Assume other 20% will buy silver, so overall 40% silver will be 50/50 subsidized unsubsidized.

Metal Level	% purchased	Members Purchased
Catastrophic	5%	1,158
Bronze	28%	6,455
Silver	23%	5,234
Gold	21%	4,764
Platinum	23%	5,389

Gold	21%	4,764													
Platinum	23%	5,389													
			Member Months					Distributio		F Membersh	nip				
			January	February	March	April	May	June	July	August	September	October	November	December	
			60%	10%	10%	10%	3.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	
BlueChoice Young Adult \$6600	1,158	1,158	8,340	1,274	1,158	1,043	278	81	70	58	46	35	23	12	12,418
Bronze Plans	6,455														
BluePreferred HSA Bronze \$3,500	17%	1,079	7,766	1187	1079	971	259	76	65	54	43	32	22	11	11,563
BlueChoice HSA Bronze \$4,000	39%	2,497	17,980	2747	2497	2248	599	175	150	125	100	75	50	25	26,771
BlueChoice Plus Bronze \$5,500	12%	755	5,439	831	755	680	181	53	45	38	30	23	15	8	8,099
BlueChoice HSA Bronze \$6,000	33%	2,124	15,291	2336	2124	1911	510	149	127	106	85	64	42	21	22,766
Silver Plans	5,234														
BlueChoice HSA Silver \$1,300	41%	2,164	15,584	2381	2164	1948	519	152	130	108	87	65	43	22	23,202
CSR 200-250%	6%	329	2,366	362	329	296	79	23	20	16	13	10	7	3	3,523
CSR 150-200%	0%	0	=	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BluePreferred HSA Silver \$1,500	19%	987	7,110	1086	987	889	237	69	59	49	39	30	20	10	10,586
CSR 200-250%	3%	150	1,080	165	150	135	36	10	9	7	6	4	3	1	1,607
CSR 150-200%	0%	0	=	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BlueChoice Silver \$2,000	18%	918	6,611	1010	918	826	220	64	55	46	37	28	18	9	9,843
CSR 200-250%	3%	139	1,004	153	139	125	33	10	8	7	6	4	3	1	1,495
CSR 150-200%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
BlueChoice Plus Silver \$2,500	9%	474	3,411	521	474	426	114	33	28	24	19	14	9	5	5,078
CSR 200-250%	1%	72	518	79	72	65	17	5	4	4	3	2	1	1	771
CSR 150-200%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
CSR 100-150%	0%	0	-	0	0	0	0	0	0	0	0	0	0	0	0
Gold Plans	4,764														
BlueChoice Gold \$0	19%	919	6,618	1011	919	827	221	64	55	46	37	28	18	9	9,853
BluePreferred Gold \$500	26%	1,221	8,794	1343	1221	1099	293	85	73	61	49	37	24	12	13,093
BlueChoice Gold \$1,000	34%	1,603	11,544	1764	1603	1443	385	112	96	80	64	48	32	16	17,187
HealthyBlue Gold \$1,500	21%	1,020	7,343	1122	1020	918	245	71	61	51	41	31	20	10	10,933
Platinum Plans	5,389														
HealthyBlue Platinum \$0	67%	3,626	26,109	3989	3626	3264	870	254	218	181	145	109	73	36	38,874
BluePreferred Platinum \$0	33%	1,763	12,692	1939	1763	1586	423	123	106	88	71	53	35	18	18,897
BluePreferred Subtotal	22.6%	5,200	37,441	5,720	5,200	4,680	1,248	364	312	260	208	156	104	52	55,746 Member Months
BlueChoice Subtotal	77.4%	17,800	128,159	19,580	17,800	16,020	4,272	1,246	1,068	890	712	534	356	178	190,814 Member Months
Grand Total		23,000	165,600	25,300	23,000	20,700	5,520	1,610	1,380	1,150	920	690	460	230	246,560

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Metallic AV Adjustments

#### Adjustments to AV for plans not accommodated by calculator:

- 1) HealthyBlue Gold \$1,500 has a \$40 copay on Outpatient Facility and Outpatient Physician services in-network, which cannot be accommodated by the model.
  - To adjust for this, we have computed an actuarially equivalent coinsurance by dividing the \$40 copay by the average allowed amount computed from the continuance table in the federal AV model. The computed coinsurances are shown on page 20 of the attached file, labeled 'AV Calculations.'
- 2) HealthyBlue Platinum \$0 has a \$30 copay on Outpatient Facility and Outpatient Physician services in-network, which cannot be accommodated by the model.
  - To adjust for this, we have computed an actuarially equivalent coinsurance by dividing the \$30 copay by the average allowed amount computed from the continuance table in the federal AV model. The computed coinsurances are shown on page 21 of the attached file, labeled 'AV Calculations.'

BlueChoice, Inc.

D.C. Individual Exchange Products Rates Effective 1/1/2015

Pricing AV

Projected						Benefit		HSA vs	Network	Network
EMMS	Plan Name	AV w/ Federal model	AV from internal Model	AV from internal Model E	Benefit Generosity	Generosity H	SA vs Non-HSA	Non-HSA	Factors	Factors
					(Adj. allowed per		(Adj for HSA			
		(Different allowed per metal)	(Fixed allowed per metal)	All Silver at Base	fed Model)	Scaled	behavior	Scaled		Scaled
12,418	BlueChoice Young Adult \$6600		42.3%	42.3%	0.92	0.94	0.92	0.95	1.00	1.00
26,771	BlueChoice HSA Bronze \$4000	60.1%	47.0%	47.0%	0.92	0.94	0.92	0.95	1.00	1.00
22,766	BlueChoice HSA Bronze \$6000	59.2%	45.0%	45.0%	0.92	0.94	0.92	0.95	1.00	1.00
23,202	BlueChoice HSA Silver \$1300	69.6%	61.7%	61.7%	0.95	0.97	0.92	0.95	1.00	1.00
3,523	Silver 200	73.5%	67.8%	61.7%	0.96	0.99	1.01	1.04	1.00	1.00
0	Silver 150	87.9%	82.8%	61.7%	1.05	1.08	1.01	1.04	1.00	1.00
0	Silver 100	93.2%	91.9%	61.7%	1.11	1.14	1.01	1.04	1.00	1.00
5,078	BlueChoice Plus Silver \$2500	70.2%	58.5%	58.5%	0.95	0.97	1.01	1.04	1.01	1.01
771	Silver 200	73.9%	68.8%	58.5%	0.96	0.99	1.01	1.04	1.01	1.01
0	Silver 150	87.9%	82.4%	58.5%	1.05	1.08	1.01	1.04	1.01	1.01
0	Silver 100	93.7%	91.9%	58.5%	1.11	1.14	1.01	1.04	1.01	1.01
8,099	BlueChoice Plus Bronze \$5500	61.5%	47.5%	47.5%	0.92	0.94	1.01	1.04	1.01	1.01
9,853	BlueChoice Gold \$0	79.3%	70.7%	70.7%	1.00	1.03	1.01	1.04	1.00	1.00
17,187	BlueChoice Gold \$1000	78.3%	68.2%	68.2%	1.00	1.03	1.01	1.04	1.00	1.00
9,843	BlueChoice Silver \$2000	69.0%	60.3%	60.3%	0.95	0.97	1.01	1.04	1.00	1.00
1,495	Silver 200	72.8%	68.7%	60.3%	0.96	0.99	1.01	1.04	1.00	1.00
0	Silver 150	87.7%	82.4%	60.3%	1.05	1.08	1.01	1.04	1.00	1.00
0	Silver 100	93.2%	91.9%	60.3%	1.11	1.14	1.01	1.04	1.00	1.00
10,933	HealthyBlue Gold \$1500	82.0%	76.7%	76.7%	1.00	1.03	1.01	1.04	1.01	1.01
38,874	HealthyBlue Platinum \$0	89.8%	88.4%	88.4%	1.07	1.10	1.01	1.04	1.01	1.01
190,814			63.2%	63.0%	0.97	1.00	0.97	1.00	1.00	1.00

Silver Average 61.9% Fed Ave Cost-Share Subsidy on Silver 1.0%

Internal AV model was developed using 2012 small group claims data. This was done because the projected increase in morbidity means the claims distribution is more similar to the projected guaranteed issue pool (in terms of ultimate risk profile) than our current Individual Underwritten distribution. Using the higher small group claims continuance table more accurately estimated future AVs.

Have not updated internal AV model since 2014 filing, consistent with federal AV calculator remaining the same to promote benefit stability.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Derivation of Network Factors

#### **BlueChoice Network Variations**

Туре	Description
BlueChoice Open Access	No Referrals needed for Specialist Care, No Out of Network Coverage
BlueChoice Plus & HealthyBlue	No Referrals needed, Out of Network allowances pay up to RPN allowance

	In Network	Out of Network
Estimated Utilization Split for BlueChoice Plus	90.0%	10.0%
Allowances Relativity	1.000	1.136
Final Factor for BlueChoice Plus & HealthyBlue		1.014

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Catastrophic Adjustment

PRODT\_JURDCN\_CD D District of Columbia PRCG\_ORGN\_CD C BlueChoice

Row Labels	Sum of MEMB_COUNT	Sum of MEMB_AGE	Sum of CF Age Factor	Sum of DC Age Factor
HMO-ACA_HSA-Bronze-4000	636	25,022	1,154	715
HMO-ACA_HSA-Bronze-6000	561	21,727	992	621
HMO-ACA_HSA-Silver-1300	646	24,994	1,163	719
HMO-ACA-Catastrophic-CAT	270	6,977	292	196
HMO-ACA-Gold-0	240	8,412	359	231
HMO-ACA-Gold-1000	449	16,025	727	462
HMO-ACA-Silver-2000	273	10,125	457	284
POS-ACA-Bronze-5500	197	7,306	331	207
POS-ACA-Gold-1500	263	9,418	412	262
POS-ACA-Platinum-0	986	34,481	1,495	958
POS-ACA-Silver-2500	142	5,704	266	164
Grand Total	4,663	170,191	7,647	4,819

	Members	9	Sum of Ages	Sum of CF Factors	Sum of DC Factors	Ave Age	Ave CF Factor	Ave DC Factor
Catastrophic		270	6,977	292	196	25.8	1.083	0.726
Non-Catastrophic		4,393	163,214	7,355	4,623	37.2	1.674	1.052
Catastrophic ratio to entire	pool						0.647	0.690
Internal age curve indicates	catastrophic members shou	ld have cla	aim costs 64.7% of the entir	re pool based	Needed Cat Adjustment		0.937	I

Internal age curve indicates catastrophic members should have claim costs 64.7% of the entire pool based on much younger demographics. DC curve actually charges 69.0% on average. So need to adjust catastrophic plan-level index rate by 0.647/0.690 = 0.937.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Utilization Impact

		<b>GHMSI HSA</b>			GHMSI HRA		
			Claims PMPM			Claims PMPM	Utilization
	Cases/1000	Claims PMPM	as % of Total	Cases/100	O Claims PMPM	as % of Total	Difference
							(HSA/HRA -1)
Emergency Room - Facility & Professional	349	\$11.55	2.8%	366	\$10.99	2.2%	-4.6%
Skilled Nursing Facility - I/P - Facility & Professional	6	\$0.42	0.1%	9	\$1.02	0.2%	-33.3%
Inpatient Facility	59	\$64.52	15.6%	59	\$74.34	14.8%	0.0%
Inpatient Professional	386	\$12.82	3.1%	405	\$16.42	3.3%	-4.7%
Ambulatory Surgical Center - Facility & Professional	259	\$13.58	3.3%	276	\$14.13	2.8%	-6.2%
Outpatient Facility	678	\$63.75	15.4%	702	\$85.12	16.9%	-3.4%
Outpatient Professional	10,353	\$132.23	31.9%	11,067	\$138.64	27.6%	-6.5%
RX	10,394	\$115.81	27.9%	11,828	\$162.41	32.3%	-12.1%
Total	22,484	\$414.68	100.0%	24,712	\$503.07	100.0%	-9.0%

To estimate the impact the presence of an HSA account has on utilization, we used small group data (future projected state of Individual market in terms of ultimate risk profile) because it has very large credible blocks of both HSAs and HRAs, which have similar benefits but differ in whether the member can contribute their own money to the account. The above shows that owning the HSA bank account leads to lower overall utilization.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Age Factor Calibration

PRODT\_JURDCN\_CD D District of Columbia
PRCG\_ORGN\_CD C BlueChoice

Member Age	Member Count	Total*Age Factor	Age	e Rate
0-20	303	198	\$	223.09
21	19	14	\$	248.00
22	40	29	\$	248.00
23	54	39	\$	248.00
24	75	55	\$	248.00
25	156	113	\$	248.00
26	264	192	\$	248.00
27	243	177	\$	248.00
28	228	170	\$	253.80
29	224	170	\$	259.25
30	208	162	\$	265.73
31	177	141	\$	272.56
32	166	136	\$	278.70
33	151	126	\$	285.18
34	138	118	\$	292.00
35	128	112	\$	298.82
36	111	99	\$	305.65
37	99	91	\$	312.47
38	103	95	\$	316.22
39	81	76	\$	319.97
40	83	81	\$	332.59
41	82	83	\$	345.56
42	87	92	\$	359.20
43	82	90	\$	373.19
44	76	86	\$	387.86
45	52	61	\$	402.87
46	63	77	\$	418.56
47	72	92	\$	434.93
48	82	109	\$	
49	68	94	\$ \$	451.99 469.73
50	62	89	\$	
51	80		\$	488.15
52	69	119 107	\$ \$	507.25 527.04
53	52	83	\$	
54	70	117	\$ \$	547.50
			\$ \$	568.99
55	48	83		591.17
56 57	77	139	\$	614.36
57	58	109	\$	638.24
58	64	124	\$	663.14
59	65	131	\$	689.07
60	48	101	\$	716.02
61	68	148	\$	743.99
62	68	148	\$	743.99
63	57	124	\$	743.99
64+	62	135	\$	743.99
<b>Grand Total</b>	4,663	4,936		

Avg Age Factor: 1.059 \$ 361.09

Weighted Avg Age: 42
Closest Fed Factor for Weighted Ave Age: 1.053

Calibration Factor: = 1/1.053 = 0.950

## **Appendix**

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### **Rating Methodology**

Rates in 2015 will be developed using a member-level build-up.

For each member in a family, that member's age and geographic factor will be multiplied together to get the composite member factor.

Once the member's composite factor is computed, they are added together to get the total factor for policy. Each family member is included in the calculation, except for families that have four or more children 20 years or younger. For these families, only the three oldest children under 21 years of age are included. All children 21 years or older are included for all families.

Note that the factors are not rounded when they are multiplied. The multiplication of a 3-digit age factor and a 3-digit geo factor result in a composite factor with 9 digits after the decimal.

After the policy's total factor is computed by summing the family members, this total factor is multiplied by the base rate. The final result is then rounded to the nearest dollar.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 Reserve Calculation Methodology

We use an IBNR model which is based on the most recent 36 lag months. The great majority of our IBNR is held in the first few lag months (lags 0 through 2), and the completion factors for lags 0-2 are more variable than for other lags. We use a variety of metrics for setting our Incurred Claim estimate for lags 0-2. The metrics we consider include, but are not limited to, incurred claims trend, straight paid claims, inventory levels, loss ratios, and seasonal effects.

For lags 3-35, we use an IBNR method called "Chain and Ladder" method in calculating the IBNR. For lags 36-41, we retain history to have available additional trend factors to be used in the analysis of the reserves. We assume the claims in lags 36-41 are to be 100% complete. The chain-and-ladder develops a set of completion factors based on the completion ratio experience for each product.

The Chain and Ladder model uses the most recent 6 completion ratios for a given lag duration (0 to 34) and applies a smoothing method to estimate these completion ratios. Assuming a completion factor of 1.0 for lags 35 and greater, the completion factor for lag 34 is calculated by taking the product of the estimated completion ratio and completion factor for lag 35. Completion factors for lags 33 to 0 are calculated using this method. We divide the "paid to date" dollars by these completion factors for the given lag month which in turn is used to develop an estimated total incurred amount and corresponding IBNR.

All these factors are considered together to choose an incurred dollar estimate that is consistent with the completion factors, trends, and loss ratios that we have experienced historically for the product line for which we are setting the reserve.

The claims in this experience period of data run from January 2010 and are paid through March 2014. The claims are also incurred through the same time period. All of the months are completed using the methodology described above. Please see the paids, completion factors and corresponding reserve on the next pages. But, for purposes of pricing we only consider an experience period of January 2013 with paids through March 2014 and incurreds through December 2013, or an Incurred 12, Paid 15 experience period. Thus we do not include the most recent 2 months in our rating estimates since these months have a higher probability of recasting.

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015 2015 DC Age Rating Factors

%  $\Delta$ 

		70 Д
Age Band	Age Factor	Age Factor
0-20	0.654	
21	0.727	11.2%
22	0.727	0.0%
23	0.727	0.0%
24	0.727	0.0%
25	0.727	0.0%
26	0.727	0.0%
27	0.727	0.0%
28	0.744	2.3%
29	0.760	2.2%
30	0.779	2.5%
31	0.799	2.6%
32	0.817	2.3%
33	0.836	2.3%
34	0.856	2.4%
35	0.876	2.3%
36	0.896	2.3%
37	0.916	2.2%
38	0.927	1.2%
39	0.938	1.2%
40	0.975	3.9%
41	1.013	3.9%
42	1.053	3.9%
43	1.094	3.9%
44	1.137	3.9%
45	1.181	3.9%
46	1.227	3.9%
47	1.275	3.9%
48	1.325	3.9%
49	1.377	3.9%
50	1.431	3.9%
51	1.487	3.9%
52	1.545	3.9%
53	1.605	3.9%
54	1.668	3.9%
55	1.733	3.9%
56	1.801	3.9%
57	1.871	3.9%
58	1.944	3.9%
59	2.020	3.9%
60	2.099	3.9%
61	2.181	3.9%
62	2.181	0.0%
63	2.181	0.0%
64+	2.181	0.0%

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Inpatient

						Complete	ed	Rolling 12 PMPM				Rolling 12 Tren	d
					Completion								
Month	Contracts	Members	Allowed	Admits	Factor	Allowed	Admits	Allowed	Admits/1000	Unit Cost	Allowed	Admits/1000	Unit Cost
201104	20,179	32,103	1,489,395	143	1.00	1,489,395	143						
201105	20,433	32,618	2,812,666	169	1.00	2,812,666	169						
201106	20,558	32,743	1,569,735	142	1.00	1,569,735	142						
201107	20,647	32,974	1,420,853	148	1.00	1,420,853	148						
201108	20,844	33,208	1,789,689	152	1.00	1,789,689	152						
201109	21,046	33,538	1,954,786	151	1.00	1,954,786	151						
201110	21,026	33,329	1,439,394	140	1.00	1,439,394	140						
201111	21,175	33,483	2,013,170	182	1.00	2,013,170	182						
201112 201201	21,594 21,693	34,138 34,301	1,616,222	166 192	1.00 1.00	1,616,222 2,009,919	166 192						
201201	,	34,301 34,878	2,009,919 2,727,712	174	1.00	2,009,919	174						
201202	21,999 22,133	35,090	2,727,712	161	1.00	2,331,257	161	57.59	57.26	\$12,070.16			
201203	22,133	35,090 35,294	2,331,145 1,584,525	141	1.00	1,584,696	141	57.39	56.75	\$12,070.16			
201204	22,231	35,294	1,759,920	141	1.00	1,760,336	141	54.44	55.58	\$12,132.34			
201205	22,593	35,883	1,645,405	141	1.00	1,645,909	141	54.21	55.27	\$11,770.20			
201206	22,393	36,080	2,100,653	157	1.00	2,101,284	157	55.45	55.12	\$11,770.20			
201207	23,030	36,529	1,745,314	157	1.00	1,745,949	157	54.90	54.83	\$12,071.70			
201208	23,253	36,879	2,166,928	167	1.00	2,167,768	167	54.97	54.85	\$12,010.84			
201210	23,253	37,068	2,381,986	188	1.00	2,383,063	188	56.71	55.72	\$12,027.20			
201211	23,881	37,872	1,348,229	148	1.00	1,349,057	148	54.58	54.21	\$12,083.45			
201212	24,214	38,435	1,543,812	150	1.00	1,544,960	150	53.88	53.23	\$12,146.24			
201301	24,621	39,171	2,292,325	184	1.00	2,294,540	184	53.93	52.42	\$12,344.51			
201302	24,792	39,397	1,875,749	183	1.00	1,878,149	183	51.46	52.14	\$11,843.75			
201303	24,950	39,658	3,970,770	177	1.00	3,976,655	177	54.61	52.04	\$12,592.52	-5.2%	-9.1%	4.3%
201304	25,094	39,885	2,897,217	173	1.00	2,902,838	173	56.97	52.37	\$13,054.40		-7.7%	7.6%
201305	25,173	39,831	2,163,004	185	1.00	2,168,580	185	57.28	53.00	\$12,969.17	5.2%	-4.6%	10.3%
201306	25,507	40,354	1,655,462	164	1.00	1,660,318	164	56.76	52.96	\$12,858.78	4.7%	-4.2%	9.2%
201307	25,551	40,481	3,282,567	210	1.00	3,294,587	211	58.78	53.85	\$13,099.17	6.0%	-2.3%	8.5%
201308	25,836	40,969	2,481,955	210	0.99	2,496,208	211	59.82	54.72	\$13,118.32	9.0%	-0.2%	9.2%
201309	25,931	41,107	2,416,767	187	0.99	2,436,094	189	59.86	54.78	\$13,112.22	8.9%	-0.1%	9.0%
201310	25,875	41,086	2,208,549	169	0.99	2,238,682	171	59.05	53.90	\$13,147.61	4.1%	-3.3%	7.7%
201311	26,103	41,553	2,010,873	183	0.98	2,051,808	187	60.06	54.45	\$13,237.02	10.0%	0.4%	9.5%
201312	26,846	42,793	1,894,928	157	0.97	1,956,015	162	60.36	54.25	\$13,352.03	12.0%	1.9%	9.9%
201401	27,338	44,096	2,355,294	179	0.93	2,522,821	192	60.22	53.89	\$13,409.75	11.7%	2.8%	8.6%
201402	26,670	43,171	1,574,237	148	0.80	1,966,869	185	59.94	53.52	\$13,439.27	16.5%	2.7%	13.5%
201403	25,831	41,851	557,405	54	0.36	1,533,007	149	54.76	52.62	\$12,490.03	0.3%	1.1%	-0.8%
Experience													
Period	306,279	486,285	29,150,166	2,182	0.99	29,354,475	2,199						
41334	24,950	39,658									-5.2%	-9.1%	4.3%
41518	25,931	41,107									8.9%	-0.1%	9.0%
41609	26,846	42,793									12.0%	1.9%	9.9%
Avg last 6 months	26,024	41,332									8.3%	-0.6%	9.0%
Selected Pricin	ng Trend											1.0%	7.0%
Jeiceteu i Hell	o ITCHU											1.0/0	7.070

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Outpatient

						Comple	ted	Rolling 12 PMPM			Rolling 12 Trend			
					Completion									
Month	Contracts	Members	Allowed	Visits	Factor	Allowed	Visits	Allowed	Visits/1000	Unit Cost	Allowed	Visits/1000	<b>Unit Cost</b>	
201104	20,179	32,103	1,413,257	1,442	1.00	1,413,257	1,442							
201105	20,433	32,618	1,388,754	1,549	1.00	1,388,754	1,549							
201106	20,558	32,743	1,467,302	1,554	1.00	1,467,302	1,554							
201107	20,647	32,974	1,399,531	1,409	1.00	1,399,531	1,409							
201108	20,844	33,208	1,700,475	1,578	1.00	1,700,475	1,578							
201109	21,046	33,538	1,691,254	1,567	1.00	1,691,254	1,567							
201110	21,026	33,329	1,701,282	1,600	1.00	1,701,282	1,600							
201111	21,175	33,483	1,658,386	1,553	1.00	1,658,386	1,553							
201112	21,594	34,138	1,653,541	1,558	1.00	1,653,541	1,558							
201201	21,693	34,301	1,566,499	1,609	1.00	1,566,499	1,609							
201202	21,999	34,878	1,656,539	1,608	1.00	1,656,539	1,608							
201203	22,133	35,090	1,786,285	1,809	1.00	1,786,370	1,809	47.42	561.71	\$1,013.12				
201204	22,251	35,294	1,574,810	1,535	1.00	1,574,980	1,535	47.45	560.05	\$1,016.68				
201205	22,108	35,120	1,776,927	1,715	1.00	1,777,340	1,715	48.11	561.50	\$1,028.17				
201206	22,593	35,883	1,964,741	1,640	1.00	1,965,323	1,640	48.95	559.74	\$1,049.49				
201207	22,715	36,080	1,953,920	1,723	1.00	1,954,545	1,724	49.93	564.66	\$1,061.03				
201208	23,030	36,529	2,151,772	1,767	1.00	2,152,565	1,768	50.61	565.61	\$1,073.77				
201209	23,253	36,879	1,613,743	1,667	1.00	1,614,368	1,668	50.03	563.99	\$1,064.42				
201210	23,369	37,068	1,920,511	1,759	1.00	1,921,506	1,760	50.11	563.55	\$1,066.93				
201211 201212	23,881	37,872	1,763,406	1,658	1.00 1.00	1,764,521	1,659	49.84	560.75	\$1,066.58				
201212	24,214 24,621	38,435 39,171	2,020,546 2,044,249	1,703 1,879	1.00	2,022,101 2,046,197	1,704 1,881	50.20 50.73	559.24 560.47	\$1,077.10 \$1,086.24				
201301	24,621	39,171	2,044,249	1,775	1.00	2,046,197	1,777	51.39	559.33	\$1,086.24				
201302	24,792	39,658	2,058,121	1,853	1.00	2,177,303	1,856	51.48	554.88	\$1,102.00	8.6%	-1.2%	9.9%	
201303	25,094	39,885	2,038,121	1,948	1.00	2,001,237	1,952	52.00	560.30	\$1,113.39	9.6%	0.0%		
201305	25,173	39,831	2,570,830	2,019	1.00	2,577,398	2,024	53.22	562.64	\$1,115.70	10.6%	0.2%		
201306	25,507	40,354	2,157,718	1,818	1.00	2,163,940	1,823	53.13	561.94	\$1,134.65	8.5%	0.4%		
201307	25,551	40,481	2,389,011	1,837	1.00	2,397,718	1,844	53.58	559.73	\$1,148.77	7.3%	-0.9%		
201308	25,836	40,969	2,045,610	1,725	0.99	2,057,493	1,735	52.87	553.61	\$1,146.11	4.5%	-2.1%		
201309	25,931	41,107	2,081,197	1,774	0.99	2,097,876	1,788	53.42	551.73	\$1,161.93	6.8%	-2.2%		
201310	25,875	41,086	2,230,406	1,919	0.99	2,260,445	1,945	53.68	551.74	\$1,167.57	7.1%	-2.1%		
201311	26,103	41,553	2,278,239	1,795	0.98	2,324,365	1,831	54.43	551.81	\$1,183.76	9.2%	-1.6%		
201312	26,846	42,793	2,378,527	1,724	0.97	2,455,508	1,780	54.84	548.73	\$1,199.23	9.2%	-1.9%		
201401	27,338	44,096	2,682,567	1,872	0.93	2,873,107	2,005	55.97	546.26	\$1,229.55	10.3%	-2.5%		
201402	26,670	43,171	1,840,173	1,606	0.80	2,300,476	2,008	55.79	547.68	\$1,222.43	8.6%	-2.1%	10.9%	
201403	25,831	41,851	897,506	791	0.36	2,507,390	2,226	56.44	554.19	\$1,222.17	9.6%	-0.1%	9.8%	
Experience														
Period	306,279	486,285	26,452,080	22,066	0.99	26,666,931	22,237							
41334	24,950	39,658									8.6%	-1.2%	9.9%	
41518	25,931	41,107									6.8%	-2.2%		
41609	26,846	42,793									9.2%	-1.9%		
Avg last 6 months	26,024	41,332									7.4%	-1.8%		
Selected Pricir	g Trend											0.0%	9.5%	

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Professional

						Compl	eted		Rolling 12 PMP	M		Rolling 12 Tren	d
					Completion								
Month	Contracts	Members	Allowed	Visits	Factor	Allowed	Visits	Allowed	Visits/1000	Unit Cost	Allowed	Visits/1000	<b>Unit Cost</b>
201104	20,179	32,103	2,962,279	19,737	1.00	2,962,279	19,737						
201105	20,433	32,618	2,968,443	20,067	1.00	2,968,443	20,067						
201106	20,558	32,743	3,153,064	21,062	1.00	3,153,064	21,062						
201107	20,647	32,974	2,825,252	18,748	1.00	2,825,252	18,748						
201108	20,844	33,208	3,303,887	21,082	1.00	3,303,887	21,082						
201109	21,046	33,538	3,149,513	20,235	1.00	3,149,513	20,235						
201110	21,026	33,329	3,190,070	21,049	1.00	3,190,070	21,049						
201111	21,175	33,483	3,345,780	20,599	1.00	3,345,780	20,599						
201112 201201	21,594 21,693	34,138 34,301	3,200,930 3,659,350	23,280 25,226	1.00 1.00	3,200,930 3,659,350	23,280 25,226						
201201	21,693	34,301 34,878	3,593,237	25,758	1.00		25,758						
201202	22,133	35,090	3,903,079	27,604	1.00	3,593,237 3,903,268	27,605	97.55	7,886.07	\$148.44			
201203	22,133	35,090 35,294	3,516,381	25,004	1.00	3,516,771	25,007	98.15	7,886.07	\$148.44			
201204	22,231	35,120	3,717,724	26,633	1.00	3,718,587	26,639	99.39	8,124.27	\$146.80			
201205	22,593	35,883	3,536,399	25,593	1.00	3,537,466	25,601	99.56	8,124.27	\$145.80			
201200	22,393	36,080	3,644,796	25,000	1.00	3,645,955	25,001	100.80	8,314.55	\$145.48			
201207	23,030	36,529	3,961,883	27,997	1.00	3,963,343	28,007	101.58	8,447.41	\$144.29			
201208	23,253	36,879	3,519,808	24,315	1.00	3,521,177	24,324	101.65	8,496.93	\$144.29			
201210	23,233	37,068	3,854,898	27,127	1.00	3,856,794	27,140	102.33	8,594.23	\$143.30			
201211	23,881	37,872	3,653,363	26,142	1.00	3,655,661	26,158	102.00	8,661.79	\$141.31			
201212	24,214	38,435	3,558,489	25,381	1.00	3,561,224	25,401	101.82	8,634.63	\$141.51			
201301	24,621	39,171	4,551,786	31,036	1.00	4,556,138	31,066	102.74	8,698.57	\$141.73			
201302	24,792	39,397	4,185,806	27,985	1.00	4,190,825	28,019	103.04	8,671.06	\$142.60			
201303	24,950	39,658	4,266,243	28,616	1.00	4,272,862	28,660	102.81	8,610.82	\$143.28		9.2%	-3.5%
201304	25,094	39,885	4,427,234	31,563	1.00	4,435,952	31,625	103.80	8,699.07	\$143.19		9.0%	
201305	25,173	39,831	4,438,081	30,662	1.00	4,449,400	30,740	104.33	8,717.09	\$143.62	5.0%	7.3%	
201306	25,507	40,354	3,909,764	27,883	1.00	3,921,268	27,965	104.15	8,694.09	\$143.76		6.1%	
201307	25,551	40,481	4,267,007	30,019	1.00	4,283,097	30,132	104.54	8,743.97	\$143.46		5.2%	
201308	25,836	40,969	4,208,852	29,923	0.99	4,233,254	30,096	104.12	8,714.70	\$143.38	2.5%	3.2%	-0.6%
201309	25,931	41,107	4,089,600	29,276	0.99	4,122,866	29,515	104.46	8,768.33	\$142.96	2.8%	3.2%	-0.4%
201310	25,875	41,086	4,555,293	33,299	0.99	4,616,848	33,750	105.17	8,860.50	\$142.44	2.8%	3.1%	-0.3%
201311	26,103	41,553	4,020,450	28,522	0.98	4,101,496	29,097	105.30	8,866.01	\$142.52	3.2%	2.4%	0.9%
201312	26,846	42,793	3,809,789	26,803	0.97	3,933,067	27,670	105.12	8,842.56	\$142.65	3.2%	2.4%	0.8%
201401	27,338	44,096	4,501,072	30,796	0.93	4,820,608	32,982	104.60	8,800.72	\$142.63	1.8%	1.2%	0.6%
201402	26,670	43,171	3,625,370	25,744	0.80	4,531,947	32,182	104.49	8,834.54	\$141.93	1.4%	1.9%	-0.5%
201403	25,831	41,851	2,120,154	15,828	0.35	6,012,520	44,788	107.53	9,184.84	\$140.49	4.6%	6.7%	-1.9%
Experience													
Period	306,279	486,285	50,729,905	355,587	0.99	51,117,073	358,334						
41334	24,950	39,658									5.4%	9.2%	-3.5%
41518	25,931	41,107									2.8%	3.2%	-0.4%
41609	26,846	42,793									3.2%	2.4%	0.8%
Avg last 6 months	26,024	41,332									3.0%	3.2%	-0.2%
Selected Pricin	g Trend											4.5%	0.0%

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical Other

						Compl	eted		Rolling 12 PMPI	М		Rolling 12 Trend	I
					Completion								
Month	Contracts	Members	Allowed	Services	Factor	Allowed	Services	Allowed	Services/1000	Unit Cost	Allowed	Services/1000	<b>Unit Cost</b>
201104	20,179	32,103	383,798	1,617	1.00	383,798	1,617						
201105	20,433	32,618	370,204	1,673	1.00	370,204	1,673						
201106	20,558	32,743	353,452	1,593	1.00	353,452	1,593						
201107	20,647	32,974	369,382	1,597	1.00	369,382	1,597						
201108	20,844	33,208	352,779	1,455	1.00	352,779	1,455						
201109	21,046	33,538	380,151	1,607	1.00	380,151	1,607						
201110	21,026	33,329	425,463	1,457	1.00	425,463	1,457						
201111	21,175	33,483	383,726	1,577	1.00	383,726	1,577						
201112	21,594	34,138	392,715	1,623	1.00	392,715	1,623						
201201	21,693	34,301	389,297	1,708	1.00	389,297	1,708						
201202	21,999	34,878	376,517	1,729	1.00	376,517	1,729						
201203	22,133	35,090	480,403	1,755	1.00	480,425	1,755	11.58	578.26	\$240.21			
201204	22,251	35,294	438,680	1,715	1.00	438,727	1,715	11.62	576.61	\$241.82			
201205	22,108	35,120	429,564	1,738	1.00	429,660	1,738	11.69	575.00	\$244.05			
201206	22,593	35,883	394,762	1,666	1.00	394,886	1,667	11.71	572.76	\$245.25			
201207	22,715	36,080	428,442	1,633	1.00	428,579	1,634	11.76	569.52	\$247.80			
201208	23,030	36,529	409,873	1,669	1.00	410,025	1,670	11.80	571.16	\$248.00			
201209	23,253	36,879	446,231	1,807	1.00	446,405	1,808	11.87	572.35	\$248.82			
201210	23,369	37,068	500,807	2,049	1.00	501,037	2,050	11.94	584.06	\$245.34			
201211	23,881	37,872	510,602	1,939	1.00	510,906	1,940	12.12	588.24	\$247.15			
201212	24,214	38,435	423,258	1,694	1.00	423,580	1,695	12.07	584.41	\$247.77			
201301	24,621	39,171	580,295	2,275	1.00	580,856	2,277	12.37	593.50	\$250.10			
201302	24,792	39,397	593,058	2,014	1.00	593,785	2,016	12.73	595.23	\$256.72			
201303	24,950	39,658	510,223	1,977	1.00	511,020	1,980	12.67	595.18	\$255.50	9.5%	2.9%	
201304	25,094	39,885	439,716	2,152	1.00	440,606	2,156	12.55	600.84	\$250.61	8.0%	4.2%	
201305	25,173	39,831	497,107	2,134	1.00	498,416	2,139	12.57	605.17	\$249.23	7.5%	5.2%	
201306	25,507	40,354	483,564	2,118	1.00	484,981	2,124	12.64	611.21	\$248.21	8.0%	6.7%	
201307	25,551	40,481	556,686	2,146	1.00	558,945	2,154	12.80	618.83	\$248.27	8.9%	8.7%	
201308	25,836	40,969	514,684	2,321	0.99	517,696	2,334	12.91	629.95	\$245.95	9.4%	10.3%	
201309	25,931	41,107	519,572	2,065	0.99	523,857	2,081	12.96	631.25	\$246.35	9.2%	10.3%	
201310	25,875	41,086	575,930	2,280	0.99	583,790	2,311	13.02	632.49	\$247.09	9.1%	8.3%	
201311	26,103	41,553	452,734	1,898	0.98	461,863	1,936	12.82	627.55	\$245.19	5.8%	6.7%	
201312	26,846	42,793	478,163	1,782	0.97	493,713	1,839	12.85	625.49	\$246.56	6.5%	7.0%	
201401	27,338	44,096	441,306	1,748	0.93	472,693	1,873	12.50	609.33	\$246.22	1.1%	2.7%	
201402	26,670	43,171	374,320	1,603	0.80	467,591	2,004	12.15	604.40	\$241.28	-4.6%	1.5%	
201403	25,831	41,851	237,944	921	0.35	682,567	2,559	12.44	615.71	\$242.53	-1.8%	3.4%	-5.1%
Experience													
Period	306,279	486,285	6,201,731	25,162	0.99	6,249,527	25,347						
41334	24,950	39,658									9.5%	2.9%	6.4%
41518	25,931	41,107									9.2%	10.3%	-1.0%
41609	26,846	42,793									6.5%	7.0%	
Avg last 6 months	26,024	41,332									8.1%	8.5%	
Selected Pricir	ng Trend											6.0%	0.0%

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Rx

						Compl	eted		Rolling 12 PMP	M		Rolling 12 Tren	d
					Completion								
Month	Contracts	Members	Allowed	Scripts	Factor	Allowed	Scripts	Allowed	Scripts/1000	Unit Cost	Allowed	Scripts/1000	Unit Cost
201104	20,179	32,103	2,145,050	21,363	1.00	2,145,050	21,363						
201105	20,433	32,618	2,371,440	22,271	1.00	2,371,440	22,271						
201106	20,558	32,743	2,249,377	22,317	1.00	2,249,377	22,317						
201107	20,647	32,974	2,347,543	21,273	1.00	2,347,543	21,273						
201108	20,844	33,208	2,583,537	22,382	1.00	2,583,537	22,382						
201109	21,046	33,538	2,430,947	21,914	1.00	2,430,947	21,914						
201110	21,026	33,329	2,490,040	22,649	1.00	2,490,040	22,649						
201111	21,175	33,483	2,622,628	22,811	1.00	2,622,628	22,811						
201112 201201	21,594 21,693	34,138 34,301	2,558,815	23,792	1.00 1.00	2,558,815	23,792						
201201	,	,	2,659,358	24,534	1.00	2,659,358	24,534						
201202	21,999	34,878	2,627,312	23,775 25,571	1.00	2,627,312 2,796,623	23,775	74.26	9 100 26	\$108.80			
201203	22,133 22,251	35,090	2,796,623 2,696,245	24,500	1.00	2,796,623	25,571	75.04	8,190.36 8,218.73	\$108.80			
201204	22,251	35,294 35,120	2,090,245	25,258	1.00	2,791,942	24,500 25,258	75.04 75.61	8,256.18	\$109.56			
201205				23,823	1.00			75.95	8,237.08	\$109.69			
201206	22,593 22,715	35,883 36,080	2,627,755 2,713,354	23,823	1.00	2,627,755 2,713,354	23,823 24,581	75.95 76.26	8,237.08	\$110.64			
201207	23,030	36,529	2,713,334	25,295	1.00	2,713,334	25,295	76.20	8,289.07	\$110.04			
201208	23,253	36,879	2,708,709	23,293	1.00	2,579,931	23,787	75.85	8,276.67	\$10.17			
201209	23,253	37,068	2,804,508	25,700	1.00	2,804,508	25,700	75.92	8,290.01	\$109.97			
201210	23,881	37,872	2,915,072	25,700	1.00	2,915,072	25,700	75.83	8,293.98	\$109.30			
201211	24,214	38,435	2,811,300	26,545	1.00	2,811,300	26,545	75.66	8,287.97	\$109.54			
201301	24,621	39,171	3,252,285	29,079	1.00	3,252,285	29,079	76.17	8,320.32	\$109.86			
201301	24,792	39,397	2,909,926	26,209	1.00	2,909,926	26,209	76.03	8,301.37	\$109.91			
201303	24,950	39,658	3,149,669	27,338	1.00	3,149,669	27,338	76.04	8,264.00	\$110.42	2.4%	0.9%	1.5%
201304	25,094	39,885	3,104,064	28,324	1.00	3,104,064	28,324	76.17	8,281.59	\$110.37	1.5%	0.8%	0.7%
201305	25,173	39,831	3,418,273	28,435	1.00	3,418,273	28,435	76.76	8,279.64	\$111.25	1.5%	0.3%	1.2%
201306	25,507	40,354	3,109,552	26,764	1.00	3,109,552	26,764	77.06	8,275.90	\$111.74	1.5%	0.5%	1.0%
201307	25,551	40,481	3,330,935	28,002	1.00	3,330,935	28,002	77.66	8,285.84	\$112.47	1.8%	0.2%	1.6%
201308	25,836	40,969	3,456,548	27,527	1.00	3,456,548	27,527	78.39	8,264.55	\$113.82	3.0%	-0.3%	3.3%
201309	25,931	41,107	3,245,252	26,683	1.00	3,245,252	26,683	79.09	8,264.15	\$114.85	4.3%	-0.2%	4.4%
201310	25,875	41,086	3,617,879	28,551	1.00	3,617,879	28,551	80.13	8,266.26	\$116.32	5.5%	-0.3%	5.8%
201311	26,103	41,553	3,439,482	27,245	1.00	3,439,482	27,245	80.60	8,234.49	\$117.46		-0.7%	7.1%
201312	26,846	42,793	3,704,278	28,821	1.00	3,704,278	28,821	81.72	8,216.86	\$119.34	8.0%	-0.9%	8.9%
201401	27,338	44,096	3,200,129	28,559	1.00	3,200,129	28,559	80.79	8,121.77	\$119.37	6.1%	-2.4%	8.7%
201402	26,670	43,171	2,962,777	26,058	1.00	2,962,777	26,058	80.28	8,056.19	\$119.58	5.6%	-3.0%	8.8%
201403	25,831	41,851	3,479,718	28,851	1.00	3,479,718	28,851	80.59	8,057.17	\$120.03	6.0%	-2.5%	8.7%
Experience													
Period	306,279	486,285	39,738,141	332,978	1.00	39,738,141	332,978						
41334	24,950	39,658									2.4%	0.9%	1.5%
41518	25,931	41,107									4.3%	-0.2%	4.4%
41609	26,846	42,793									8.0%	-0.2%	8.9%
Avg last 6													
months	26,024	41,332									4.8%	-0.4%	5.2%
Selected Pricin	g Trend											1.0%	7.0%

#### D.C. Individual Exchange Products - Rates Effective 1/1/2015

#### BlueChoice D.C. Small Group & Individual Base Experience Medical and Rx Total

						Rolling 12	Rolling 12	
		, ,		1	Completed	PMPM	Trend	
		_		Completion				
Month	Contracts	Members	Allowed	Factor	Allowed	Allowed	Allowed	
201104	20,179	32,103	8,393,779	1.00	8,393,779			
201105	20,433	32,618	9,911,507	1.00	9,911,507			
201106	20,558	32,743	8,792,930	1.00	8,792,930			
201107	20,647	32,974	8,362,561	1.00	8,362,561			
201108	20,844	33,208	9,730,367	1.00	9,730,367			
201109	21,046	33,538	9,606,650	1.00	9,606,650			
201110	21,026	33,329	9,246,249	1.00	9,246,249			
201111	21,175	33,483	10,023,690	1.00	10,023,690			
201112	21,594	34,138	9,422,224	1.00	9,422,224			
201201	21,693	34,301	10,284,422	1.00	10,284,422			
201202	21,999	34,878	10,981,316	1.00	10,981,316			
201203	22,133	35,090	11,297,535	1.00	11,297,944	288.40		
201204	22,251	35,294	9,810,640	1.00	9,811,419	289.63		
201205	22,108	35,120	10,476,077	1.00	10,477,865	289.24		
201206	22,593	35,883	10,169,061	1.00	10,171,340	290.38		3.1%
201207	22,715	36,080	10,841,164	1.00	10,843,717	294.19		6.8%
201208	23,030	36,529	11,037,611	1.00	11,040,651	294.99		8.7%
201209	23,253	36,879	10,326,641	1.00	10,329,649	294.37		5.9%
201210	23,369	37,068	11,462,710	1.00	11,466,909	297.01		4.1%
201211	23,881	37,872	10,190,672	1.00	10,195,217	294.37		-0.6%
201212	24,214	38,435	10,357,405	1.00	10,363,164	293.62		-0.6%
201301	24,621	39,171	12,720,939	1.00	12,730,015	295.94		-1.2%
201302	24,792	39,397	11,739,958	1.00	11,750,649	294.66		0.3%
201303	24,950	39,658	13,955,026	1.00	13,971,502	297.62	3.2%	4.1%
201304	25,094	39,885	12,910,982	1.00	12,930,188	301.50	4.1%	6.6%
201305	25,173	39,831	13,087,296	1.00	13,112,068	304.16	5.2%	12.0%
201306	25,507	40,354	11,316,059	1.00	11,340,059	303.74	4.6%	8.6%
201307	25,551	40,481	13,826,206	1.00	13,865,282	307.36	4.5%	8.0%
201308	25,836	40,969	12,707,649	1.00	12,761,199	308.12	4.4%	5.5%
201309	25,931	41,107	12,352,388	0.99	12,425,946	309.79	5.2%	8.3%
201310	25,875	41,086	13,188,057	0.99	13,317,643	311.06	4.7%	5.2%
201311	26,103	41,553	12,201,777	0.99	12,379,014	313.21	6.4%	7.7%
201312	26,846	42,793	12,265,685	0.98	12,542,580	314.89	7.2%	7.9%
201401	27,338	44,096	13,180,367	0.95	13,889,358	314.09	6.1%	4.8%
201402	26,670	43,171	10,376,877	0.85	12,229,659	312.67	6.1%	-0.2%
201403	25,831	41,851	7,292,726	0.51	14,215,201	311.78	4.8%	-4.0%
·				•	·			
Experience								
Period	306,279	486,285	152,272,023	0.99	153,126,148			
,,,,,,	24.050	20.652					2.00/	
41334	24,950	39,658					3.2%	
41518	25,931	41,107					5.2%	
41609	26,846	42,793					7.2%	
Avg last 6 months	26,024	41,332					5.4%	

# BlueChoice, Inc. D.C. Individual Exchange Products Rates Effective 1/1/2015

#### **DC Combined - Small Group & Individual Capitations**

<b>Description</b>	1/1/13 PMPM	1/1/14 PMPM	<u>Δ</u>
Mental Health UR	\$0.91	\$0.94	3.3%
Nurse Hotline	\$0.04	\$0.04	0.0%
Wellness*	\$0.21	\$0.21	0.0%
Vision	\$0.45	\$0.46	2.1%
TOTAL:	\$1.61	\$1.65	2.4%

<sup>\*</sup>The total Capitation for Wellness is \$0.26, but only applies to members age 18+.

BlueChoice, Inc. d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

D.C. Individual Exchange Products
Rates Effective 1/1/2015

**Actuarial Value Calculations** 

# d.b.a. CareFirst BlueCross BlueShield (NAIC # 96202)

# D.C. Individual Exchange Products Actuarial Value Calculations

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# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Bronze \$4000

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$4,000.00
Coinsurance (%, Insurer's Cost Share)			70.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier 2 Plan Benefit Design						
Medical	Drug	Combined				

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%	-				
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 60.1%

Actuarial Value: 60.1% Metal Tier: Bronze

6/13/2014 AV Calc. BC HSA Bronze \$4000

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Bronze \$6000

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$6,000.00
Coinsurance (%, Insurer's Cost Share)			99.99%
OOP Maximum (\$)			\$6,000.00
OOP Maximum if Senarate (\$)			

Tier	Tier 2 Plan Benefit Design						
Medical	Drug	Combined					
		J					

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	Υ						
Specialist Visit	Υ	Υ						
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	Υ						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	Υ						
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	Υ						
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	•	•				
Preferred Brand Drugs	Υ	Υ						
Non-Preferred Brand Drugs	Υ	Y						
Specialty Drugs (i.e. high-cost)	Υ	Y						

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 59.2% Metal Tier: Bronze

6/13/2014 AV Calc. BC HSA Bronze \$6000

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Bronze \$5500

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Bronze		
	Tie	r 1 Plan Benefit Des	sign
	Medical	Drug	Combined
Deductible (\$)			\$5,500.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier 2 Plan Benefit Design						
Medical	Drug Combined					

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$35.00				
Specialist Visit	Υ	N		\$45.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	N	N		\$35.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$45.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$45.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	•				
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	·				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 61.5% Metal Tier: Bronze

6/13/2014 5 AV Calc. BC Plus Bronze \$5500

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver \$1300

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)			\$1,300.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier	Tier 2 Plan Benefit Design						
Medical	Drug Combined						

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

#### Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 69.6% Metal Tier: Silver

6/13/2014 AV Calc. BC HSA Silver \$1300

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 133%-150% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Options	
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
Annual Contribution Amount.		2nd Tier Utilization:	

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design			
	Medical	Drug	Combined	
Deductible (\$)	\$0.00	\$0.00		
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%		
OOP Maximum (\$)	\$2,250.00			
OOP Maximum if Separate (\$)				

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			

Click Here for Important Instructions	Tier 1				Ti	er 2		
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if
туре от велетіт	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N						
Specialist Visit	Υ	N		\$10.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$10.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$10.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	100%	•				
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Υ	80%	·				
Specialty Drugs (i.e. high-cost)	Υ	Υ	80%	·				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.2% Metal Tier: Platinum

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 150%-200% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization:
Annual Contribution Amount.	2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$2,2	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design						
Medical	Drug Combined					

Click Here for Important Instructions	Tier 1				Ti	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$5.00				
Specialist Visit	Υ	N		\$25.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$5.00				
Services	Υ	N		\$5.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$25.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$25.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	85%					
Preferred Brand Drugs	Υ	Υ	70%	-				
Non-Preferred Brand Drugs	Υ	Υ	50%		·			
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%		·			

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.9% Metal Tier: Gold

6/13/2014 8 AV Calc BC HSA 150-200 FPL

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice HSA Silver 200%-250% FPL

# **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? Y

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De	sign
	Medical	Drug	Combined
Deductible (\$)			\$900.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$5,200.00
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design						
Medical	Drug	Combined				

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00				
Services	Υ	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Y	Υ	50%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 73.5% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver \$2500

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization:
Annual Contribution Amount.	2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$2,500.00	\$400.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$6,3	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Drug Combined				

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	N	N		\$20.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%					

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 70.2% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 133%-150% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Options	
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:			
Annual Contribution Amount.		2nd Tier Utilization:	

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design			
	Medical	Combined		
Deductible (\$)	\$0.00	\$0.00		
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%		
OOP Maximum (\$)	\$2,250.00			
OOP Maximum if Separate (\$)				

Tier 2 Plan Benefit Design					
Medical	Drug Combined				

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N	100%					
Specialist Visit	Υ	N		\$5.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	N	N	100%					
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$5.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$5.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Y						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N	•	•				
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Y	80%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	80%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.7%
Metal Tier: Platinum

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 150%-200% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	70.00%	
OOP Maximum (\$)	\$2,2	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical	Medical Drug				

Click Here for Important Instructions		Tie	r 1			Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	
Medical									
Emergency Room Services	Υ	Υ							
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ							
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$10.00					
Specialist Visit	Υ	N		\$25.00					
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$10.00					
Services	N	N		\$10.00					
Imaging (CT/PET Scans, MRIs)	Υ	Υ							
Rehabilitative Speech Therapy	Υ	N		\$25.00					
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$25.00					
Preventive Care/Screening/Immunization	N	N	100%	\$0.00					
Laboratory Outpatient and Professional Services	Υ	Υ							
X-rays and Diagnostic Imaging	Υ	Υ							
Skilled Nursing Facility	Υ	Υ							
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ							
Outpatient Surgery Physician/Surgical Services	Y	Υ							
Drugs									
Generics	N	N		\$5.00					
Preferred Brand Drugs	Υ	Υ	70%						
Non-Preferred Brand Drugs	Υ	Υ	60%						
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%						

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.86% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Plus Silver 200%-250% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options		Narrow Network Option	s
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
		2nd Tier Utilization:	

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$1,600.00	\$400.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$5,20	00.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical Drug Combined					

Click Here for Important Instructions		Tie	r 1			Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	
Medical									
Emergency Room Services	Υ	Υ							
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ							
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00					
Specialist Visit	Υ	N		\$40.00					
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00					
Services	N	N		\$20.00					
Imaging (CT/PET Scans, MRIs)	Υ	Υ							
Rehabilitative Speech Therapy	Υ	N		\$40.00					
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00					
Preventive Care/Screening/Immunization	N	N	100%	\$0.00					
Laboratory Outpatient and Professional Services	Υ	Υ							
X-rays and Diagnostic Imaging	Υ	Υ							
Skilled Nursing Facility	Υ	Υ							
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ							
Outpatient Surgery Physician/Surgical Services	Υ	Υ							
Drugs									
Generics	N	N		\$10.00					
Preferred Brand Drugs	Υ	Υ	70%						
Non-Preferred Brand Drugs	Υ	Υ	60%	·					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•					

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 73.9% Metal Tier: Silver

6/13/2014 13 AV Calc. BC Plus 200-250 FPL

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver \$2000

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)			\$2,000.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$6,350.00
OOP Maximum if Senarate (\$)			

Tier	2 Plan Benefit D	esign			
Medical Drug Combined					

Click Here for Important Instructions		Tie	r 1			Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	
Medical									
Emergency Room Services	Υ	Υ							
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ							
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$30.00					
Specialist Visit	Υ	N		\$40.00					
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$30.00					
Services	N	N		\$30.00					
Imaging (CT/PET Scans, MRIs)	Υ	Υ							
Rehabilitative Speech Therapy	Υ	N		\$40.00					
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00					
Preventive Care/Screening/Immunization	N	N	100%	\$0.00					
Laboratory Outpatient and Professional Services	Υ	Υ							
X-rays and Diagnostic Imaging	Υ	Υ							
Skilled Nursing Facility	Υ	Υ							
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ							
Outpatient Surgery Physician/Surgical Services	Υ	Υ							
Drugs		Υ							
Generics	N	N		\$10.00					
Preferred Brand Drugs	Y	Υ	70%	_					
Non-Preferred Brand Drugs	Υ	Υ	60%						
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 69.0%

Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 133%-150% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Apply Inpatient Copay per Day? Ν Apply Skilled Nursing Facility Copay per Day? Ν Use Separate OOP Maximum for Medical and Drug Spending? Ν Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design					
	Medical	Drug	Combined			
Deductible (\$)	\$0.00	\$0.00				
Coinsurance (%, Insurer's Cost Share)	90.00%	90.00%				
OOP Maximum (\$)	\$2,2	50.00				
OOP Maximum if Separate (\$)						

Tier 2 Plan Benefit Design						
Medical	Drug	Combined				
	•					

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N						
Specialist Visit	Υ	N		\$10.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$10.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$10.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	N	•	•				
Preferred Brand Drugs	Υ	Υ	90%					
Non-Preferred Brand Drugs	Υ	Υ	80%					
Specialty Drugs (i.e. high-cost)	Υ	Y	80%					

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays? # Copays (1-10):	N	

#### Output

Status/Error Messages: CSR Level of 94% (100-150% FPL), Calculation Successful.

Actuarial Value: 93.2% Metal Tier: Platinum

AV Calc. BC Silver 133-150 6/13/2014 15

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 150%-200% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options	
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N	
Annual Contribution Amount:	1st Tier Utilization:	
Allitual Contribution Amount.	2nd Tier Utilization:	

Desired Metal Tier	Gold		
	Tie	r 1 Plan Benefit De:	sign
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	80.00%	80.00%	
OOP Maximum (\$)	\$2,2	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design						
Medical	Combined					

Click Here for Important Instructions	Tier 1				Tie	er 2		
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$10.00				
Specialist Visit	Υ	N		\$20.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$10.00				
Services	Υ	N		\$10.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$20.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$20.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Y	Υ						
Drugs								
Generics	Υ	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%	•	·			
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?		
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 87% (150-200% FPL), Calculation Successful.

Actuarial Value: 87.7% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Silver 200%-250% FPL

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard?

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Silver		
	Tier 1 Plan Benefit Design		
	Medical	Drug	Combined
Deductible (\$)			\$1,400.00
Coinsurance (%, Insurer's Cost Share)			80.00%
OOP Maximum (\$)			\$5,200.00
OOP Maximum if Senarate (\$)			

Tier	2 Plan Benefit D	esign			
Medical	Medical Drug Combined				

Click Here for Important Instructions		Tie	r 1			Ti	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$30.00				
Specialist Visit	Υ	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				¢30.00				
Services	N	N		\$30.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N		\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%	•				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: CSR Level of 73% (200-250% FPL), Calculation Successful.

Actuarial Value: 72.8% Metal Tier: Silver

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Gold \$0

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tier 1 Plan Benefit Design		
	Medical	Drug	Combined
Deductible (\$)	\$0.00	\$0.00	
Coinsurance (%, Insurer's Cost Share)	70.00%	70.00%	
OOP Maximum (\$)	\$6,3	50.00	
OOP Maximum if Separate (\$)			

Tier 2 Plan Benefit Design					
Medical Drug Combined					

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N		\$20.00				
Specialist Visit	Υ	N		\$30.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00				
Services	Υ	N		\$20.00				
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$30.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	Υ	Υ	80%					
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	50%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	50%					

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 79.3% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 BlueChoice Gold \$1000

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? Y
Apply Inpatient Copay per Day? N
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N

HSA/HRA Options	Narrow Network Options
HSA/HRA Employer Contribution? N	Blended Network/POS Plan? N
Annual Contribution Amount:	1st Tier Utilization: 2nd Tier Utilization:

Desired Metal Tier	Gold		
	Tier 1 Plan Benefit Design		
	Medical	Drug	Combined
Deductible (\$)			\$1,000.00
Coinsurance (%, Insurer's Cost Share)			90.00%
OOP Maximum (\$)			\$3,750.00
OOP Maximum if Separate (\$)			

Tier	Tier 2 Plan Benefit Design				
Medical	Combined				

Click Here for Important Instructions		Tie	r 1		Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	Υ	Υ						
All Inpatient Hospital Services (inc. MHSA)	Υ	Υ						
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N		\$20.00				
Specialist Visit	Υ	N		\$30.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient				\$20.00				
Services	N	N						
Imaging (CT/PET Scans, MRIs)	Υ	Υ						
Rehabilitative Speech Therapy	Υ	N		\$30.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	Υ						
X-rays and Diagnostic Imaging	Υ	Υ						
Skilled Nursing Facility	Υ	Υ						
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ						
Outpatient Surgery Physician/Surgical Services	Υ	Υ						
Drugs								
Generics	N	N	•	\$10.00				
Preferred Brand Drugs	Υ	Υ	70%					
Non-Preferred Brand Drugs	Υ	Υ	60%					
Specialty Drugs (i.e. high-cost)	Υ	Υ	60%					

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 78.3% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 HealthyBlue Gold \$1500

#### **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible? N
Apply Inpatient Copay per Day? Y
Apply Skilled Nursing Facility Copay per Day? N
Use Separate OOP Maximum for Medical and Drug Spending? N
Indicate if Plan Meets CSR Standard? N
Desired Metal Tier Gold

HSA/HRA Options		Narrow Network Options	
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
Annual Contribution Amount.		2nd Tier Utilization:	

Desired Wictar Fier	dolu					
	Tier 1 Plan Benefit Design					
	Medical	Combined				
Deductible (\$)	\$1,500.00	\$400.00				
Coinsurance (%, Insurer's Cost Share)	100.00%	100.00%				
OOP Maximum (\$)	\$3,450.00					
OOP Maximum if Separate (\$)						

Tier 2 Plan Benefit Design				
Medical	Combined			

Click Here for Important Instructions		Tie	er 1		Tier 2			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate
Medical								
Emergency Room Services	N	N		\$200.00				
All Inpatient Hospital Services (inc. MHSA)	Υ	N		\$450.00				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	N	N						
Specialist Visit	N	N		\$40.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	N	N						
Imaging (CT/PET Scans, MRIs)	N	N						
Rehabilitative Speech Therapy	N	N		\$40.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	N	N		\$40.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	N	N						
X-rays and Diagnostic Imaging	N	N						
Skilled Nursing Facility	Υ	N		\$40.00				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ	90%					
Outpatient Surgery Physician/Surgical Services	Υ	Υ	83%					
Drugs								
Generics	N	N						
Preferred Brand Drugs	Υ	N		\$45.00				
Non-Preferred Brand Drugs	Υ	N		\$200.00				
Specialty Drugs (i.e. high-cost)	Υ	N		\$200.00				

# Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	N
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	N
# Copays (1-10):	

#### Output

Status/Error Messages: Calculation Successful.

Actuarial Value: 82.0% Metal Tier: Gold

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# D.C. Individual Exchange Products Rates Effective 1/1/2015 HealthyBlue Platinum \$0

# **User Inputs for Plan Parameters**

Use Integrated Medical and Drug Deductible?

Apply Inpatient Copay per Day?

Apply Skilled Nursing Facility Copay per Day?

Use Separate OOP Maximum for Medical and Drug Spending?

HSA/HRA Options		Narrow Network Option	S
HSA/HRA Employer Contribution?	N	Blended Network/POS Plan?	N
Annual Contribution Amount:		1st Tier Utilization:	
Allitual Colitibution Alliount.		2nd Tier Utilization:	

Indicate if Plan Meets CSR Standard? N
Desired Metal Tier Platinum

	Tier 1 Plan Benefit Design							
	Medical	Medical Drug Combi						
Deductible (\$)	\$0.00	\$0.00						
Coinsurance (%, Insurer's Cost Share)	100.00%	100.00%						
OOP Maximum (\$)	\$2,000.00							
OOP Maximum if Separate (\$)								

Tier 2 Plan Benefit Design					
Medical	Drug	Combined			
	•				

Click Here for Important Instructions		Tie	r 1			Tie	er 2	
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if
туре от венени	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate
Medical								
Emergency Room Services	Υ	N		\$200.00				
All Inpatient Hospital Services (inc. MHSA)	Υ	N		\$150.00				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Υ	N						
Specialist Visit	Υ	N		\$30.00				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient								
Services	Υ	N						
Imaging (CT/PET Scans, MRIs)	Υ	N						
Rehabilitative Speech Therapy	Υ	N		\$30.00				
Rehabilitative Occupational and Rehabilitative Physical Therapy	Υ	N		\$30.00				
Preventive Care/Screening/Immunization	N	N	100%	\$0.00				
Laboratory Outpatient and Professional Services	Υ	N						
X-rays and Diagnostic Imaging	Υ	N						
Skilled Nursing Facility	Υ	N		\$30.00				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Υ	Υ	91%					
Outpatient Surgery Physician/Surgical Services	Υ	Υ	85%					
Drugs								
Generics	Υ	N	•	•				
Preferred Brand Drugs	Υ	N		\$45.00				
Non-Preferred Brand Drugs	Υ	N		\$100.00				
Specialty Drugs (i.e. high-cost)	Υ	N		\$200.00				

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	N	
Specialty Rx Coinsurance Maximum:		
Set a Maximum Number of Days for Charging an IP Copay?	N	
# Days (1-10):		
Begin Primary Care Cost-Sharing After a Set Number of Visits?	N	
# Visits (1-10):		
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?	N	
# Copays (1-10):		

#### Output

Status/Error Messages: Calculation Successful.
Actuarial Value: 89.8%

Actuarial Value: 89.8% Metal Tier: Platinum

6/13/2014 21 AV Calc. HealthyBlue Platinum\$0

<sup>\*&</sup>quot;Y" means the checkbox was checked, "N" means the checkbox was left unchecked.

# Rate Filing Justification Part II (Plain Language Summary)

Pursuant to 45 CFR 154.215, health insurance issuers are required to file Rate Filing Justifications. Part II of the Rate Filing Justification for rate increases and new submissions must contain a written description that includes a simple and brief narrative describing the data and assumptions that were used to develop the proposed rates. The Part II template below must be filled out and uploaded as an Adobe PDF or Microsoft Word file.

Name of Company <u>BlueChoice, Inc.</u>

SERFF tracking number <u>CFAP-129554176</u>

Submission Date <u>06/13/2014</u>

Product Name BlueChoice, BlueChoice HSA, BlueChoice Plus & HealthyBlue

Market Type (Individual/Small Group) <u>Individual</u>

Rate Filing Type (Rate Increase / New Filing) Rate Increase

# **Scope and Range of the Increase:**

The <u>13.4%</u> increase is requested because:

of reduced reinsurance recoveries, an increase in taxes and fees, and projected increases in medical and prescription drug costs

This filing will impact:

# of D.C. policyholders \_9,975\_ # of D.C. covered lives \_17,955\_

The average, minimum, and maximum rate changes increases are:

- Average Rate Change: The average premium change, by percentage, across all policy holders if the filing is approved \_\_13.4\_\_%
- Minimum Rate Change: The smallest premium increase (or largest decrease), by percentage, that any one policy holder would experience if the filing is approved 2.8 %
- Maximum Rate Change: The largest premium increase, by percentage, that any one policy holder would experience if the filing is approved <u>24.1</u>%

Individuals within the group may vary from the aggregate of the above increase components as a result of: product selection, changes in age factors, and changes in family composition.

# **Financial Experience of Product**

The overall financial experience of the product includes:

Since these products were new effective 1/1/2014, no historical financial experience is included in this filing.

The rate increase will affect the projected financial experience of the product by:n/a
Components of Increase The request is made up of the following components:
Trend Increases –1.0% of the _12.1% total filed increase
1. Medical Utilization Changes –Defined as the increase in total plan claim cos in the unit cost of underlying services, or renegotiation of provider contract

s not attributable to changes s. Examples include changes in the mix of services utilized, or an increase/decrease in the frequency of service utilization.

This component is -0.3 % of the 12.1 % total filed increase.

2. Medical Price Changes – Defined as the increase in total plan claim costs attributable to changes in the unit cost of underlying services, or renegotiation of provider contracts.

This component is \_\_-0.7\_\_% of the \_\_12.1\_\_% total filed increase.

Other Increases – \_\_14.5\_\_% of the \_\_12.1\_\_% total filed increase

1. Medical Benefit Changes Required by Law – Defined as any new mandated plan benefit changes, as mandated by either State or Federal Regulation.

This component is \_\_1.0\_\_% of the \_12.1\_\_\_% total filed increase.

2. Medical Benefit Changes Not Required by Law – Defined as changes in plan benefit design made by the company, which are not required by either State or Federal Regulation.

This component is \_\_1.4\_\_% of the \_12.1\_\_% total filed increase.

3. Changes to Administration Costs – Defined as increases in the costs of providing insurance coverage. Examples include claims payment expenses, distribution costs, taxes, and general business expenses such as rent, salaries, and overhead.

This component is \_\_-2.6\_\_% of the \_\_12.1\_\_\_% total filed increase.

4. Changes to Profit Margin – Defined as increases to company surplus or changes as an additional margin to cover the risk of the company.

This component is \_0.0\_\_\_% of the \_\_12.1\_\_% total filed increase.

5. Other – Defined as:

Items included in this category include ACA related fees and taxes, assessment fees, and changes in assumed reinsurance recoveries

This component is \_\_\_\_14.7\_% of the \_12.1\_\_\_% total filed increase.

# Rate Filing Justification Part II (Plain Language Summary)

Pursuant to 45 CFR 154.215, health insurance issuers are required to file Rate Filing Justifications. Part II of the Rate Filing Justification for rate increases and new submissions must contain a written description that includes a simple and brief narrative describing the data and assumptions that were used to develop the proposed rates. The Part II template below must be filled out and uploaded as an Adobe PDF or Microsoft Word file.

Name of Company <u>BlueChoice, Inc.</u>

SERFF tracking number <u>CFAP-129554176</u>

Submission Date <u>06/13/2014</u>

Product Name BlueChoice, BlueChoice HSA, BlueChoice Plus & HealthyBlue

Market Type (Individual/Small Group) <u>Individual</u>

Rate Filing Type (Rate Increase / New Filing) Rate Increase

# **Scope and Range of the Increase:**

The <u>13.4%</u> increase is requested because:

of reduced reinsurance recoveries, an increase in taxes and fees, and projected increases in medical and prescription drug costs

This filing will impact:

# of D.C. policyholders \_9,975\_ # of D.C. covered lives \_17,955\_

The average, minimum, and maximum rate changes increases are:

- Average Rate Change: The average premium change, by percentage, across all policy holders if the filing is approved \_\_13.4\_\_%
- Minimum Rate Change: The smallest premium increase (or largest decrease), by percentage, that any one policy holder would experience if the filing is approved 2.8 %
- Maximum Rate Change: The largest premium increase, by percentage, that any one policy holder would experience if the filing is approved <u>24.1</u>%

Individuals within the group may vary from the aggregate of the above increase components as a result of: product selection, changes in age factors, and changes in family composition.

# **Financial Experience of Product**

The overall financial experience of the product includes:

Since these products were new effective 1/1/2014, no historical financial experience is included in this filing.

The rate increase will affect the projected financial experience of the product bn/a	y:
Components of Increase The request is made up of the following components:	
Trend Increases –1.0% of the _12.1% total filed increase	
1. Medical Utilization Changes –Defined as the increase in total plan claim in the unit cost of underlying services, or renegotiation of provider company to the cost of underlying services.	tracts

s not attributable to changes s. Examples include changes in the mix of services utilized, or an increase/decrease in the frequency of service utilization.

```
This component is -0.3 % of the 12.1 % total filed increase.
```

2. Medical Price Changes – Defined as the increase in total plan claim costs attributable to changes in the unit cost of underlying services, or renegotiation of provider contracts.

```
This component is __-0.7__% of the __12.1__% total filed increase.
```

```
Other Increases – 14.5 % of the 12.1 % total filed increase
```

1. Medical Benefit Changes Required by Law – Defined as any new mandated plan benefit changes, as mandated by either State or Federal Regulation.

```
This component is __1.0__% of the _12.1___% total filed increase.
```

2. Medical Benefit Changes Not Required by Law – Defined as changes in plan benefit design made by the company, which are not required by either State or Federal Regulation.

```
This component is __1.4__% of the _12.1__% total filed increase.
```

3. Changes to Administration Costs – Defined as increases in the costs of providing insurance coverage. Examples include claims payment expenses, distribution costs, taxes, and general business expenses such as rent, salaries, and overhead.

```
This component is __-2.6__% of the __12.1___% total filed increase.
```

4. Changes to Profit Margin – Defined as increases to company surplus or changes as an additional margin to cover the risk of the company.

```
This component is _0.0___% of the __12.1__% total filed increase.
```

5. Other – Defined as:

Items included in this category include ACA related fees and taxes, assessment fees, and changes in assumed reinsurance recoveries

```
This component is ____14.7_% of the _12.1___% total filed increase.
```